# UNITED STATES <br> SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549 <br> FORM 10-K 

## (Mark One)

T Annual Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934
For the Fiscal year ended December 31, 2008
or
£
Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934
Commission file number: 0-10777

## Central Pacific Financial Corp.

(Exact name of registrant as specified in its charter)

Hawaii<br>99-0212597<br>(State or other jurisdiction of incorporation or organization)<br>(I.R.S. Employer Identification No.)<br>\section*{220 South King Street, Honolulu, Hawaii}<br>96813<br>(Address of principal executive offices)<br>(Zip Code)

Registrant's telephone number, including area code:
(808) 544-0500

Securities registered pursuant to Section 12(b) of the Act:

| Title of each class | Name of each exchange on <br> which registered |
| :---: | :---: |
|  | New York Stock Exchange |
| Creferred Share Purchase Rights | New York Stock Exchange |

Securities registered pursuant to Section 12 (g) of the Act:

## None

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. Yes o No x Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act. Yeso Nox
Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports) and (2) has been subject to such filing requirements for the past 90 days. Yesx Noo

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K. x

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of "accelerated filer" and "large accelerated filer" in Rule 12b-2 of the Exchange Act. Large Accelerated Filer o Accelerated Filer x Non-Accelerated Filer o Smaller Reporting Company o

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yeso Nox
As of June 30,2008 , the aggregate market value of the common stock held by non-affiliates of the registrant was approximately $\$ 285,307,000$. As of February 4,2009 , the number of shares of common stock of the registrant outstanding was $28,733,408$ shares.

## DOCUMENTS INCORPORATED BY REFERENCE

Portions of the registrant's proxy statement for the 2008 annual meeting of shareholders are incorporated by reference into Part III of this Annual Report on Form 10-K to the extent stated herein. The proxy statement will be filed within 120 days after the end of the fiscal year covered by this

## PART 1

## Forward-Looking Statements and Factors that Could Affect Future Results

Certain statements contained in this Annual Report on Form 10-K that are not statements of historical fact constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995 (the "Act"), notwithstanding that such statements are not specifically identified. In addition, certain statements may be contained in our future filings with the U.S. Securities and Exchange Commission ("SEC"), in press releases and in oral and written statements made by or with the approval of us that are not statements of historical fact and constitute forward-looking statements within the meaning of the Act. Examples of forward-looking statements include but are not limited to: (i) projections of revenues, expenses, income or loss, earnings or loss per share, the payment or nonpayment of dividends, capital structure and other financial items; (ii) statements of plans, objectives and expectations of Central Pacific Financial Corp. or its management or Board of Directors, including those relating to products or services; (iii) statements of future economic performance; and (iv) statements of assumptions underlying such statements. Words such as "believes," "anticipates," "expects," "intends," "targeted," "continue," "remain," "will," "should," "may" and other similar expressions are intended to identify forwardlooking statements but are not the exclusive means of identifying such statements.

Forward-looking statements involve risks and uncertainties that may cause actual results to differ materially from those in such statements. Factors that could cause actual results to differ from those discussed in the forward-looking statements include but are not limited to:

- Local, regional, national and international economic conditions and events (including natural disasters such as wildfires, tsunamis and earthquakes) and the impact they may have on us and our customers and our assessment of that impact;
. Changes in the economy affecting real estate values;
. Oversupply of inventory and continued slowing in the California real estate market;
- A significant portion of our loan portfolio consists of construction loans and further slowdown in construction activity may materially and negatively affect our business;
. Changes in the financial performance and/or condition of our borrowers;
. Changes in the level of non-performing assets and charge-offs;
. The effects of and changes in trade and monetary and fiscal policies and laws, including the interest rate policies of the Federal Reserve Board ("FRB");
- Changes in estimates of future reserve requirements based upon the periodic review thereof under relevant regulatory and accounting requirements;
. Long-term negative trends in our market capitalization;
- Inflation, interest rate, securities market and monetary fluctuations;
. Political instability;
- Acts of war or terrorism;
- The timely development and acceptance of new products and services and perceived overall value of these products and services by users;
. Changes in consumer spending, borrowings and savings habits;
- Technological changes;
- Acquisitions and integration of acquired businesses;
- The ability to increase market share and control expenses;
- Changes in the competitive environment among financial holding companies and other financial service providers;
- The effect of changes in laws and regulations (including laws and regulations concerning taxes, banking, securities and insurance) with which we and our subsidiaries must comply;
- The effect of changes in accounting policies and practices, as may be adopted by the regulatory agencies, as well as the Public Company Accounting Oversight Board, the Financial Accounting Standards Board and other accounting standard setters;
. Changes in our organization, compensation and benefit plans;
. The costs and effects of legal and regulatory developments including the resolution of legal proceedings or regulatory or other governmental inquiries and the results of regulatory examinations or reviews;
- Greater than expected costs or difficulties related to the integration of new products and lines of business; and
- Our success at managing the risks involved in the foregoing items.

Forward-looking statements speak only as of the date on which such statements are made. We undertake no obligation to update any forward-looking statement to reflect events or circumstances after the date on which such statement is made, or to reflect the occurrence of unanticipated events.

## ITEM 1. BUSINESS

## General

Central Pacific Financial Corp., a Hawaii corporation and bank holding company registered under the Bank Holding Company Act of 1956 (as amended), was organized on February 1, 1982. Our principal business is to serve as a holding company for our bank subsidiary, Central Pacific Bank, which was incorporated in its present form in the state of Hawaii on March 16, 1982 in connection with the holding company reorganization, and its predecessor entity was incorporated in the state of Hawaii on January 15, 1954.

When we refer to "the Company," "we," "us" or "our," we mean Central Pacific Financial Corp. and its subsidiaries (consolidated). When we refer to "Central Pacific Financial Corp." or to the holding company, we are referring to the parent company on a standalone basis, and we refer to Central Pacific Bank herein as our bank or the bank.

Through our bank and its subsidiaries, we offer full-service commercial banking with 39 bank branches and more than 95 ATMs located throughout the state of Hawaii. Our administrative and main offices are located in Honolulu and we have 32 branches on the island of Oahu. We operate four branches on the island of Maui, two branches on the island of Hawaii and one branch on the island of Kauai. We also have offices in California serving customers there. Our bank's deposits are insured by the Federal Deposit Insurance Corporation ("FDIC") up to applicable limits. The bank is not a member of the Federal Reserve System (the "Fed").

Central Pacific Bank is a full-service commercial bank offering a broad range of banking products and services including accepting time and demand deposits and originating loans, including commercial loans, construction loans, commercial and residential mortgage loans and consumer loans. We derive our income primarily from interest and fees on loans, interest on investment securities and fees received in connection with deposit and other services. Our major operating expenses are the interest paid by our bank on deposits and borrowings, salaries and employee benefits and general operating expenses. Our bank relies on a foundation of locally generated deposits. Our operations, like those of other financial institutions that operate in our markets, are significantly influenced by economic conditions in Hawaii and California, including the strength of the real estate market, as well as the fiscal and regulatory policies of the federal and state government and the regulatory authorities that govern financial institutions. For more information about the regulation of our holding company and bank, see "Supervision and Regulation."

We are committed to maintaining a premier, relationship-based commercial bank in Hawaii that serves the needs of small to medium-sized businesses and the owners and employees of those businesses. In addition, we provide geographic diversification of our credit risk through our loan production offices in California. The strategy for serving our target markets is the delivery of a finely focused set of value-added products and services that satisfy the primary needs of our customers, emphasizing superior service and relationships.

## Our Services

We offer a full range of banking services and products to businesses, professionals and individuals. We provide our customers with an array of commercial and consumer loan products, including commercial real estate and construction loans, residential mortgage loans, commercial loans and lines of credit, and consumer loans and lines of credit.

Through our bank, we concentrate our lending activities in four principal areas:
(1) Commercial Real Estate Lending. Loans in this category consist of loans secured by commercial real estate, including but not limited to, structures and facilities to support activities designated as industrial, warehouse, general office, retail, health care, religious and multi-family dwellings. Our underwriting policy generally requires net cash flow from the property to cover the debt service while maintaining an appropriate amount of reserve. Additionally, liquidation of the collateral is available as a secondary source of repayment.

We have teams who specialize in commercial real estate lending and have long-established relationships with major real estate developers.
(2) Construction Lending. Construction lending encompasses the financing of both residential and commercial construction projects. Residential projects include the construction of single-family residential developments, apartment buildings and condominiums, while commercial projects include the construction of office buildings, warehouses and retail complexes. Our underwriting standards for residential construction projects generally require minimum pre-sale contracts, maintenance of appropriate reserves and demonstrated experience with previous development projects. We generally consider projected net cash flows, market feasibility, borrower net worth and experience, as well as collateral value as the primary factors in underwriting commercial construction projects.

As with our commercial real estate lending model, we have staff that specialize in construction lending and maintain close relationships with major real estate developers in all of our markets.
(3) Residential Mortgage Lending. Residential mortgage loans include both fixed and adjustable-rate loans primarily secured by single-family owner-occupied residences in Hawaii. We typically require loan-to-value ratios of not more than $80 \%$, although higher levels are permitted with accompanying mortgage insurance. First mortgage loans secured by residential properties generally carry a moderate level of credit risk. With an average loan size of approximately $\$ 0.3$ million, readily marketable collateral and, until recently, a historically stable residential real estate market, credit losses on residential mortgages had been minimal during the past several years. However, current changes in interest rates, the economic recession and other market factors have impacted, and future changes may continue to impact the marketability of collateral and thus the level of credit risk inherent in the portfolio.

Since our August 2005 acquisition of Hawaii HomeLoans, Inc., now known as Central Pacific HomeLoans, Inc., we have grown our market position in the residential mortgage arena with dedicated mortgage lending specialists on all major islands in Hawaii.
(4) Commercial Lending and Leasing. Loans in this category consist primarily of term loans, lines of credit and equipment leases to small and middle-market businesses and professionals in the state of Hawaii. The borrower's business is typically regarded as the principal source of repayment, although our underwriting policies and practices generally require additional sources of collateral, including real estate and other business assets, as well as personal guarantees where possible to mitigate risk. Risks of credit losses are greater in this loan category relative to secured loans, such as commercial and residential mortgages where a greater percentage of the loan amount is usually covered by collateral. Nonetheless, collateral and personal guarantees obtained on commercial loans can mitigate the increased risk and help to reduce credit losses.

Our commercial lending and leasing model involves teams of experienced personnel with established networks of business contacts who focus on marketing loans, deposits and other bank services to new and existing commercial clients.

In addition, we offer deposit products and services including checking, savings and time deposits, cash management and internet banking services, trust services and retail brokerage services.

## Our Market Area and Competition

Based on deposit market share among FDIC-insured financial institutions in Hawaii, Central Pacific Bank, with $\$ 3.9$ billion in deposits, was the fourth-largest depository institution in the state of Hawaii at December 31, 2008.

The banking and financial services industry in the state of Hawaii generally, and in our target market areas, is highly competitive. We compete for loans, deposits and customers with other commercial banks, savings and loan associations, securities and brokerage companies, mortgage companies, insurance companies, finance companies, credit unions and other nonbank financial service providers. Many of these competitors are much larger in total assets and capitalization and have greater access to capital markets.

In order to compete with the other financial services providers in the state of Hawaii, we principally rely upon local promotional activities, personal relationships between customers and our officers, directors and employees, and specialized services tailored to meet the needs of our customers and the communities we serve. We remain competitive by offering flexibility and superior service levels, coupled with competitive interest rates and pricing.

For further discussion of factors affecting our operations see "Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations."

## Business Concentrations

No individual or single group of related accounts is considered material in relation to the assets or deposits of our bank, or in relation to the overall business of the Company. However, approximately $85 \%$ of our loan portfolio held for investment at December 31, 2008 consisted of real estate-related loans, including construction loans, residential mortgage loans and commercial mortgage loans. See "Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations-Financial Condition-Loan Portfolio." Our business activities are currently focused primarily in Hawaii and California. Consequently, our results of operations and financial condition are affected by the general economic trends in Hawaii and California, particularly in the commercial and residential real estate markets. While during periods of economic strength, the real estate market and the real estate industry typically perform well, during periods of economic weakness, they typically slow down.

In 2008, the continued weakening of the real estate industry in California driven by a tightening in the credit markets and other economic conditions significantly adversely impacted the performance of our real estate loan portfolio.

## Our Subsidiaries

Central Pacific Bank is the principal wholly-owned subsidiary of Central Pacific Financial Corp. Other wholly-owned subsidiaries include: CPB Capital Trust I; CPB Capital Trust II; CPB Statutory Trust III; CPB Capital Trust IV; CPB Statutory Trust V; CB Technology, Inc.; CPB Real Estate, Inc.; Citibank Properties, Inc.; CB Technology, Inc.; and Central Pacific HomeLoans, Inc.

Central Pacific Bank or its wholly-owned subsidiary, Central Pacific HomeLoans, Inc., also owns 50\% of the following Hawaii limited liability corporations: Pacific Access Mortgage, LLC; Lokahi Mortgage, LLC; Gentry HomeLoans, LLC; Towne Island Mortgage, LLC; Pacific Island HomeLoans, LLC; Hawaii Resort Lending, LLC; Laulima Financial, LLC; and Pacific Portfolio, LLC.

## Supervision and Regulation

Set forth below is a description of the significant elements of the laws and regulations applicable to us and our bank. The description is qualified in its entirety by reference to the full text of the statutes, regulations and policies that are described. Also, such statutes, regulations and policies are continually under review by Congress and state legislatures and federal and state regulatory agencies. A change in statutes, regulations or regulatory policies applicable to us and our bank could have a material effect on our business.

## Regulatory Agencies

Central Pacific Financial Corp. is a legal entity separate and distinct from its subsidiaries. As a bank holding company, Central Pacific Financial Corp. is regulated under the Bank Holding Company Act of 1956, as amended ("BHC Act"), and is subject to inspection, examination and supervision by the Board of Governors of the Fed (the "FRB"). It is also subject to Hawaii's Code of Financial Institutions and is subject to inspection, examination and supervision by the State of Hawaii Division of Financial Institutions ("DFI").

The Company is also subject to the disclosure and regulatory requirements of the Securities Act of 1933, as amended, and the Securities Exchange Act of 1934, as amended, as administered by the SEC. Our common stock is listed on the New York Stock Exchange ("NYSE") under the trading symbol "CPF," and we are subject to the rules of the NYSE for companies listed there.

Central Pacific Bank, as a Hawaii-chartered bank, is subject to primary supervision, periodic examination and regulation by the DFI and the FDIC. The bank is also subject to certain regulations promulgated by the FRB. If, as a result of an examination of the bank, the FDIC should determine that the financial condition, capital resources, asset quality, earnings prospects, management, liquidity or other aspects of its operations are unsatisfactory, or that it or its management is violating or has violated any law or regulation, various remedies are available to the FDIC. Such remedies include the power to enjoin "unsafe or unsound" practices, to require affirmative action to correct any conditions resulting from any violation or practice, to issue an administrative order that can be judicially enforced, to direct an increase in capital, to restrict its growth, to assess civil monetary penalties, to remove officers and directors, and ultimately to terminate its deposit insurance, which for a Hawaii-chartered bank would result in a revocation of its charter. The DFI separately holds many of the same remedial powers.

In December 2008, the members of the Board of Directors of Central Pacific Bank entered into a Memorandum of Understanding ("MOU") with the FDIC and the DFI to address certain issues that arose in the bank's most recent regulatory examination in August 2008. The issues required to be addressed by management include, among other matters, to review and establish more comprehensive policies and methodologies relating to the adequacy of the allowance for loan and lease losses, the re-evaluation, development and implementation of certain plans and the requirement to increase the bank's leverage capital ratio to $9 \%$ within 120 days. Since entering into the MOU the bank has made significant progress towards addressing these issues and, at the time of the filing of this annual report on Form 10-K, has increased its leverage capital ratio above 9\%. As a result of the FRB's most recent review of Central Pacific Financial Corp., we anticipate that we may be subject to additional supervisory action by the FRB.

## Bank Holding Company Activities

In general, the BHC Act limits the business of bank holding companies to banking, managing or controlling banks and other activities that the FRB has determined to be so closely related to banking as to be a proper incident thereto. As a result of the Gramm-Leach-Bliley Act of 1999, which amended the BHC Act, bank holding companies that are financial holding companies may engage in any activity, or acquire and retain the shares of a company engaged in any activity that is either (i) financial in nature or incidental to such financial activity or (ii) complementary to a financial activity and that does not pose a substantial risk to the safety and soundness of depository institutions or the financial system generally (as solely determined by the FRB). Activities that are financial in nature include securities underwriting and dealing, insurance underwriting and making merchant banking investments.

If a bank holding company seeks to engage in the broader range of activities that are permitted under the BHC Act for financial holding companies, (i) all of its depository institution subsidiaries must be "well capitalized" and "well managed" and (ii) it must file a declaration with the FRB that it elects to be a "financial holding company." A depository institution subsidiary is considered to be "well capitalized" if it satisfies the requirements for this status discussed in the section captioned "Capital Adequacy and Prompt Corrective Action" included elsewhere in this item. A depository institution subsidiary is considered "well managed" if it received a composite rating and management rating of at least "satisfactory" in its most recent examination.

In order for a financial holding company to commence any new activity permitted by the BHC Act or to acquire a company engaged in any new activity permitted by the BHC Act, each insured depository institution subsidiary of the financial holding company must have received a rating of at least "satisfactory" in its most recent examination under the Community Reinvestment Act. See the section captioned "Community Reinvestment Act" included elsewhere in this item.

The BHC Act generally limits acquisitions by bank holding companies that are not qualified as financial holding companies to commercial banks and companies engaged in activities that the FRB has determined to be so closely related to banking as to be a proper incident thereto. Financial holding companies are also permitted to acquire companies engaged in activities that are financial in nature and in activities that are incidental and complementary to financial activities without prior FRB approval. Central Pacific has not filed a declaration electing Financial Holding Company status and has no current intention to do so.

The BHC Act, the Federal Bank Merger Act, Hawaii law and other federal and state statutes regulate acquisitions of commercial banks. The BHC Act requires the prior approval of the FRB for the direct or indirect acquisition of more than $5.0 \%$ of the voting shares of a commercial bank or its parent holding company. In reviewing applications seeking approval of merger and acquisition transactions, the bank regulatory authorities will consider, among other things, the competitive effect and public benefits of the transactions, the capital position of the combined organization, the applicant's performance record under the Community Reinvestment Act (see the section captioned "Community Reinvestment Act" included elsewhere in this item) and fair housing laws and the effectiveness of the subject organizations in combating money laundering activities.

## Affiliate Transactions

There are various restrictions on the ability of the holding company and its non-bank subsidiaries to borrow from and engage in certain other transactions with our subsidiary bank. In general, these restrictions require that any extensions of credit must be secured by designated amounts of specified collateral and are limited, as to any one of the holding company or its non-bank subsidiaries, to $10 \%$ of our subsidiary bank's capital stock and surplus, and, as to the holding company and all such non-bank subsidiaries in the aggregate, to $20 \%$ of our subsidiary bank's capital stock and surplus.

Federal law also provides that extensions of credit and other transactions between our subsidiary bank and the holding company or one of its non-bank subsidiaries must be on terms and conditions that are consistent with safe and sound banking practices, including credit standards, that are substantially the same or at least as favorable to our subsidiary bank as those prevailing at the time for comparable transactions involving other non-affiliated companies or, in the absence of comparable transactions, on terms and conditions, including credit standards, that in good faith would be offered to or would apply to non-affiliated companies.

## Source of Strength Doctrine

FRB policy requires bank holding companies to act as a source of financial and managerial strength to their subsidiary banks. Under this policy, we are expected to commit resources to support our subsidiary bank, including at times when we may not be in a financial position to provide it. Any capital loan by a bank holding company to any of its subsidiary banks is subordinate in right of payment to deposits and to certain other indebtedness of such subsidiary banks. The BHC Act provides that in the event of a bank holding company's bankruptcy, any commitment by the bank holding company to a federal bank regulatory agency to maintain the capital of a subsidiary bank will be assumed by the bankruptcy trustee and entitled to priority of payment.

## Capital Adequacy and Prompt Corrective Action

Banks and bank holding companies are subject to various regulatory capital requirements administered by state and federal banking agencies. Capital adequacy guidelines and, additionally for banks, prompt corrective action regulations involve quantitative measures of assets, liabilities and certain off-balance-sheet items calculated under regulatory accounting practices. Capital amounts and classifications are also subject to qualitative judgments by regulators about components, risk weighting and other factors.

The FDIC and the DFI have substantially similar risk-based capital ratio and leverage ratio guidelines for banking organizations. The guidelines are intended to ensure that banking organizations have adequate capital given the risk levels of assets and off-balance sheet financial instruments. Under the guidelines, banking organizations are required to maintain minimum ratios for Tier 1 capital and total capital to risk-weighted assets (including certain off-balance sheet items, such as letters of credit). For purposes of calculating the ratios, a banking organization's assets and some of its specified off-balance sheet commitments and obligations are assigned to various risk categories. A depository institution's or holding company's capital, in turn, is classified in one of three tiers depending on type:

Core Capital (Tier 1). Tier 1 capital includes common equity, retained earnings, qualifying non-cumulative perpetual preferred stock, a limited amount of qualifying cumulative perpetual stock at the holding company level, minority interests in equity accounts of consolidated subsidiaries, less goodwill, most intangible assets and certain other assets.

Supplementary Capital (Tier 2). Tier 2 capital includes, among other things, perpetual preferred stock and related surplus not meeting the Tier 1 definition, qualifying mandatory convertible debt securities, qualifying subordinated debt and allowances for possible loan and lease losses, subject to limitations.

Market Risk Capital (Tier 3). Tier 3 capital includes qualifying unsecured subordinated debt.

We, like other bank holding companies, are required to maintain Tier 1 capital and "total risk-based capital" (the sum of Tier 1, Tier 2 and Tier 3 capital) equal to at least $4.0 \%$ and $8.0 \%$, respectively, of total risk-weighted assets (including various off-balance-sheet items, such as standby letters of credit). Our subsidiary bank, like other depository institutions, is required to maintain similar capital levels under capital adequacy guidelines.

Bank holding companies and banks subject to the market risk capital guidelines are required to incorporate market and interest rate risk components into their risk-based capital standards. Under the market risk capital guidelines, capital is allocated to support the amount of market risk related to a financial institution's ongoing trading activities.

Bank holding companies and banks are also required to comply with minimum leverage ratio requirements. The leverage ratio is the ratio of a banking organization's Tier 1 capital to its total adjusted quarterly average assets (as defined for regulatory purposes). The requirements necessitate a minimum leverage ratio of $3.0 \%$ for financial holding companies and national banks that either have the highest supervisory rating or have implemented the appropriate federal regulatory authority's risk-adjusted measure for market risk. All other financial holding companies and banks are required to maintain a minimum leverage ratio of $4.0 \%$, unless a different minimum is specified by an appropriate regulatory authority. For a depository institution to be considered "well capitalized" under the regulatory framework for prompt corrective action, it's leverage ratio must be at least $5.0 \%$. The FRB has not advised Central Pacific of any specific minimum leverage ratio applicable to it.

The Federal Deposit Insurance Act, as amended ("FDIA"), requires among other things, the federal banking agencies to take "prompt corrective action" in respect of depository institutions that do not meet minimum capital requirements. The FDIA sets forth the following five capital tiers: "well capitalized," "adequately capitalized," "undercapitalized," "significantly undercapitalized" and "critically undercapitalized." A depository institution's capital tier will depend upon how its capital levels compare with various relevant capital measures and certain other factors as established by regulation. The relevant capital measures are the total capital ratio, the Tier 1 capital ratio and the leverage ratio.

Under the regulations adopted by the federal regulatory authorities, a bank will be: (i) "well capitalized" if the institution has a total risk-based capital ratio of $10.0 \%$ or greater, a Tier 1 risk-based capital ratio of $6.0 \%$ or greater, a leverage ratio of $5.0 \%$ or greater and is not subject to any order or written directive by any such regulatory authority to meet and maintain a specific capital level for any capital measure; (ii) "adequately capitalized" if the institution has a total risk-based capital ratio of $8.0 \%$ or greater, a Tier 1 risk-based capital ratio of $4.0 \%$ or greater, a leverage ratio of $4.0 \%$ or greater ( $3.0 \%$ in certain circumstances ) and is not "well capitalized"; (iii) "undercapitalized" if the institution has a total risk-based capital ratio of less than $8.0 \%$, a Tier 1 risk-based capital ratio of less than $4.0 \%$ or a leverage ratio of less than $4.0 \%$ ( $3.0 \%$ in certain circumstances); (iv) "significantly undercapitalized" if the institution has a total risk-based capital ratio of less than $6.0 \%$, a Tier 1 risk-based capital ratio of less than $3.0 \%$ or a leverage ratio of less than $3.0 \%$; and (v) "critically undercapitalized" if the institution's tangible equity is equal to or less than $2.0 \%$ of average quarterly tangible assets. An institution may be downgraded to or deemed to be in a capital category that is lower than indicated by its capital ratios if it is determined to be in an unsafe or unsound condition or if it receives an unsatisfactory examination rating with respect to certain matters. A bank's capital category is determined solely for the purpose of applying prompt corrective action regulations and the capital category may not constitute an accurate representation of the bank's overall financial condition or prospects for other purposes.

The FDIA generally prohibits a depository institution from making any capital distributions (including payment of a dividend) or paying any management fee to its parent holding company if the depository institution would thereafter be "undercapitalized." "Undercapitalized" institutions are subject to growth limitations and are required to submit a capital restoration plan. The agencies may not accept such a plan without determining, among other things, that the plan is based on realistic assumptions and is likely to succeed in restoring the depository institution's capital. In addition, for a capital restoration plan to be acceptable, the depository institution's parent holding company must guarantee that the institution will comply with such capital restoration plan. The aggregate liability of the parent holding company is limited to the lesser of (i) an amount equal to $5.0 \%$ of the depository institution's total assets at the time it became undercapitalized and (ii) the amount which is necessary (or would have been necessary) to bring the institution into compliance with all capital standards applicable with respect to such institution as of the time it fails to comply with the plan. If a depository institution fails to submit an acceptable plan, it is treated as if it is "significantly undercapitalized."
"Significantly undercapitalized" depository institutions may be subject to a number of requirements and restrictions, including orders to sell sufficient voting stock to become "adequately capitalized," requirements to reduce total assets and cessation of receipt of deposits from correspondent banks. "Critically undercapitalized" institutions are subject to the appointment of a receiver or conservator.

As of December 31, 2008, our capital ratios and the capital ratios of our bank exceeded the minimum thresholds for a "well-capitalized" institution. The following table sets forth actual and required capital ratios as of December 31, 2008 and 2007:

|  | Actual |  |  | Minimum required for capital adequacy purposes |  |  | Minimum required to be well-capitalized |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount |  | Ratio | Amount |  | Ratio | Amount |  | Ratio |
|  |  |  |  |  | Dollars in | ands) |  |  |  |
| Company |  |  |  |  |  |  |  |  |  |
| As of December 31, 2008: |  |  |  |  |  |  |  |  |  |
| Tier 1 risk-based capital | \$ | 466,465 | 10.4\% | \$ | 178,693 | 4.0\% | \$ | 268,040 | 6.0\% |
| Total risk-based capital |  | 523,162 | 11.7 |  | 357,387 | 8.0 |  | 446,734 | 10.0 |
| Leverage capital |  | 466,465 | 8.8 |  | 211,648 | 4.0 |  | 264,560 | 5.0 |
| As of December 31, 2007: |  |  |  |  |  |  |  |  |  |
| Tier 1 risk-based capital | \$ | 535,670 | 11.5\% | \$ | 187,049 | 4.0\% | \$ | 280,574 | 6.0\% |
| Total risk-based capital |  | 594,620 | 12.7 |  | 374,098 | 8.0 |  | 467,623 | 10.0 |
| Leverage capital |  | 535,670 | 9.8 |  | 218,477 | 4.0 |  | 273,096 | 5.0 |
| Central Pacific Bank |  |  |  |  |  |  |  |  |  |
| As of December 31, 2008: |  |  |  |  |  |  |  |  |  |
| Tier 1 risk-based capital | \$ | 449,845 | 10.1\% | \$ | 178,323 | 4.0\% | \$ | 267,485 | 6.0\% |
| Total risk-based capital |  | 506,427 | 11.4 |  | 356,646 | 8.0 |  | 445,808 | 10.0 |
| Leverage capital |  | 449,845 | 8.5 |  | 210,707 | 4.0 |  | 263,384 | 5.0 |
| As of December 31, 2007: |  |  |  |  |  |  |  |  |  |
| Tier 1 risk-based capital | \$ | 518,923 | 11.1\% | \$ | 186,743 | 4.0\% | \$ | 280,115 | 6.0\% |
| Total risk-based capital |  | 577,779 | 12.4 |  | 373,487 | 8.0 |  | 466,859 | 10.0 |
| Leverage capital |  | 518,923 | 9.5 |  | 218,143 | 4.0 |  | 272,679 | 5.0 |

The federal regulatory authorities' risk-based capital guidelines are based upon the 1988 capital accord of the Basel Committee on Banking Regulations and Supervisory Practices, or the BIS. The BIS is a committee of central banks and bank supervisors/regulators from the major industrialized countries that develops broad policy guidelines for use by each country's supervisors in determining the supervisory policies they apply. In 2004, the BIS published a new capital accord to replace its 1988 capital accord, with an update in November 2005 ("BIS II"). BIS II provides two approaches for setting capital standards for credit risk-an internal ratings-based approach tailored to individual institutions' circumstances (which for many asset classes is itself broken into a "foundation" approach and an "advanced or A-IRB" approach, the availability of which is subject to additional restrictions) and a standardized approach that bases risk weightings on external credit assessments to a much greater extent than permitted in existing risk-based capital guidelines. BIS II also would set capital requirements for operational risk and refine the existing capital requirements for market risk exposures.

The U.S. banking and thrift agencies are developing proposed revisions to their existing capital adequacy regulations and standards based on BIS II. In September 2006, the agencies issued a notice of proposed rulemaking setting forth a definitive proposal for implementing BIS II in the United States that would apply only to internationally active banking organizations-defined as those with consolidated total assets of $\$ 250$ billion or more or consolidated on-balance sheet foreign exposures of $\$ 10$ billion or more-but that other U.S. banking organizations could elect but would not be required to apply. In December 2006, the agencies issued a notice of proposed rulemaking describing proposed amendments to their existing risk-based capital guidelines to make them more risk-sensitive, generally following aspects of the standardized approach of BIS II. These latter proposed amendments, often referred to as "BIS I-A," would apply to banking organizations that are not internationally active banking organizations subject to the A-IRB approach for internationally active banking organizations and do not "opt in" to that approach.

The comment periods for both of the agencies' notices of proposed rulemakings expired on March 26, 2007. The agencies have indicated their intent to have the new requirements first become effective in 2009 and that those provisions and the BIS I-A provisions for others will be implemented on similar timeframes.

The Company is not an internationally active banking organization and does not expect to opt-in to the A-IRB provisions once they become effective.

## Legislative Initiatives

From time to time, various legislative and regulatory initiatives are introduced in Congress and state legislatures, as well as by regulatory agencies. Such initiatives may include proposals to expand or contract the powers of bank holding companies and depository institutions or proposals to substantially change the financial institution regulatory system. Such legislation could change banking statutes and our operating environment in substantial and unpredictable ways. If enacted, such legislation could increase or decrease the cost of doing business, limit or expand permissible activities or affect the competitive balance among banks, savings associations, credit unions and other financial institutions. We cannot predict whether any such legislation will be enacted, and if enacted, the effect that it or any implementing regulations would have on our financial condition or results of operations. A change in statutes, regulations or regulatory policies applicable to us or any of our subsidiaries could have a material effect on our business.

In October 2008, the Emergency Economic Stabilization Act of 2008 (the "EESA") was signed into law. Under the EESA, the U.S. Department of the Treasury (the "U.S. Treasury") was granted the authority to purchase mortgages, mortgage-backed securities and certain other financial instruments from financial institutions. In addition, the U.S. Treasury was also granted the authority to inject capital in financial institutions through the purchase of equity stakes in a wide variety of banks and thrifts under a program known as the Troubled Assets Relief Program's ("TARP") Capital Purchase Program (the "CPP"). The primary purpose of the U.S. Treasury's initiatives is to stabilize and provide liquidity to the U.S. financial markets.

On January 9, 2009, the U.S. Treasury approved our participation in the CPP. As a result, we issued and sold 135,000 shares of our Fixed Rate Cumulative Perpetual Preferred Stock (the "Preferred Shares") to the U.S. Treasury for an aggregate purchase price of $\$ 135.0$ million in cash. We also issued to the U.S. Treasury a ten-year warrant (the "TARP Warrant") to purchase up to $1,585,748$ shares of our voting common stock at an exercise price of $\$ 12.77$ per share. See "Item 5. Market For Registrant's Common Equity, Related Shareholder Matters and Issuer Purchases Of Equity Securities" and "Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations" in Part II, Item 7 of our Annual Report on Form 10-K for a further discussion of our participation in the TARP's CPP.

On February 17, 2009, President Obama signed into law The American Recovery and Reinvestment Act of 2009 ("ARRA"), more commonly known as the economic stimulus or economic recovery package. ARRA includes a wide variety of programs intended to stimulate the economy and provide for extensive infrastructure, energy, health, and education needs. In addition, ARRA imposes certain new executive compensation and corporate expenditure limits on all current and future TARP recipients that are in addition to those previously announced by the U.S. Treasury, until the institution has repaid the U.S. Treasury, which is now permitted under ARRA without penalty and without the need to raise new capital, subject to the U.S. Treasury's consultation with the recipient's appropriate regulatory agency.

It is not clear at this time what impact the EESA, TARP Program, ARRA, other liquidity and funding initiatives of the Fed and other agencies that have been previously announced, and any additional programs that may be initiated in the future will have on the financial markets, the U.S. banking and financial industries, the broader U.S. and global economies, and more importantly, the local economies in the markets that we serve.

## Dividends

We are incorporated in Hawaii and are governed by Hawaii law. As a bank holding company, our ability to pay dividends is affected by the ability of our bank subsidiary to pay dividends to us. Under Hawaii law, the ability of our subsidiary bank to pay dividends or make other capital distributions to us is subject to the Hawaii state law that prohibits a state-chartered bank from declaring or paying dividends greater than its retained earnings. In addition, federal law generally prohibits a depositary institution from making any capital distributions (including payment of a dividend) or paying any management fee to its parent holding company if the depositary institution would thereafter be undercapitalized. The December 2008 MOU also requires the bank to obtain approval from the FDIC and DFI for the payment of cash dividends by the bank to Central Pacific Financial Corp. We are required to obtain FRB approval for the payment of cash dividends to our shareholders. We are also subject to dividend limitations as a result of our participation in the CPP. See "Dividends" in Part II, Item 5 of our Annual Report on Form 10-K for a further discussion of our dividends.

## Deposit Insurance

Substantially all of the deposits of our bank subsidiary are insured up to applicable limits by the Deposit Insurance Fund ("DIF") of the FDIC and are subject to deposit insurance assessments to maintain the DIF.

In conjunction with the EESA, the basic limit on federal deposit insurance coverage was temporarily raised from $\$ 100,000$ to $\$ 250,000$ per depositor. The legislation provides that the basic deposit insurance limit will return to $\$ 100,000$ after December 31, 2009. The FDIC also implemented the Temporary Liquidity Guarantee Program ("TLGP") which insures all deposits held in non-interest bearing transactional accounts regardless of amount for a fee. The TLGP applies to all U.S. depository institutions insured by the FDIC and all U.S. bank holding companies, unless they have opted out of the TLGP or the FDIC has terminated their participation. The bank has chosen to participate in the FDIC's TLGP. These governmental actions were designed to rebuild confidence in the financial markets, increase liquidity and strengthen the financial sector.

In December 2008, the FDIC approved increasing risk-based assessment rates uniformly by 7 basis points ("bp") ( $\$ 0.07$ for every $\$ 100$ of deposits), on an annual basis, for the first quarter of 2009. In October 2008, the FDIC also proposed changes, which, if implemented, would take effect beginning in the second quarter of 2009 and require riskier institutions to pay a larger share of deposit insurance assessments. Increases in the insurance assessments our bank subsidiary pays will increase our costs. See "Other Operating Expense" included in Part II, Item 7 of our Annual Report on Form 10-K for a further discussion of our FDIC costs.

## Depositor Preference

The FDIA provides that, in the event of the "liquidation or other resolution" of an insured depository institution, the claims of depositors of the institution, including the claims of the FDIC as subrogee of insured depositors, and certain claims for administrative expenses of the FDIC as a receiver, will have priority over other general unsecured claims against the institution. If an insured depository institution fails, insured and uninsured depositors, along with the FDIC, will have priority in payment ahead of unsecured, non-deposit creditors, including the parent bank holding company, with respect to any extensions of credit they have made to such insured depository institution.

## Community Reinvestment Act

The Community Reinvestment Act of 1977, or the CRA, requires depository institutions to assist in meeting the credit needs of their market areas consistent with safe and sound banking practice. Under the CRA, each depository institution is required to help meet the credit needs of its market areas by, among other things, providing credit to low- and moderate-income individuals and communities. Depository institutions are periodically examined for compliance with the CRA and are assigned ratings. Furthermore, banking regulators take into account CRA ratings when considering approval of a proposed transaction.

## Financial Privacy

In accordance with the GLB Act, federal banking regulators adopted rules that limit the ability of banks and other financial institutions to disclose non-public personal information about consumers to nonaffiliated third parties. These limitations require notices and disclosure of privacy policies to consumers and in some circumstances allow consumers to prevent disclosure of certain personal information to a nonaffiliated third party. The privacy provisions of the GLB Act affect how consumer information is transmitted through diversified financial companies and conveyed to outside vendors.

## Anti-Money Laundering Initiatives and the USA Patriot Act

A major focus of governmental policy on financial institutions in recent years has been aimed at combating money laundering and terrorist financing. The USA PATRIOT Act of 2001, or the USA Patriot Act, substantially broadened the scope of United States anti-money laundering laws and regulations by imposing significant new compliance and due diligence obligations, creating new crimes and penalties and expanding the extra-territorial jurisdiction of the United States. The U.S. Treasury has issued a number of regulations that apply various requirements of the USA Patriot Act to financial institutions such as our bank and broker-dealer subsidiaries. These regulations impose obligations on financial institutions to maintain appropriate policies, procedures and controls to detect, prevent and report money laundering and terrorist financing and to verify the identity of their customers. Failure of a financial institution to maintain and implement adequate programs to combat money laundering and terrorist financing or to comply with all of the relevant laws or regulations, could have serious legal and reputational consequences for the institution.

## Office of Foreign Assets Control Regulation

The United States has imposed economic sanctions that affect transactions with designated foreign countries, nationals and others. These are typically known as the "OFAC" rules based on their administration by the U.S. Treasury Department Office of Foreign Assets Control ("OFAC"). The OFAC-administered sanctions targeting countries take many different forms. Generally, however, they contain one or more of the following elements: (i) restrictions on trade with or investment in a sanctioned country, including prohibitions against direct or indirect imports from and exports to a sanctioned country and prohibitions on "U.S. persons" engaging in financial transactions relating to making investments in or providing investment-related advice or assistance to a sanctioned country; and (ii) a blocking of assets in which the government or specially designated nationals of the sanctioned country have an interest by prohibiting transfers of property subject to U.S. jurisdiction (including property in the possession or control of U.S. persons). Blocked assets (e.g., property and bank deposits) cannot be paid out, withdrawn, set off or transferred in any manner without a license from OFAC or authorization from the U.S. Treasury Department. Failure to comply with these sanctions could have serious legal and reputational consequences.

## Employees

At December 31, 2008, we employed 1,065 persons, 1,002 on a full-time basis and 63 on a part-time basis. We are not a party to any collective bargaining agreement.

## Expiration of Rights Agreement

On February 25, 2009, Central Pacific Financial Corp. and Wells Fargo Bank, N.A., as successor rights agent, entered into Amendment Two (the "Amendment") to the Rights Agreement dated as of August 26, 1998, by and between Central Pacific Financial Corp. and ChaseMellon Shareholder Services L.L.C., as rights agent (as amended, the "Rights Agreement"). The Amendment modified the final expiration date of our preferred stock purchase rights (the "Rights") under the Rights Agreement from August 26, 2009 to March 15, 2009. The Rights Agreement was initially scheduled to expire on August 26, 2008 and at that time; we extended the final expiration date of the Rights for one year to permit us to assess whether to continue or to modify them. As a result of the Amendment, on March 15, 2009 the Rights will cease to be of further effect.

## Available Information

Our internet website can be found at www.centralpacificbank.com. Our annual report on Form 10-K, quarterly reports on Form 10-Q, current reports on Form 8-K and all amendments to those reports can be found on our internet website as soon as reasonably practicable after such material is electronically filed with or furnished to the SEC. Copies of the Company's filings with the SEC may also be obtained directly from the SEC's website at www.sec.gov. These documents may also be obtained in print upon request by our shareholders to our Investor Relations Department.

Also posted on our website and available in print upon request of any shareholder to our Investor Relations Department, are the charters for our Audit Committee, our Compensation Committee and our Corporate Governance and Nominating Committee, as well as our Corporate Governance Guidelines and our Code of Business Conduct and Ethics. Within the time period required by the SEC and the NYSE, we will post on our website any amendment to the Code of Business Conduct and Ethics and any waiver applicable to our senior financial officers, as defined by the SEC, and our executive officers or directors. In addition, our website includes information concerning purchases and sales of our equity securities by our executive officers and directors, as well as disclosure relating to certain non-GAAP financial measures (as defined in the SEC's Regulation G) that we may make public orally, telephonically, by webcast, by broadcast or by similar means from time to time.

## ITEM 1A. RISK FACTORS

An investment in our common stock is subject to risks inherent to our business. The material risks and uncertainties that management believes affect us are described below. Before making an investment decision, you should consider carefully the risks and uncertainties described below together with all of the other information included or incorporated by reference in this report. The risks and uncertainties described below are not the only ones we face. Additional risks and uncertainties that management is not aware of or focused on or that management currently deems immaterial may also impair our business operations. This report is qualified in its entirety by these risk factors.

If any of the following risks actually occurs, our financial condition and results of operations could be materially and adversely affected. If this were to happen, the value of our common stock could decline significantly and you could lose all or part of your investment.

## Factors That May Affect Our Business

The risks and uncertainties described below are not the only ones we face. Additional risks and uncertainties that we are unaware of, or that we currently deem immaterial, also may become important factors that affect us. If any one or a combination of these risks occurs, our business, financial condition or results of operations could be materially and adversely affected.

## Difficult economic and market conditions have adversely affected our industry.

Dramatic declines in the housing market, along with decreasing home prices and increasing delinquencies and foreclosures, have negatively impacted the credit performance of mortgage and construction loans and resulted in significant write-downs of assets by many financial institutions. General downward economic trends, reduced availability of commercial credit and increasing unemployment have negatively impacted the credit performance of commercial and consumer credit, resulting in additional write-downs. Concerns over the stability of the financial markets and the economy have resulted in decreased lending by financial institutions to their customers and to each other. This market turmoil and tightening of credit has led to increased commercial and consumer deficiencies, lack of customer confidence, increased market volatility and widespread reduction in general business activity. Financial institutions have experienced decreased access to deposits and borrowings. The resulting economic pressure on consumers and businesses and the lack of confidence in the financial markets may adversely affect our business, financial condition, results of operations and stock price. We do not expect that the difficult conditions in the financial markets are likely to improve in the near future. A continuation or worsening of these conditions would likely exacerbate the adverse effects of these difficult market conditions on us and others in the financial industry. In particular, we may face the following risks in connection with these events:

We potentially face increased regulation of our industry. Compliance with such regulation may increase our costs and limit our ability to pursue business opportunities.

The process we use to estimate losses inherent in our credit exposure requires difficult, subjective and complex judgments, including forecasts of economic conditions and how these economic conditions might impair the ability of our borrowers to repay their loans. The level of uncertainty concerning economic conditions may adversely affect the accuracy of our estimates which may, in turn, impact the reliability of the process.

We may be required to pay significantly higher premiums to the FDIC because market developments have significantly depleted the insurance fund of the FDIC and reduced the ratio of reserves to insured deposits.

## Recent market disruptions and related governmental actions could materially and adversely affect our business, financial condition, results of operations or prospects.

Our business is affected by global economic conditions, political uncertainties and volatility and other developments in the financial markets. Factors such as interest rates and commodity prices, regional and national rates of economic growth, liquidity and volatility of fixed income, credit and other financial markets and investors' confidence can significantly affect the businesses in which we and our customers are engaged. Such factors have affected, and may further unfavorably affect, both economic growth and stability in markets where we and our customers operate, creating adverse effects on many companies, including us, in ways that are not predictable or that we may fail to anticipate. Since mid- 2007 credit and other financial markets have suffered substantial stress, volatility, illiquidity and disruption. These forces reached unprecedented levels in September and October of 2008, resulting in the bankruptcy or acquisition of, or government assistance to several major domestic and international financial institutions. These events have continued in 2009 and have significantly diminished overall confidence in the financial markets and in financial institutions, generally. This reduced confidence could further exacerbate the overall market disruption and increase risks to market participants including the Company.

The recent market developments and the potential for increased and continuing disruptions present a material risk to our business and that of other financial institutions. Further deterioration or a continuation of recent market conditions may lead to a decline in the value of the assets that we hold or in the creditworthiness of our borrowers. In response to recent market disruptions, legislators and financial regulators implemented a number of mechanisms designed to add stability to the financial markets, including the provision of direct and indirect assistance to distressed financial institutions, assistance by the banking authorities in arranging acquisitions of weakened banks and broker dealers, implementation of programs by the Fed to provide liquidity to the commercial paper markets and other matters. The overall effects of legislative and regulatory efforts on the financial markets are uncertain, and they may not have the intended stabilization effects. While these measures have been implemented to support and stabilize the markets, these actions may have unintended consequences on the financial system or our business, including reducing competition or increasing the general level of uncertainty in the markets. Should these or other legislative or regulatory initiatives fail to stabilize and add liquidity to the financial markets, our business, financial condition, results of operations and prospects could be adversely affected.

## Continued economic slowdowns in Hawaii or California could materially hurt our business.

Our business is directly affected by factors such as economic, political and market conditions, broad trends in industry and finance, legislative and regulatory changes, changes in government monetary and fiscal policies and inflation, all of which are beyond our control. The current deterioration in economic conditions in the United States generally, and in Hawaii and California in particular, could result in the following consequences, any of which could materially hurt our business:

Loan delinquencies may continue to increase;

Problem assets and foreclosures may continue to increase leading to more loan charge-offs;
Demand for our products and services may decline;
Low cost or non-interest bearing deposits may continue to decrease; and
Collateral for loans made by us, especially involving real estate, may continue to decline in value, in turn reducing customers' borrowing power and reducing the value of assets and collateral associated with our existing loans.

## A large percentage of our loans are collateralized by real estate and continued deterioration in the real estate market may result in additional losses and adversely affect our profitability.

As we have experienced with the deteriorating market conditions in California's real estate market, our results of operations in future periods may be significantly impacted by the economies in Hawaii, California and other markets we serve. Approximately $85 \%$ of our loan portfolio as of December 31, 2008 was comprised of loans primarily collateralized by real estate, $73 \%$ of these loans were concentrated in Hawaii, $23 \%$ in California and $4 \%$ in Washington. Deterioration of the economic environment in Hawaii, California or other markets we serve, including a continued decline in the real estate market, further declines in single-family home resales or a material external shock, may significantly impair the value of our collateral and our ability to sell the collateral upon foreclosure. In the event of a default with respect to any of these loans, amounts received upon sale of the collateral may be insufficient to recover outstanding principal and interest on the loan. As a result, we expect that our profitability would be negatively impacted by an adverse change in the real estate market.

## A large percentage of our real estate loans are construction loans which involve the additional risk that a project may not be completed, increasing the risk of loss.

Approximately 33\% of our real estate loan portfolio as of December 31, 2008 was comprised of construction loans. Fifty-nine percent of these construction loans were in Hawaii, $34 \%$ in California and the remaining 7\% in Washington. Repayment of construction loans is dependent upon the successful completion of the construction project, on time and within budget, and the successful sale of the completed project. If a borrower is unable to complete a construction project or if the marketability of the completed development is impaired, proceeds from the sale of the subject property may be insufficient to repay the loan. The continued decline in the California real estate market or a deterioration of the real estate market in any market we serve is likely to damage the marketability of these projects; as a result, we may incur loan losses which will adversely affect our profitability. We have had to increase our provision for loan and lease losses substantially in 2008 and may have to do so again in the future.

## Our ability to maintain adequate sources of funding and liquidity and required capital levels may be negatively impacted by the current economic environment which may, among other things, impact our ability to pay dividends.

Liquidity is essential to our business. An inability to raise funds through deposits, borrowings, the sale of investments or loans, and other sources could have a substantial negative affect on our liquidity. Our access to funding sources in amounts adequate to finance our activities on terms which are acceptable to us could be impaired by factors that affect us specifically or the financial services industry or economy in general. Factors that could detrimentally impact our access to liquidity sources include a decrease in the level of our business activity as a result of a downturn in the markets in which our loans or deposits are concentrated or adverse regulatory action against us. Our ability to borrow could also be impaired by factors that are not specific to us, such as a disruption in the financial markets or negative views and expectations about the prospects for the financial industry in light of the recent turmoil faced by banking organizations and the continued deterioration in credit markets.

The management of liquidity risk is critical to the management of our business and to our ability to service our customer base. In managing our balance sheet, our primary source of funding is customer deposits. Our ability to continue to attract these deposits and other funding sources is subject to variability based upon a number of factors including volume and volatility in the securities markets, our credit rating and the relative interest rates that we are prepared to pay for these liabilities. The availability and level of deposits and other funding sources is highly dependent upon the perception of the liquidity and creditworthiness of the financial institution, which perception can change quickly in response to market conditions or circumstances unique to a particular company. Concerns about our financial condition, or concerns about our credit exposure to other persons could adversely impact our sources of liquidity, financial position, including regulatory capital ratios, results of operations and our business prospects.

During 2008, the amount of our total deposits has fluctuated. If the level of deposits were to materially decrease, we would have to raise additional funds by increasing the interest that we pay on certificates of deposits or other depository accounts, seek other debt or equity financing or draw upon our available lines of credit. We rely on commercial and retail deposits, and to a lesser extent, brokered deposits, advances from the FHLB-Seattle and the Fed discount window, to fund our operations. Although we have historically been able to replace maturing deposits and advances as necessary, we might not be able to replace such funds in the future if, among other things, our results of operations or financial condition or the results of operations or financial condition of the FHLB-Seattle or market conditions were to change.

We constantly monitor our activities with respect to liquidity and evaluate closely our utilization of our cash assets; however, there can be no assurance that our liquidity or the cost of funds to us may not be materially and adversely impacted as a result of economic, market or operational considerations that we may not be able to control.

## Future dividend payments and common stock repurchases are restricted by the terms of the U.S. Treasury's equity investment in

 us.Under the terms of the TARP's CPP, for so long as any Preferred Shares issued under the CPP remains outstanding, we are prohibited from increasing quarterly cash dividends on our common stock above $\$ 0.10$ per share, and from making certain repurchases of equity securities, including our common stock, without the U.S. Treasury's consent until the third anniversary of the U.S. Treasury's investment or until the U.S. Treasury has transferred all of the Preferred Shares it purchased under the CPP to third parties. Furthermore, as long as the Preferred Shares issued to the U.S. Treasury is outstanding, dividend payments and repurchases or redemptions relating to certain equity securities, including our common stock, are prohibited until all accrued and unpaid dividends are paid on such Preferred Shares, subject to certain limited exceptions. These restrictions, together with the potentially dilutive impact of the warrant issued to the U.S. Treasury, could have a negative effect on the value of our common stock.

## The Preferred Shares issued to the U.S. Treasury impacts net income available to our common shareholders and earnings per common share, and the TARP Warrant may be dilutive to holders of our common stock.

The dividends declared and the accretion on discount on the Preferred Shares issued to the U.S. Treasury will reduce the net income available to common shareholders and our earnings per common share. The Preferred Shares will also receive preferential treatment in the event of liquidation, dissolution or winding up of the Company. Additionally, the ownership interest of the existing holders of our common stock will be diluted to the extent the TARP Warrant is exercised. Although the U.S. Treasury has agreed not to vote any of the shares of common stock it receives upon exercise of the TARP Warrant, a transferee of any portion of the TARP Warrant or of any shares of common stock acquired upon exercise of the TARP Warrant is not bound by this restriction.

## If we are unable to redeem the Preferred Shares within five years, the cost of this capital to us will increase substantially.

If we are unable to redeem the Preferred Shares prior to February 15, 2014, the cost of this capital to us will increase substantially on that date, from $5.0 \%$ (approximately $\$ 6.8$ million annually) to $9.0 \%$ per annum (approximately $\$ 12.2$ million annually), further reducing the net income available to common shareholders and our earnings per common share.

## Because of our participation in the TARP's CPP, we are subject to several restrictions including restrictions on compensation paid to our executives.

Pursuant to the terms of the TARP CPP, we adopted certain standards for executive compensation and corporate governance for the period during which the U.S. Treasury holds an investment in us. These standards generally apply to our Chief Executive Officer, Chief Financial Officer and the three next most highly compensated senior executive officers. The standards include (1) ensuring that incentive compensation for senior executives does not encourage unnecessary and excessive risks that threaten the value of the financial institution; (2) required clawback of any bonus or incentive compensation paid to a senior executive based on statements of earnings, gains or other criteria that are later proven to be materially inaccurate; (3) prohibition on making golden parachute payments to senior executives; and (4) agreement not to deduct for tax purposes executive compensation in excess of $\$ 0.5$ million for each senior executive. In particular, the change to the deductibility limit on executive compensation will likely increase the overall cost of our compensation programs in future periods and may make it more difficult to attract suitable candidates to serve as executive officers.

## Our business is subject to interest rate risk and fluctuations in interest rates may adversely affect our earnings.

The majority of our assets and liabilities are monetary in nature and subject to risk from changes in interest rates. Like most financial institutions, our earnings and profitability depend significantly on our net interest income, which is the difference between interest income on interest-earning assets, such as loans and investment securities, and interest expense on interest-bearing liabilities, such as deposits and borrowings. We expect that we will periodically experience "gaps" in the interest rate sensitivities of our assets and liabilities, meaning that either our interest-bearing liabilities will be more sensitive to changes in market interest rates than our interestearning assets, or vice versa. If market interest rates should move contrary to our position, this "gap" will work against us and our earnings may be negatively affected. In light of our current volume and mix of interest-earning assets and interest-bearing liabilities, our interest rate margin could be expected to increase during periods of rising interest rates and, conversely, to decline during periods of falling interest rates. We are unable to predict or control fluctuations of market interest rates, which are affected by many factors including the following:
. Inflation;

Recession;

Changes in unemployment;
The money supply;
International disorder and instability in domestic and foreign financial markets; and
Governmental actions.

Our asset/liability management strategy may not be able to control our risk from changes in market interest rates and it may not be able to prevent changes in interest rates from having a material adverse effect on our results of operations and financial condition. From time to time, we may reposition our investment portfolio to reduce our net interest income volatility. See "Asset/Liability Management and Interest Rate Risk" included in Part II, Item 7 of our Annual Report on Form 10-K for a further discussion of our sensitivity to interest rate changes.

## Our allowance for loan and lease losses may not be sufficient to cover actual loan losses, which could adversely affect our results of operations. Additional loan losses will likely occur in the future and may occur at a rate greater than we have experienced to date.

As a lender, we are exposed to the risk that our loan customers may not repay their loans according to their terms and that the collateral or guarantees securing these loans may be insufficient to assure repayment. During 2008, our provision for loan and lease losses amounted to $\$ 171.7$ million, compared to $\$ 53.0$ million in 2007 and $\$ 1.4$ million in 2006 and our current allowance may not be sufficient to cover future loan losses. We may experience significant loan losses that could have a material adverse effect on our operating results. Management makes various assumptions and judgments about the collectibility of our loan portfolio, which are regularly reevaluated and are based in part on:

Current economic conditions and their estimated effects on specific borrowers;

- An evaluation of the existing relationships among loans, potential loan losses and the present level of the allowance for loan and lease losses;

Results of examinations of our loan portfolios by regulatory agencies; and

Management's internal review of the loan portfolio.
In determining the size of the allowance, we rely on an analysis of our loan portfolio, our experience and our evaluation of general economic conditions. If our assumptions prove to be incorrect, our current allowance may not be sufficient. With the volatility of the economic decline and unprecedented nature of the events in the credit and real estate markets during the latter part of 2008, we made significant adjustments to our allowance in 2008 and additional adjustments may continue to be necessary if the local or national real estate markets and economies continue to deteriorate. Material additions to the allowance would materially decrease our net income. In addition, federal regulators periodically evaluate the adequacy of our allowance and may require us to increase our provision for loan and lease losses or recognize further loan charge-offs based on judgments different than those of our management. Any further increase in our allowance or loan charge-offs could have a material adverse effect on our results of operations.

During the second quarter of 2008, we wrote off all of the remaining goodwill associated with our Commercial Real Estate reporting segment as it was considered to be impaired. We continue to evaluate goodwill assigned to our Hawaii Market reporting segment for impairment. Estimates of fair value of our Hawaii Market reporting segment are determined based on a complex model using cash flows and company comparisons. If management's estimates of future cash flows are inaccurate, the fair value determined could be inaccurate and impairment may not be recognized in a timely manner. Furthermore, market conditions affecting our Hawaii Market reporting segment may deteriorate which could result in a material adverse effect on the operating results of the Hawaii Market reporting segment. If this were to occur, the goodwill assigned to our Hawaii Market reporting segment may be considered to be impaired.

## We operate in a highly competitive industry and market area.

We face substantial competition in all areas of our operations from a variety of different competitors, many of which are larger and may have more financial resources. Such competitors primarily include national, regional and community banks within the various markets we operate. Additionally, various out-of-state banks conduct significant business in the market areas in which we currently operate. We also face competition from many other types of financial institutions, including, without limitation, savings and loans, credit unions, finance companies, brokerage firms, insurance companies, factoring companies and other financial intermediaries.

The financial services industry could become even more competitive as a result of legislative, regulatory and technological changes and continued consolidation. Banks, securities firms and insurance companies can merge under the umbrella of a financial holding company, which can offer virtually any type of financial service, including banking, securities underwriting, insurance (both agency and underwriting) and merchant banking. Also, technology has lowered barriers to entry and made it possible for non-banks to offer products and services traditionally provided by banks such as automatic transfer and automatic payment systems. Many of our competitors have fewer regulatory constraints and may have lower cost structures. Additionally, due to their size, many competitors may be able to achieve economies of scale and, as a result, may offer a broader range of products and services as well as better pricing for those products and services than we can.

Our ability to compete successfully depends on a number of factors, including, among other things:
The ability to develop, maintain and build upon long-term customer relationships based on top quality service, high ethical standards and safe, sound assets;

The ability to expand our market position;
The scope, relevance and pricing of products and services offered to meet customer needs and demands;
The rate at which we introduce new products and services relative to its competitors;
Customer satisfaction with our level of service; and

Industry and general economic trends.
Failure to perform in any of these areas could significantly weaken our competitive position, which could adversely affect our growth and profitability, which, in turn, could have a material adverse effect on our financial condition and results of operations.

Our deposit customers may pursue alternatives to deposits at our bank or seek higher yielding deposits causing us to incur increased funding costs.

We are facing increasing deposit-pricing pressures. Checking and savings account balances and other forms of deposits can decrease when our deposit customers perceive alternative investments, such as the stock market or other non-depository investments as providing superior expected returns or seek to spread their deposits over several banks to maximize FDIC insurance coverage. Furthermore, technology and other changes have made it more convenient for bank customers to transfer funds into alternative investments including products offered by other financial institutions or non-bank service providers. Additional increases in short-term interest rates could increase transfers of deposits to higher yielding deposits. Efforts and initiatives we undertake to retain and increase deposits, including deposit pricing, can increase our costs. When bank customers move money out of bank deposits in favor of alternative investments or into higher yielding deposits, or spread their accounts over several banks, we can lose a relatively inexpensive source of funds, thus increasing our funding costs.

## Governmental regulation may impair our operations or restrict our growth.

We are subject to significant governmental supervision and regulation. These regulations are intended primarily for the protection of depositors. Statutes and regulations affecting our business may be changed at any time and the interpretation of these statutes and regulations by examining authorities may also change. Within the last several years, Congress and the President have passed and enacted significant changes to these statutes and regulations. There can be no assurance that such changes to the statutes and regulations or to their interpretation will not adversely affect our business. In addition to governmental supervision and regulation, we are subject to changes in other federal and state laws, including changes in tax laws, which could materially affect the banking industry. We are subject to the rules and regulations of the FRB. If we fail to comply with federal and state bank regulations, the regulators may limit our activities or growth, fine us or ultimately put us out of business. Banking laws and regulations change from time to time. Bank regulations can hinder our ability to compete with financial services companies that are not regulated in the same manner or are less regulated. Federal and state bank regulatory agencies regulate many aspects of our operations. These areas include:

The capital that must be maintained;
The kinds of activities that can be engaged in;
The kinds and amounts of investments that can be made;

The locations of offices;
Insurance of deposits and the premiums that we must pay for this insurance; and

How much cash we must set aside as reserves for deposits.

## The value of certain securities in our investment securities portfolio may be negatively affected by disruptions in the market for these securities.

The market for certain investment securities held within our investment portfolio has become much less liquid over the past year. This coupled with uncertainty surrounding the credit risk associated with the underlying collateral has caused discrepancies in valuation estimates obtained from third parties. We value some of our investments using cash flow and valuation models which include certain subjective estimates that we believe are reflective of the estimates a purchaser of such securities would use if such a transaction were to occur. The volatile market may affect the value of these securities, such as through reduced valuations due to the perception of heightened credit and liquidity risks, in addition to interest rate risk typically associated with these securities. There can be no assurance that declines in market value associated with these disruptions will not result in impairment of these assets that may result in accounting charges that could have a material adverse effect on consolidated financial statements and capital ratios.

## If Our Investment in the Federal Home Loan Bank of Seattle is Classified as Other-Than-Temporarily Impaired or as Permanently Impaired, Our Earnings and Shareholders' Equity Could Decrease

We own common stock of the Federal Home Loan Bank of Seattle ("FHLB-Seattle") to qualify for membership in the Federal Home Loan Bank System and to be eligible to borrow funds under the FHLB-Seattle's advance program. The aggregate cost of our FHLB-Seattle common stock as of December 31, 2008 was $\$ 48.8$ million based on its par value. There is no market for our FHLB-Seattle common stock.

Recent published reports indicate that certain member banks of the Federal Home Loan Bank System may be subject to accounting rules and asset quality risks that could result in materially lower regulatory capital levels. In an extreme situation, it is possible that the capitalization of a Federal Home Loan Bank, including the FHLB-Seattle, could be substantially diminished. Consequently, we believe that there is a risk that our investment in FHLB-Seattle common stock could be deemed other-than-temporarily impaired at some time in the future. If this occurs, it would cause our earnings and shareholders' equity to decrease by the after-tax amount of the impairment charge.

## We may be unsuccessful in our federal or Hawaii state tax appeals, or ongoing tax audits may result in additional tax liabilities.

We are currently appealing certain tax assessments by the Internal Revenue Service and the State of Hawaii Department of Taxation. While we believe that we have properly applied the relevant income tax statutes and have obtained supporting opinions from tax consultants, we may be unsuccessful in one or more of our appeals. While we have established contingency reserves as deemed appropriate, adverse decisions or settlements could result in income tax and related interest exposure in excess of amounts reserved.

## We rely on dividends from our subsidiaries for most of our revenue.

Because we are a holding company with no significant operations other than our bank, we currently depend upon dividends from our bank for a substantial portion of our revenues. Our ability to pay dividends will therefore continue to depend in large part upon our receipt of dividends or other capital distributions from our bank.

The ability of the bank to pay dividends or make other capital distributions to us is subject to the regulatory authority of the FDIC, the DFI, Hawaii law and the Federal Reserve Board as further described in the Supervision and Regulation - Dividends sections of Item 1. Business.

## We may not be able to attract and retain skilled people.

Our success depends in large part on our ability to attract and retain key people and there are a limited number of qualified persons with knowledge of and experience in the banking industry in each of our markets. Furthermore, recent demand for skilled finance and accounting personnel among publicly traded companies has increased the importance of attracting and retaining these people. Competition for the best people can be intense given the tight labor market in Hawaii and we may not be able to hire people or to retain them. The unexpected loss of services of one or more of our key personnel could have a material adverse impact on our business because of their skills, knowledge of our market, years of industry experience and the difficulty of promptly finding qualified replacement personnel.

## Our information systems may experience an interruption or breach in security.

We rely heavily on communications and information systems to conduct our business. Any failure, interruption or breach in security of these systems could result in failures or disruptions in our customer relationship management, general ledger, deposit, loan and other systems. While we have policies and procedures designed to prevent or limit the effect of the failure, interruption or security breach of our information systems, there can be no assurance that any such failures, interruptions or security breaches will not occur or, if they do occur, that they will be adequately addressed. The occurrence of any failures, interruptions or security breaches of our information systems could damage our reputation, result in a loss of customer business, subject us to additional regulatory scrutiny or expose us to civil litigation and possible financial liability, any of which could have a material adverse effect on our financial condition and results of operations.

## We continually encounter technological change.

The financial services industry is continually undergoing rapid technological change with frequent introductions of new technologydriven products and services. The effective use of technology increases efficiency and enables financial institutions to better serve customers and to reduce costs. Our future success depends, in part, upon our ability to address the needs of our customers by using technology to provide products and services that will satisfy customer demands, as well as to create additional efficiencies in our operations. Many of our competitors have substantially greater resources to invest in technological improvements. We may not be able to effectively implement new technology-driven products and services or be successful in marketing these products and services to its customers. Failure to successfully keep pace with technological change affecting the financial services industry could have a material adverse impact on our business and, in turn, our financial condition and results of operations.

## Financial services companies depend on the accuracy and completeness of information about customers and counterparties.

In deciding whether to extend credit or enter into other transactions, we may rely on information furnished by or on behalf of customers and counterparties, including financial statements, credit reports and other financial information. We may also rely on representations of those customers, counterparties or other third parties, such as independent auditors, as to the accuracy and completeness of that information. Reliance on inaccurate or misleading financial statements, credit reports or other financial information could have a material adverse impact on our business and, in turn, our financial condition and results of operations.

## We are subject to claims and litigation pertaining to fiduciary responsibility.

From time to time, customers make claims and take legal action pertaining to our performance of our fiduciary responsibilities. Regardless of whether customer claims and legal action related to our performance of our fiduciary responsibilities are founded or unfounded, if such claims and legal actions are not resolved in a manner favorable to us, they may result in significant financial liability and/or adversely affect the market perception of us and our products and services, as well as impact customer demand for our products and services. Any financial liability or reputational damage could have a material adverse effect on our business, which, in turn, could have a material adverse effect on our financial condition and results of operations.

## ITEM 1B. UNRESOLVED STAFF COMMENTS

None.

## Certifications

We have filed the required certifications under Section 302 of the Sarbanes-Oxley Act of 2002 as Exhibits 31.1 and 31.2 to this annual report on Form 10-K for the fiscal year ended December 31, 2008. Last year, we submitted to the New York Stock Exchange on June 3, 2008 our annual CEO certification regarding the Company's compliance with the NYSE's corporate governance listing standards required by NYSE rule 303A.12. This year, we intend to submit to the NYSE our annual CEO certification within 30 days of the Company's annual meeting of shareholders, which is scheduled for May 26, 2009.

## ITEM 2. PROPERTIES

We hold title to the land and building in which our headquarters, Kaimuki branch office, Hilo branch office, Kailua-Kona branch office, Pearl City branch office and certain operations offices are located. We also hold title to the buildings in which our Moiliili; McCully; Kalihi and Beretania branch offices and operations center are located, as well as a portion of land on which the Moiliili branch office and the data processing operations offices are located. The remaining lands on which the Moiliili branch and the data processing operations offices are located, as well as all of the land on which the McCully, Kalihi-Gullick and Beretania branch offices are located, are leased. We also own four floors of a commercial office condominium in downtown Honolulu where certain administrative and support operations are located.

We occupy or hold leases for approximately 50 other properties including office space for our remaining branches, residential mortgage lending subsidiary and California operations. These leases expire on various dates through 2038 and generally contain renewal options for periods ranging from five to 15 years. For additional information relating to lease rental expense and commitments as of December 31, 2008, see Note 18 to the Consolidated Financial Statements.

## ITEM 3. LEGAL PROCEEDINGS

Certain claims and lawsuits have been filed or are pending against us arising in the ordinary course of business. In the opinion of management, all such matters are of a nature that if disposed of unfavorably, would not have a material adverse effect on our consolidated results of operations or financial position.

## ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

No matters were submitted to our shareholders for a vote during the fourth quarter of 2008.

## PART II

## ITEM 5. MARKET FOR REGISTRANT'S COMMON EQUITY, RELATED SHAREHOLDER MATTERS AND ISSUER PURCHASES OF EQUITY SECURITIES

Our common stock is traded on the NYSE under the ticker symbol "CPF." Set forth below is a line graph comparing the cumulative total stockholder return on the Company's common stock, based on the market price of the common stock and assuming reinvestment of dividends, with the Russell 2000 Index and the S\&P SmallCap 600 Commercial Bank Index for the five year period commencing December 31, 2003 and ending December 31, 2008. The graph assumes the investment of $\$ 100$ on December 31, 2003.

## Indexed Total Annual Return <br> (as of December 31, 2008)



The following table sets forth information on the range of high and low sales prices of our common stock, as reported by the NYSE, for each full quarterly period within 2008 and 2007:

|  | Year Ended December 31, |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2008 |  |  |  | 2007 |  |  |  |
|  | High |  | Low |  | High |  | Low |  |
| First quarter | \$ | 21.92 | \$ | 14.09 | \$ | 40.50 | \$ | 34.60 |
| Second quarter |  | 20.32 |  | 10.33 |  | 36.50 |  | 32.83 |
| Third quarter |  | 22.40 |  | 7.10 |  | 33.60 |  | 27.69 |
| Fourth quarter |  | 19.45 |  | 8.91 |  | 30.63 |  | 18.24 |

As of December 31, 2008, there were 4,090 shareholders of record, excluding individuals and institutions for which shares were held in the names of nominees and brokerage firms.

## Dividends

The following table sets forth information on dividends declared per share of common stock for each quarterly period within 2008 and 2007:

|  | Year Ended December 31, |  |  |  |
| :--- | :--- | :--- | :--- | :--- |
|  | $\mathbf{2 0 0 8}$ |  |  | $\mathbf{2 0 0 7}$ |
|  | $\$$ | 0.25 | $\$$ | 0.24 |
| First quarter | $\$$ | 0.25 |  | 0.24 |
| Second quarter |  | 0.10 |  | 0.25 |
| Third quarter |  | 0.10 |  | 0.25 |
| Fourth quarter | 21 |  |  |  |

The holders of our common stock share proportionately, on a per share basis, in all dividends and other distributions declared by our Board of Directors.

On January 28, 2009, our Board of Directors elected to suspend the payment of cash dividends effective immediately as they believe this a prudent measure that will enable us to preserve capital and better meet the needs of our customers. Since substantially all of the funds available for the payment of dividends are derived from our bank, future dividends will depend upon our bank's earnings, financial condition and capital needs, applicable governmental policies and regulations and such other matters as our Board of Directors may deem to be appropriate. As our bank's operating performance improves and the economic environment stabilizes, we will reassess our capital levels and the payment of future cash dividends.

Our ability to pay cash dividends is further subject to our continued payment of interest that we owe on our junior subordinated debentures. As of December 31, 2008, we had approximately $\$ 108$ million of our junior subordinated debentures outstanding. We have the right to defer payment of interest on the junior subordinated debentures for a period not exceeding 20 consecutive quarters. If we defer or fail to make interest payments on the junior subordinated debentures or if we fail to comply with certain covenants under the related indentures, we will be prohibited, subject to certain exceptions, from paying cash dividends on our common stock until we pay all deferred interest and resume interest payments on the junior subordinated debentures and until we comply with the covenants under the related indentures.

Our ability to pay dividends is also limited by certain restrictions including (1) rules imposed on Hawaii corporations that allow us to only pay dividends out of funds legally available at such times as our Board of Directors determines are appropriate, (2) our December 2008 MOU which requires the bank to obtain approval from the FDIC and DFI for the payment of cash dividends by the bank to Central Pacific Financial Corp, (3) FRB approval for the payment of cash dividends to our common shareholders and (4) the terms of our participation in the TARP's CPP which prohibit the payment of cash dividends on our common stock so long as any shares of the Preferred Shares remain outstanding, unless all accrued and unpaid dividends of the Preferred Shares have been paid and limit dividend increases. For information regarding the dividend payments made by Central Pacific Financial Corp. and its subsidiaries, see the discussion under the section captioned "Capital Resources" included in "Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations" and Note 25 in the Notes to Consolidated Financial Statements included in "Item 8. Financial Statements and Supplementary Data."

## Recent Sale of Unregistered Securities

On January 9, 2009 (the "Closing Date"), Central Pacific Financial Corp. (the "Company") issued and sold, and the U.S. Treasury purchased, (1) 135,000 shares of Preferred Shares, liquidation preference of $\$ 1,000$ per share, and (2) the TARP Warrant to purchase up to $1,585,748$ shares of the Company's voting common stock, no par value ("Common Stock"), at an exercise price of $\$ 12.77$ per share, for an aggregate purchase price of $\$ 135$ million in cash.

The securities were sold in a private placement exempt from registration pursuant to Section 4(2) of the Securities Act of 1933.
Cumulative dividends on the Preferred Shares will accrue on the liquidation preference at a rate of 5\% per annum for the first five years, and at a rate of $9 \%$ per annum thereafter, if, as and when declared by the Company's Board of Directors out of funds legally available therefor. The Preferred Shares have no maturity date and rank senior to the Common Stock with respect to the payment of dividends and distributions and amounts payable upon liquidation, dissolution and winding up of the Company. Subject to the approval of the Board of Governors of the Federal Reserve System, the Preferred Shares are redeemable at the option of the Company at $100 \%$ of their liquidation preference, provided, however, that the Preferred Shares may be redeemed prior to the first dividend payment date falling after the third anniversary of the Closing Date (February 15, 2012) only if (i) the Company has raised aggregate gross proceeds in one or more Qualified Equity Offerings (as defined in the letter agreement, dated the Closing Date between the Company and the U.S. Treasury (including the Securities Purchase Agreement-Standard Terms incorporated by reference therein) (the "Purchase Agreement") and set forth below) in excess of $\$ 33,750,000$ and (ii) the aggregate redemption price does not exceed the aggregate net proceeds from such Qualified Equity Offerings.

The U.S. Treasury may not transfer a portion or portions of the Warrant with respect to, and/or exercise the Warrant for more than one-half of, the $1,585,748$ shares of Common Stock issuable upon exercise of the Warrant, in the aggregate, until the earlier of (i) the date on which the Company has received aggregate gross proceeds of not less than $\$ 135$ million from one or more Qualified Equity Offerings (as defined in the Purchase Agreement and set forth below) and (ii) December 31, 2009. In the event the Company completes one or more Qualified Equity Offerings on or prior to December 31, 2009 that result in the Company receiving aggregate gross proceeds of at least $\$ 135$ million, the number of the shares of Common Stock underlying the portion of the Warrant then held by the U.S. Treasury will be reduced by one-half of the shares of Common Stock originally covered by the Warrant. For purposes of the foregoing, "Qualified Equity Offering" is defined as the sale and issuance for cash by the Company to persons other than the Company or any Company subsidiary after the Closing Date of shares of perpetual preferred stock, Common Stock or any combination of such stock, that, in each case, qualify as and may be included in Tier I capital of the Company at the time of issuance under the applicable risk-based capital guidelines of the Board of Governors of the Federal Reserve System (other than any such sales and issuances made pursuant to agreements or arrangements entered into, or pursuant to financing plans which were publicly announced, on or prior to October 13, 2008).

The Purchase Agreement pursuant to which the Preferred Shares and the Warrant were sold contains limitations on the payment of dividends on the Common Stock (including with respect to the payment of cash dividends in excess of the Company's current quarterly cash dividend of $\$ 0.10$ per share) and on the Company's ability to repurchase its Common Stock, and subjects the Company to certain of the executive compensation limitations included in the Emergency Economic Stabilization Act of 2008 (the "EESA"). As a condition to the closing of the transaction, each of Messrs. Ronald K. Migita, Blenn A. Fujimoto, Curtis W. Chinn, Dean K. Hirata and Denis K. Isono, the Company's Senior Executive Officers (as defined in the Purchase Agreement) (the "Senior Executive Officers"), (i) executed a waiver (the "Waiver") voluntarily waiving any claim against the U.S. Treasury or the Company for any changes to such Senior Executive Officer's compensation or benefits that are required to comply with the regulation issued by the U.S. Treasury under the TARP Capital Purchase Program as published in the Federal Register on October 20, 2008 and acknowledging that the regulation may require modification of the compensation, bonus, incentive and other benefit plans, arrangements and policies and agreements (including so-called "golden parachute" agreements) (collectively, "Benefit Plans") as they relate to the period the U.S. Treasury holds any equity or debt securities of the Company acquired through the TARP Capital Purchase Program; and (ii) entered into a letter agreement (the "Letter Agreement") with the Company amending the Benefit Plans with respect to such Senior Executive Officer as may be necessary, during the period that the U.S. Treasury owns any debt or equity securities of the Company acquired pursuant to the Purchase Agreement or the Warrant, as necessary to comply with Section 111(b) of the EESA.

## Issuer Purchases of Equity Securities

There were no repurchases of the Company's common stock during the fourth quarter of 2008.

## Information relating to compensation plans under which equity securities of the Registrant are authorized for issuance is set

 forth in Part III, Item 12 of this Annual Report on Form 10-K.
## ITEM 6. SELECTED CONSOLIDATED FINANCIAL DATA

The following table sets forth selected financial information for each of the years in the five-year period ended December 31, 2008. This information is not necessarily indicative of results of future operations and should be read in conjunction with "Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations" and the Consolidated Financial Statements and related Notes to Consolidated Financial Statements contained in "Item 8. Financial Statements and Supplementary Data."

## Selected Financial Data

## Statement of Income Data:

Total interest income
Total interest expense
Net interest income
Provision for loan and lease losses
Net interest income after provision for loan and lease losses
Other operating income
Goodwill impairment
Other operating expense (excluding goodwill impairment)
Income (loss) before income taxes
Income taxes (benefit)
Net income (loss)

## Balance Sheet Data (Year-End):

Interest-bearing deposits in other banks
Investment securities (1)
Loans and leases
Allowance for loan and lease losses
Goodwill
Other intangible assets
Total assets
Core deposits (2)
Total deposits
Long-term debt

| 475 | \$ | 241 | \$ | 5,933 | \$ | 9,813 | \$ | 52,978 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 751,297 |  | 881,254 |  | 898,358 |  | 925,285 |  | 850,821 |
| 4,030,266 |  | 4,141,705 |  | 3,846,004 |  | 3,552,749 |  | 3,099,830 |
| 119,878 |  | 92,049 |  | 52,280 |  | 52,936 |  | 50,703 |
| 152,689 |  | 244,702 |  | 298,996 |  | 303,358 |  | 284,712 |
| 39,783 |  | 39,972 |  | 43,538 |  | 47,615 |  | 53,037 |
| 5,432,361 |  | 5,680,386 |  | 5,487,192 |  | 5,239,139 |  | 4,651,902 |
| 2,805,347 |  | 2,833,317 |  | ,860,926 |  | 2,814,435 |  | 2,716,973 |
| 3,911,566 |  | 4,002,719 |  | 3,844,483 |  | 3,642,244 |  | 3,327,026 |
| 649,257 |  | 916,019 |  | 740,189 |  | 749,258 |  | 587,380 |
| 526,291 |  | 674,403 |  | 738,139 |  | 676,234 |  | 567,862 |
| (4.83) | \$ | 0.19 | \$ | 2.60 | \$ | 2.42 | \$ | 1.90 |
| (4.83) |  | 0.19 |  | 2.57 |  | 2.38 |  | 1.87 |
| 0.70 |  | 0.98 |  | 0.88 |  | 0.73 |  | 0.64 |
| 18.32 |  | 23.45 |  | 24.04 |  | 22.22 |  | 20.17 |
| 28,669 |  | 30,406 |  | 30,827 |  | 30,487 |  | 20,01 |

## Per Share Data:

Basic earnings (loss) per share
Diluted earnings (loss) per share
Cash dividends declared
Book value
Diluted weighted average shares outstanding (in thousands)

## Financial Ratios:

Return (loss) on average assets
Return (loss) on average shareholders' equity
Net income (loss) to average tangible shareholders' equity
Average equity to average assets
Efficiency ratio (3)
Net interest margin (4)
Net charge-offs to average loans
Nonperforming assets to year-end loans \& other real estate (5)
Allowance for loan and lease losses to year-end loans
Allowance for loan and lease losses to nonaccrual loans
Dividend payout ratio

| $(2.45) \%$ | $0.10 \%$ | $1.50 \%$ | $1.48 \%$ | $1.25 \%$ |
| :---: | :---: | :---: | :---: | ---: |
| $(23.07)$ | 0.77 | 11.16 | 11.16 | 12.37 |
| $(37.00)$ | 1.35 | 21.01 | 22.88 | 18.45 |
| 10.61 | 13.58 | 13.45 | 13.29 | 10.08 |
| 53.93 | 47.80 | 49.67 | 49.59 | 57.77 |
| 4.02 | 4.33 | 4.55 | 4.63 | 4.51 |
| 3.42 | 0.33 | 0.05 | 0.05 | 0.06 |
| 3.26 | 1.48 | 0.23 | 0.35 | 0.35 |
| 2.97 | 2.22 | 1.36 | 1.49 | 1.64 |
| 90.43 | 149.57 | 583.61 | 421.77 | 492.79 |
| N/A | 515.79 | 33.85 | 30.17 | 33.68 |

(1) Held-to-maturity securities at amortized cost, available-for-sale securities at fair value
(2) Noninterest-bearing demand, interest-bearing demand and savings deposits, and time deposits under $\$ 100,000$.
(3) Efficiency ratio is derived by dividing other operating expense excluding amortization, impairment and write-down of intangible assets, goodwill, loans held for sale and foreclosed property, loss on investment transaction and loss on sale of commercial real estate loans by net operating revenue (net interest income on a taxable equivalent basis plus other operating income before securities transactions).
(4) Computed on a taxable equivalent basis using an assumed income tax rate of $35 \%$.
(5) Nonperforming assets include nonaccrual loans, nonaccrual loans held for sale and other real estate.

## Five Year Performance Comparison

The significant items affecting the comparability of the five years' performance include:
. Provision for loan and lease losses of $\$ 171.7$ million and $\$ 53.0$ million in 2008 and 2007;

- Goodwill impairment charges of $\$ 94.3$ million and $\$ 48.0$ million in 2008 and 2007;
- Mortgage servicing rights impairment charge of $\$ 3.4$ million in 2008;
- Loss on counterparty financing agreement of $\$ 2.8$ million in 2008;
- Gain on ineffective portion of derivative of $\$ 2.1$ million in 2008;
. Tax contingency settlement charge of $\$ 2.4$ million in 2007;
- Income tax benefit of $\$ 2.0$ million related to true up adjustments recognized in 2007;
. Stock option expense of $\$ 2.1$ million, $\$ 2.9$ million and $\$ 3.5$ million recognized in 2008, 2007 and 2006, respectively, in accordance with Statement of Financial Accounting Standards No. 123R, "Share-Based Payment" ("SFAS 123R");
- Executive retirement expenses of $\$ 2.4$ million and $\$ 2.1$ million incurred in 2008 and 2006;
- Income tax charges of $\$ 1.2$ million for income tax liability adjustments in 2006;
- Nonrecurring integration, severance and merger-related expenses of $\$ 5.5$ million and $\$ 9.3$ million incurred in 2005 and 2004;
- Incremental earnings of Hawaii HomeLoans, Inc. ("HHL") since August 17, 2005 and of CB Bancshares, Inc. ("CBBI") since September 15, 2004, the effective dates of the respective acquisitions;
- Issuance of 2.0 million shares of common stock in a public offering in March 2005 and 11.9 million shares of common stock in September 2004 in connection with the CBBI acquisition; and
- Net amortization of core deposit premium and other purchase accounting valuation adjustments, and interest expense on trust preferred securities issued to finance the CB Bancshares acquisition.


## ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

## Introduction

We are a bank holding company that, through our banking subsidiary, Central Pacific Bank, offers full service commercial banking in the state of Hawaii. In addition, we have offices in California serving customers there.

Our products and services focus on two areas:
Loans: We focus our lending activities on commercial, residential and commercial mortgage, and construction loans to small and medium-sized companies, business professionals and real estate developers. Our lending activities contribute to a key component of our revenues-interest income.

- Deposits: We strive to provide exceptional customer service and products that meet our customers' needs, like our Free Plus Checking, Exceptional Savings and Super Savings accounts. We also maintain a broad branch and ATM network in the state of Hawaii. Raising funds through our deposit accounts enables us to support our lending activities. The interest paid on such deposits has a significant impact on our interest expense, an important factor in determining our earnings. In addition, fees and service charges on deposit accounts contribute to our revenues.

Additionally, we offer wealth management products and services such as non-deposit investment products, annuities, insurance, investment management, asset custody and general consultation and planning services.

In this discussion, we have included statements that may constitute "forward-looking statements" within the meaning of the safe harbor provisions of The Private Securities Litigation Reform Act of 1995. These forward-looking statements are not historical facts but instead represent only our beliefs regarding future events, many of which, by their nature, are inherently uncertain and beyond our control. These statements relate to our future plans and objectives, among other things. By identifying these statements for you in this manner, we are alerting you to the possibility that our actual results may differ, possibly materially, from the results indicated in the forward-looking statements. Important factors that could, among others, cause our results to differ, possibly materially, from those indicated in the forward-looking statements are discussed above under "Business-Factors that May Affect Our Business" in Part I, Item 1 of this Annual Report on Form 10-K.

## Executive Overview

Fiscal 2008 proved to be one of the most challenging periods in our fifty-four year history. Weakness and severe tightening in the overall credit markets, economic downturns in local, national and global economies, continued deterioration in the California real estate market and weakness in certain of our California commercial construction and Hawaii residential construction borrowers contributed to a net loss of $\$ 138.4$ million recognized for the year. The net loss recognized in 2008 was attributable to $\$ 171.7$ million in provision for loan and lease losses and a $\$ 94.3$ million goodwill impairment charge, as continued weakness in our California residential construction loan portfolio negatively impacted 2008 results.

Our results for 2008 were reflective of the challenging and unprecedented economic environment that financial institutions across the country continue to experience. Despite the current turmoil and uncertainty in the financial markets, we remain committed to investing in our core Hawaii franchise and improving our asset quality.

## Business Environment

The global and U.S. economies are currently experiencing a continued slowdown in business activity as a result of disruptions in the financial system, including a freeze and lack of confidence in the worldwide credit markets. In the U.S., credit conditions have worsened considerably over the course of the year and the U.S. officially entered into a recession (as announced by the National Bureau of Economic Research). Falling home prices, as well as increased foreclosures and unemployment rates during the past year have resulted in significant write-downs of asset values. These write-downs have caused many financial institutions to seek additional capital, to merge with larger and stronger institutions and, in some cases, to fail. As a result of the current uncertainties regarding the stability of the financial markets, many financial institutions have reduced and/or ceased to provide funding to borrowers, including other financial institutions. Accordingly, the availability of credit, confidence in the financial sector, and level of volatility in the financial markets have been adversely affected and have contributed to the recent volatility and disruption in the capital and credit markets which have reached unprecedented levels.

In response to the financial crisis affecting the banking system and financial markets, the EESA was signed into law on October 3, 2008. Under the EESA, the U.S. Treasury was granted the authority to purchase up to $\$ 700$ billion of mortgages, mortgage-backed securities and certain other financial instruments from financial institutions for the purpose of stabilizing and providing liquidity to the U.S. financial markets. On October 14, 2008, the U.S. Treasury announced that it will purchase equity stakes in a wide variety of banks and thrifts under the TARP's CPP. Under the CPP, the U.S. Treasury made $\$ 250$ billion of capital available to U.S. financial institutions in the form of preferred stock. In conjunction with the purchase of preferred stock, the U.S. Treasury will receive warrants to purchase common stock with an aggregate market price equal to $15 \%$ of the preferred stock investment. Participating financial institutions will also be required to adopt the U.S. Treasury's standards for executive compensation and corporate governance for the period during which the U.S. Treasury holds equity issued under the CPP.

During 2008, the Fed announced a number of initiatives to provide stability and additional liquidity to the financial markets. These initiatives include providing additional liquidity to the asset-backed commercial paper and money markets and planned purchases of short-term debt obligations issued by Fannie Mae, Freddie Mac and the Federal Home Loan Banks. In December 2008, the Fed lowered the federal funds benchmark rate to a range of zero to $0.25 \%$ and the discount rate to $0.50 \%$.

The majority of our operations are concentrated in the states of Hawaii and California. Accordingly, our business performance is directly affected by conditions in the banking industry, macro economic conditions and the real estate market in those states. A favorable business environment is generally characterized by expanding gross state product, low unemployment and rising personal income while an unfavorable business environment is characterized by declining gross state product, high unemployment and declining personal income.

General economic conditions in Hawaii slowed throughout 2008 with signs of diminished growth appearing in the latter part of 2008. Tourism remains Hawaii's most significant economic driver, and according to the Hawaii Department of Business Economic Development \& Tourism ("DBEDT"), 6.8 million visitors visited the state in 2008. This was a decrease of $10.8 \%$ from the number of visitor arrivals in 2007 and according to the DBEDT, total visitor arrivals are expected to further decline by $1.9 \%$ in 2009 . The DBEDT also reported that total visitor spending declined to $\$ 11.3$ billion in 2008 from a record $\$ 12.5$ billion in 2007. The Department of Labor and Industrial Relations reported that Hawaii's seasonally adjusted unemployment rate was $5.5 \%$ in December 2008, compared to $3.1 \%$ in December 2007. Despite the increase, Hawaii's unemployment rate remained below the national seasonally adjusted unemployment rate of $7.2 \%$. DBEDT projects real personal income to decline by approximately $0.4 \%$ in 2009 , with increases in real personal income of $1.0 \%$ and $1.5 \%$ in 2010 and 2011, respectively. DBEDT also projects real gross state product growth to remain unchanged in 2009. With real estate lending as a primary focus, including construction, residential mortgage and commercial mortgage loans, we are dependent on the strength of the real estate market. The Hawaii real estate market cooled in 2008 and, according to the Honolulu Board of Realtors, Oahu unit sales volume dropped $24.4 \%$ for single-family homes and $28.5 \%$ for condominiums in 2008 from 2007. Median sales prices in 2008 for single-family homes on Oahu was $\$ 624,000$, representing a $3.0 \%$ decrease from the prior year, while median sales prices for condominiums remained unchanged at $\$ 325,000$. Expectations from local economists are for the Hawaii real estate market to continue its slowdown in 2009 with projected declines in both unit sales volume and median prices of $10 \%$.

The effects of falling home prices, limited credit availability, shrinking equity values and growing unemployment stymied the California economy in 2008 as it decelerated in step with the national economy. Consumer and business spending, the core of the California economy, decreased in 2008. The outlook for the California economy calls for negative growth in 2009, followed by weak growth in 2010 improving slightly in 2011. The California Association of Realtors ("CAR") reported that December 2008 unit home sales increased by $84.9 \%$, while the median price plunged $41.5 \%$ from year ago levels primarily driven by a significant rise in distressed sales, including foreclosures. CAR forecasts Calfornia median sales price will decline $6.0 \%$ to $\$ 358,000$ in 2009 , while the number of sales are projected to increase by $12.5 \%$ during the same period as distressed sales will continue to impact the market. According to the California Department of Finance ("CDOF"), average personal income is projected to have increased by $4.2 \%$ in 2008 from one year ago and projections for 2009 call for an increase of $2.1 \%$ from 2008. The CDOF also reported that California civilian workforce grew by $1.8 \%$ to 18.6 million in December 2008 from 18.3 million a year ago, while California's seasonally adjusted unemployment rate in December 2008 increased to $9.3 \%$ from $5.9 \%$ in the prior year and continues to be well above the national unemployment rate.

Our results of operations in future periods will be significantly impacted by the economies in Hawaii, California or other markets we serve. Loan demand, deposit growth, provision for loan and lease losses, asset quality, noninterest income and noninterest expense may be affected by changes in economic conditions. If the California and Hawaii residential real estate markets do not improve or continue to deteriorate, the California and Hawaii commercial real estate market worsens, or the economic environments in Hawaii, California or other markets we serve suffer an adverse change or a material external shock, our results of operations may be negatively impacted.

## Critical Accounting Policies and Use of Estimates

The preparation of financial statements in accordance with accounting principles generally accepted in the United States of America requires that management make certain judgments and use certain estimates and assumptions that affect amounts reported and disclosures made. Accounting estimates are deemed critical when a different estimate could have reasonably been used or where changes in the estimate are reasonably likely to occur from period to period and would materially impact our consolidated financial statements as of or for the periods presented. Management has discussed the development and selection of the critical accounting estimates noted below with the Audit Committee of the Board of Directors, and the Audit Committee has reviewed the accompanying disclosures.

## Allowance for Loan and Lease Losses

We maintain an allowance for loan and lease losses (the "Allowance") at an amount we expect to be sufficient to absorb probable losses inherent in our loan and lease portfolio based on a projection of probable net loan charge-offs. For loans classified as impaired, an estimated impairment loss is calculated. To estimate loan charge-offs on other loans, we evaluate the level and trend of nonperforming and potential problem loans and historical loss experience. We also consider other relevant economic conditions and borrower-specific risk characteristics, including current repayment patterns of our borrowers, the fair value of collateral securing specific loans, changes in our lending and underwriting standards and general economic factors, nationally and in the markets we serve, including the real estate market generally and the residential construction market. Estimated loss rates are determined by loan category and risk profile, and an overall required Allowance is calculated. Based on our estimate of the level of Allowance required, a provision for loan and lease losses (the "Provision") is recorded to maintain the Allowance at an appropriate level. We adjusted our Provision in 2008 and 2007 in accordance with our risk assessment policies to account for an increase in exposure throughout various portions of our loan portfolio.

Reserves for unfunded commitments are recorded separately through a valuation allowance included in other liabilities. Credit losses for off-balance sheet credit exposures are deducted from the allowance for credit losses on off-balance sheet credit exposures in the period in which the liability is settled. The allowance for credit losses on off-balance sheet credit losses is established by a charge to other operating expense.

Since we cannot predict with certainty the amount of loan and lease charge-offs that will be incurred and because the eventual level of loan and lease charge-offs are impacted by numerous conditions beyond our control, a range of loss estimates could reasonably have been used to determine the Allowance and Provision. In addition, various regulatory agencies, as an integral part of their examination processes, periodically review our Allowance. Such agencies may require that we recognize additions to the Allowance based on their judgments about information available to them at the time of their examination. Accordingly, actual results could differ from those estimates.

Further deterioration in the California or Hawaii real estate markets could result in an increase in loan delinquencies, additional increases in our Allowance and Provision, as well as an increase in loan charge-offs.

## Loans Held for Sale

Loans held for sale consists of Hawaii residential mortgage loans, as well as mainland residential and commercial construction loans. Hawaii residential mortgage loans classified as held for sale are carried at the lower of cost or fair value on an aggregate basis while mainland residential and commercial construction loans are recorded at the lower of cost or fair value on an individual basis.

Loans originated with the intent to be held in our portfolio are subsequently transferred to held for sale when a decision is made to sell these loans. At the time of a loan's transfer to the held for sale account, the loan is recorded at the lower of cost or fair value. Any reduction in the loan's value is reflected as a write-down of the recorded investment resulting in a new cost basis, with a corresponding reduction in the Allowance.

In subsequent periods, if the fair value of a loan classified as held for sale is less than its cost basis, a valuation adjustment is recognized in our consolidated statement of operations in other operating expense and the carrying value of the loan is adjusted accordingly. The valuation adjustment may be recovered in the event that the fair value increases, which is also recognized in our consolidated statement of operations in other operating expense.

The fair value of loans classified as held for sale are generally based upon quoted prices for similar assets in active markets, acceptance of firm offer letters with agreed upon purchase prices, discounted cash flow models that take into account market observable assumptions, or independent appraisals of the underlying collateral securing the loans.

## Goodwill and Other Intangible Assets

In accordance with Statement of Financial Accounting Standards ("SFAS") No. 142, "Goodwill and Other Intangible Assets" ("SFAS 142"), we review the carrying amount of goodwill for impairment on an annual basis. Additionally, we perform an impairment assessment of goodwill and other intangible assets whenever events or changes in circumstances indicate that the carrying value of goodwill and other intangible assets may not be recoverable. Significant negative industry or economic trends, disruptions to our business, unexpected significant changes or planned changes in use of the assets, divestitures and market capitalization declines may result in impairments to goodwill. Absent any impairment indicators, we perform our goodwill impairment test annually.

Our impairment assessment of goodwill and other intangible assets involves the estimation of future cash flows and the fair value of reporting units to which goodwill is allocated. We reconcile the estimated fair values of our reporting units to our total market capitalization plus a control premium. Estimating future cash flows and determining fair values of the reporting units is judgmental and often involves the use of significant estimates and assumptions. These estimates and assumptions could have a significant impact on whether or not an impairment charge is recognized and also the magnitude of the impairment charge.

In the second quarter of 2008 and fourth quarter of 2007, we experienced significant declines in our market capitalization which we determined were indicators that impairment tests were required under SFAS 142. As a result of our impairment tests at June 30, 2008 and December 31, 2007, we determined that the goodwill associated with our Commercial Real Estate reporting unit, which includes the California residential construction loan portfolio, was impaired and we consequently recorded non-cash charges of $\$ 94.3$ million and $\$ 48.0$ million in the second quarter of 2008 and fourth quarter of 2007, respectively. The goodwill associated with our Hawaii Market reporting unit was not considered to be impaired at any of these periods. In the fourth quarter of 2008, we experienced a further decline in our market capitalization due to the continued deterioration of the California real estate market, however, no goodwill impairment charge was recognized as there was no goodwill remaining in our Commercial Real Estate reporting segment and no impairment was identified in our Hawaii Market reporting segment. All remaining goodwill at December 31, 2008 is attributable to our Hawaii Market reporting unit. Future declines in our market capitalization may result in the impairment of the remaining goodwill assigned to our Hawaii Market reporting unit.

The reconciliation of fair value estimates of the reporting units to our total market capitalization in the second quarter of 2008 and fourth quarter of 2007 included implied control premiums of $15.5 \%$ and $31.7 \%$, respectively. We considered recent trends in our market capitalization and compared these implied control premiums to observable transaction premiums for other financial institutions from publicly available data sources and concluded that they were reasonable at each period end.

## Deferred Tax Assets and Tax Contingencies

We account for income taxes in accordance with SFAS 109, "Accounting for Income Taxes" and FASB Interpretation No. 48, "Accounting for Uncertainty in Income Taxes" ("FIN 48"). Deferred tax assets and liabilities are recognized for the estimated future tax effects attributable to temporary differences and carryforwards. A valuation allowance may be required if, based on the weight of available evidence, it is more likely than not that some portion or all of the deferred tax assets will not be realized. In determining whether a valuation allowance is necessary, we consider the level of taxable income in prior years, to the extent that carrybacks are permitted under current tax laws, as well as estimates of future taxable income and tax planning strategies that could be implemented to accelerate taxable income if necessary. If our estimates of future taxable income were materially overstated or if our assumptions regarding the tax consequences of tax planning strategies were inaccurate, some or all of our deferred tax assets may not be realized, which would result in a charge to earnings.

We have established income tax contingency reserves for potential tax liabilities related to uncertain tax positions. Tax benefits are recognized when we determine that it is more likely than not that such benefits will be realized. Where uncertainty exists due to the complexity of income tax statutes and where the potential tax amounts are significant, we generally seek independent tax opinions to support our positions. If our evaluation of the likelihood of the realization of benefits is inaccurate, we could incur additional income tax and interest expense that would adversely impact earnings, or we could receive tax benefits greater than anticipated which would positively impact earnings.

## Defined Benefit Retirement Plan

Defined benefit plan obligations and related assets of our defined benefit retirement plan are presented in Note 16 to the Consolidated Financial Statements. In 2002, the defined benefit retirement plan was curtailed and all plan benefits were fixed as of that date. Plan assets, which consist primarily of marketable equity and debt securities, are typically valued using market quotations. Plan obligations and the annual pension expense are determined by independent actuaries through the use of a number of assumptions. Key assumptions in measuring the plan obligations include the discount rate and the expected long-term rate of return on plan assets. In determining the discount rate, we utilize a yield that reflects the top $50 \%$ of the universe of bonds, ranked in the order of the highest yield. Asset returns are based upon the anticipated average rate of earnings expected on the invested funds of the plans.

At December 31, 2008, we used a weighted-average discount rate of $6.6 \%$ and an expected long-term rate of return on plan assets of $8.0 \%$, which affected the amount of pension liability recorded as of year-end 2008 and the amount of pension expense to be recorded in 2009. At December 31, 2007, a weighted-average discount rate of $6.5 \%$ and an expected long-term rate of return on plan assets of $8.0 \%$ were used in determining the pension liability recorded as of year-end 2007 and the amount of pension expense recorded in 2008. For both the discount rate and the asset return rate, a range of estimates could reasonably have been used which would affect the amount of pension expense and pension liability recorded.

An increase in the discount rate or asset return rate would reduce pension expense in 2008, while a decrease in the discount rate or asset return rate would have the opposite effect. A $0.25 \%$ change in the discount rate assumption would impact 2009 pension expense by $\$ 0.1$ million and year-end 2008 pension liability by $\$ 0.7$ million, while a $0.25 \%$ change in the asset return rate would impact 2009 pension expense by less than $\$ 0.1$ million.

## Overview of Results of Operations

## 2008 vs. 2007 Comparison

In 2008, we recognized a net loss of $\$ 138.4$ million compared to net income of $\$ 5.8$ million in 2007. The net loss recognized in 2008 was primarily driven by an increase in credit costs and the write off of the remaining goodwill assigned to our Commercial Real Estate reporting segment as continued weakness in the California residential construction market persisted throughout the year. Credit costs in 2008, which included the provision for loan and lease losses of $\$ 171.7$ million, write-downs of loans classified as held for sale of $\$ 23.8$ million, write-downs of foreclosed property of $\$ 7.4$ million and a decrease to the reserve for unfunded loan commitments of $\$ 1.5$ million, increased by $\$ 144.3$ million, or $244.4 \%$ over credit costs recognized in 2007. The net loss recognized in 2008 was also impacted by a non-cash mortgage servicing rights impairment charge totaling $\$ 3.4$ million and a $\$ 2.8$ million net loss on a counterparty financing transaction with Lehman Brothers, Inc. ("LBI").

Our diluted loss per share was $\$ 4.83$ for 2008 compared to diluted earnings per share of $\$ 0.19$ in 2007. We declared cash dividends of $\$ 0.70$ per common share in 2008 , representing a decrease of $\$ 0.28$, or $28.6 \%$, from the prior year. Loss on average assets and average shareholders' equity for 2008 was $2.45 \%$ and $23.07 \%$, respectively, compared to a return on average assets and average shareholders' equity of $0.10 \%$ and $0.77 \%$, respectively, in 2007. Our efficiency ratio, which measures operating expenses before the amortization, impairment and write-down of intangible assets, goodwill, loans held for sale and foreclosed property; loss on counterparty financing transaction and loss on sale of commercial real estate loans as a percentage of net operating revenue (net interest income on a taxable equivalent basis plus other operating income before securities transactions), was $53.93 \%$ in 2008 compared to $47.80 \%$ in 2007 . The increase in our efficiency ratio from the prior year was primarily attributable to the increase in operating expenses, which are described below.

## 2007 vs. 2006 Comparison

Our net income of $\$ 5.8$ million in 2007 was a decrease of $\$ 73.4$ million, or $92.7 \%$, from the $\$ 79.2$ million recognized in 2006. The decrease in our net income for 2007 was driven by $\$ 53.0$ million in provision for loan and lease losses directly attributable to the significant and rapid deterioration in the California residential construction market which began to affect us in the second half of 2007, as well as a $\$ 48.0$ million goodwill impairment charge associated with our Commercial Real Estate reporting segment, which included the California residential construction loan portfolio. In 2006, the provision for loan and lease losses was $\$ 1.4$ million and there was no goodwill impairment. Partially offsetting the negative effects of the increase in the provision for loan and lease losses and the goodwill impairment charge was the decrease in income tax expense as there was a disproportionate recognition of federal and state tax credits compared to our taxable income. The Company earns a tax benefit from tax credits and tax-exempt income irrespective of the level of pre-tax income. This results in a favorable impact to the total tax benefit and the effective tax rate especially during periods in which the Company is near break-even or experiencing a pre-tax loss. Net income in 2007 was also impacted by $\$ 2.4$ million of additional income tax expense resulting from the settlement of a tax contingency item, $\$ 2.0$ million of income tax benefit related to certain income tax adjustments, a $\$ 1.1$ million after tax reversal of prior year incentive compensation accruals and a $\$ 1.0$ million after tax loss on an investment portfolio repositioning.

Diluted earnings per share of $\$ 0.19$ for 2007 decreased by $\$ 2.38$, or $92.6 \%$, from 2006, while cash dividends declared of $\$ 0.98$ per common share increased by $\$ 0.10$, or $11.4 \%$, over prior year amounts. Return on average assets of $0.10 \%$ in 2007 decreased from $1.50 \%$ in 2006 and return on average equity was $0.77 \%$ in 2007 compared to $11.16 \%$ in 2006. Our efficiency ratio was $47.80 \%$ in 2007 compared to $49.67 \%$ in 2006.

## Net Interest Income

Table 1 sets forth information concerning average interest earning assets and interest-bearing liabilities and the yields and rates thereon.
Table 2 presents an analysis of changes in components of net interest income between years. Net interest income, when expressed as a percentage of average interest earning assets, is referred to as "net interest margin." Interest income, which includes loan fees and resultant yield information, are expressed on a taxable equivalent basis using an assumed income tax rate of $35 \%$.

Table 1. Average Balances, Interest Income and Expense, Yields and Rates (Taxable Equivalent)

(1) At amortized cost.
(2) Includes nonaccrual loans.

Table 2. Analysis of Changes in Net Interest Income (Taxable Equivalent)

## Interest earning assets

Interest-bearing deposits in other banks
Federal funds sold
Taxable investment securities
Tax-exempt investment securities
Loans
Federal Home Loan Bank stock
Total interest earning assets

## Interest-bearing liabilities

Interest-bearing demand deposits
Savings and money market deposits
Time deposits under \$100,000
Time deposits $\$ 100,000$ and over
Short-term borrowings
Long-term debt
Total interest-bearing liabilities
Net interest income

2008 Compared to 2007
2007 Compared to 2006

| Increase (Decrease) <br> Due to Change In: |  |  | Net Change |  | Increase (Decrease) <br> Due to Change In: |  |  |  | Net Change |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Volume |  | Rate |  |  |  | olume |  | Rate |  |  |
| (Dollars in thousands) |  |  |  |  |  |  |  |  |  |  |
| \$ (94) | \$ | (64) | \$ | (158) | \$ | (396) | \$ | 16 | \$ | (380) |
| (77) |  | (146) |  | (223) |  | 158 |  | 5 |  | 163 |
| $(1,932)$ |  | 1,801 |  | (131) |  | $(2,938)$ |  | 2,593 |  | (345) |
| (514) |  | 442 |  | (72) |  | 951 |  | (428) |  | 523 |
| 14,435 |  | $(59,972)$ |  | $(45,537)$ |  | 25,065 |  | 4,409 |  | 29,474 |
| - |  | 171 |  | 171 |  | - |  | 244 |  | 244 |
| 11,818 |  | $(57,768)$ |  | $(45,950)$ |  | 22,840 |  | 6,839 |  | 29,679 |
| 30 |  | 274 |  | 304 |  | 18 |  | (28) |  | (10) |
| $(2,223)$ |  | $(9,199)$ |  | $(11,422)$ |  | 807 |  | 5,459 |  | 6,266 |
| 1,034 |  | $(5,866)$ |  | $(4,832)$ |  | 692 |  | 4,602 |  | 5,294 |
| 259 |  | $(15,977)$ |  | $(15,718)$ |  | 5,693 |  | 5,061 |  | 10,754 |
| 13,824 |  | $(8,877)$ |  | 4,947 |  | (571) |  | (10) |  | (581) |
| 2,550 |  | $(11,811)$ |  | $(9,261)$ |  | 2,889 |  | 3,835 |  | 6,724 |
| 15,474 |  | $(51,456)$ |  | $(35,982)$ |  | 9,528 |  | 18,919 |  | 28,447 |
| \$ (3,656) | \$ | $(6,312)$ | \$ | $(9,968)$ | \$ | 13,312 | \$ | $(12,080)$ | \$ | 1,232 |

Net interest income is our primary source of earnings and is derived primarily from the difference between the interest we earn on loans and investments versus the interest we pay on deposits and borrowings. Net interest income expressed on a taxable-equivalent basis, totaled $\$ 204.8$ million in 2008, decreasing by $\$ 10.0$ million, or $4.6 \%$, from $\$ 214.8$ million in 2007, which increased by $\$ 1.2$ million, or $0.6 \%$, over net interest income of $\$ 213.6$ million recognized in 2006. The decrease in net interest income for 2008 was reflective of the declining interest rate environment in 2008 as the 108 bp decrease in average yields earned on our interest earning assets outpaced the 101 bp decrease in average rates paid on our interest-bearing liabilities.

## Interest Income

Our primary sources of interest income include interest on loans and leases, which represented $85.8 \%, 87.5 \%$, and $86.4 \%$ of interest income in 2008, 2007 and 2006, respectively, as well as interest earned on investment securities, which represented $14.0 \%, 12.3 \%$ and $13.3 \%$ of interest income in 2008, 2007 and 2006, respectively. Interest income expressed on a taxable-equivalent basis of $\$ 306.8$ million in 2008 decreased by $\$ 46.0$ million, or $13.0 \%$, from the $\$ 352.8$ million earned in 2007, which increased by $\$ 29.7$ million, or $9.2 \%$, from the $\$ 323.1$ million earned in 2006.

As depicted in Table 2, the decrease in interest income in 2008 is largely due to the decrease in average yields on our loan balances, which declined by 143 bp from the prior year. The decline in interest income due to rate changes is reflective of the declining interest rate environment that existed throughout most of 2008. The decrease in interest income in 2008 was also negatively impacted by the reversal of approximately $\$ 4.0$ million in interest related to certain nonaccrual loans.

As depicted in Table 2, the increase in interest income in 2007 is due primarily to the increase in average loan and lease balances. Average interest earning assets of $\$ 5.0$ billion in 2007 increased by $\$ 275.9$ million, or $5.9 \%$, over 2006 due largely to an increase of $\$ 331.1$ million, or $9.0 \%$, in average loans and leases as loan demand remained relatively strong through most of 2007. The average yield on interest earning assets of $7.10 \%$ in 2007 increased by 21 bp over the 2006 average yield of $6.89 \%$, with loan and lease yields increasing by only 11 bp as variable rate loans began to reprice downward in mid-2007.

Comparing 2007 results to those of 2006, the increase in interest income can be attributed to the $\$ 331.1$ million, or $9.0 \%$, increase in average loans and leases and, to a lesser extent, the increase in average yields on interest earning assets which increased by 21 bp to $7.10 \%$ in 2007. Loan and lease growth in 2007 was reflective of strong demand that persisted through most of 2007.

## Interest Expense

Interest expense, expressed on a taxable-equivalent basis, of $\$ 102.0$ million in 2008 decreased by $\$ 36.0$ million, or $26.1 \%$, compared to $\$ 138.0$ million in 2007 , which increased by $\$ 28.4$ million, or $26.0 \%$, compared to $\$ 109.5$ million in 2006.

Declines in average rates paid on interest-bearing liabilities reflect the decreasing interest rate environment experienced in 2008 and contributed to the overall reduction in interest expense during 2008. The average rate paid on interest-bearing liabilities decreased by 101 bp to $2.33 \%$ for 2008 , compared to $3.34 \%$ in 2007 . Decreases in average rates paid on time deposits $\$ 100,000$ and over of 156 basis points, long-term debt of 136 basis points, savings and money market deposits of 85 basis points and short-term borrowings of 304 basis points were primary drivers to the overall decrease in interest expense. Partially offsetting the effects of the decrease in average rates was the increase in total interest-bearing liabilities, which increased by $\$ 255.2$ million, or $6.2 \%$, over the prior year as we sought to capitalize on attractive short-term borrowing rates that were available in 2008.

In 2007, average interest-bearing liabilities increased by $\$ 281.0$ million, or $7.3 \%$, to $\$ 4.1$ billion, including increases of $\$ 230.5$ million in average interest-bearing deposits and $\$ 61.2$ million in average long-term debt, while average short-term borrowings decrease by $\$ 10.8$ million. The average rate on interest-bearing liabilities increased by 49 bp due primarily to a 52 bp increase in rates paid on interest-bearing deposits. Competitive pricing in the Hawaii market, coupled with the migration in customer accounts from demand and savings and money market accounts to time deposits, resulted in higher funding costs in 2007.

## Net Interest Margin

Our net interest margin was $4.02 \%, 4.33 \%$ and $4.55 \%$ in 2008, 2007 and 2006, respectively. The decline in our net interest margin in both 2008 and 2007 can be attributed to the differences in timing of rate movements in our interest earning assets and interest-bearing liabilities. In 2008, downward repricing of our variable rate loan portfolio outpaced deposit repricings. In 2007, increases in average yields on our interest earning assets fell short of increases in average rates on our interest-bearing liabilities. Our net interest margin for 2008 was also negatively impacted by the aforementioned reversal of interest related to certain nonaccrual loans.

Based on our expectation of slightly declining loan levels and interest rate movements in 2009, we anticipate moderate declines in both asset yields and deposit rates. Accordingly, we anticipate that our net interest margin will remain at current levels or decrease slightly during the coming year. Our ability to generate continued growth in loans, which typically bring higher yields than other interest earning assets, our ability to fund that asset growth with relatively low-cost core deposits and competitive pricing factors will directly impact our anticipated future net interest margins and net interest income.

## Other Operating Income

Table 3 sets forth components of other operating income and the total as a percentage of average assets for the periods indicated.

Table 3. Components of Other Operating Income

|  | Year Ended December 31, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2008 |  | 2007 |  | 2006 |  |
|  | (Dollars in thousands) |  |  |  |  |  |
| Service charges on deposit accounts | \$ | 14,738 | \$ | 14,167 | \$ | 14,408 |
| Other service charges and fees |  | 14,062 |  | 13,178 |  | 12,188 |
| Income from bank-owned life insurance |  | 4,876 |  | 5,821 |  | 3,989 |
| Net gain on sales of residential loans |  | 7,717 |  | 5,389 |  | 4,863 |
| Income from fiduciary activities |  | 3,921 |  | 3,566 |  | 2,915 |
| Loan placement fees |  | 814 |  | 1,079 |  | 1,767 |
| Fees on foreign exchange |  | 665 |  | 721 |  | 765 |
| Equity in earnings of unconsolidated subsidiaries |  | 561 |  | 703 |  | 576 |
| Investment securities gains (losses) |  | 265 |  | $(1,715)$ |  | $(1,510)$ |
| Other |  | 7,189 |  | 2,895 |  | 3,195 |
| Total other operating income | \$ | 54,808 | \$ | 45,804 | \$ | 43,156 |
| Total other operating income as a percentage of average assets |  | 0.97\% |  | 0.82\% |  | 0.82\% |

Total other operating income of $\$ 54.8$ million in 2008 increased by $\$ 9.0$ million, or $19.7 \%$, over the $\$ 45.8$ million earned in 2007, which increased by $\$ 2.6$ million, or $6.1 \%$, over the $\$ 43.2$ million earned in 2006 .

Other income increased by $\$ 4.3$ million, or $148.3 \%$, in 2008, primarily due to higher unrealized gains on outstanding interest rate locks on residential mortgage loans totaling $\$ 2.2$ million and a gain related to the ineffective portion of a cash flow hedge totaling $\$ 2.0$ million. Net gains on sales of residential loans increased by $\$ 2.3$ million, or $43.2 \%$, from the prior year as our Central Pacific HomeLoans subsidiary continued to experience growth in both loan originations and refinancing activity in 2008. Investment securities gains (losses) increased by $\$ 2.0$ million over the prior year primarily due to a $\$ 1.7$ million loss recognized in 2007 on the repositioning of our investment portfolio as we sought to reduce net interest income volatility.

In 2007, income from bank-owned life insurance increased by $\$ 1.8$ million, or $45.9 \%$, due to an additional $\$ 25.0$ million purchase of life insurance policies and certain death benefits received during the period. Other service charges and fees increased by $\$ 1.0$ million, or $8.1 \%$, over prior year amounts primarily due to increases in investment service fees of $21.6 \%$ and charge card fees of $10.0 \%$ from 2006. Income from our trust services has shown continued growth in the past few years as income from fiduciary activities increased by $\$ 0.7$ million, or $22.3 \%$, from the prior year. These increases were partially offset by a decrease in loan placement fees of $\$ 0.7$ million, or $38.9 \%$.

## Other Operating Expense

Table 4 sets forth components of other operating expense and the total as a percentage of average assets for the periods indicated.
Table 4. Components of Other Operating Expense

| Salaries and employee benefits | \$ | 67,019 | \$ | 62,562 | \$ | 73,211 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net occupancy |  | 12,764 |  | 10,408 |  | 9,218 |
| Legal and professional services |  | 12,138 |  | 9,137 |  | 8,575 |
| Equipment |  | 5,722 |  | 5,228 |  | 4,864 |
| Communication expense |  | 4,484 |  | 4,266 |  | 4,642 |
| Computer software expense |  | 3,446 |  | 3,360 |  | 2,818 |
| Amortization and impairment of other intangible assets |  | 8,412 |  | 4,992 |  | 6,120 |
| Advertising expense |  | 3,358 |  | 2,582 |  | 2,569 |
| Foreclosed asset expense |  | 7,360 |  | - |  | - |
| Loss on sale of commercial real estate loans |  | 1,874 |  | - |  |  |
| Write down of assets |  | 23,796 |  | - |  |  |
| Other |  | 28,170 |  | 26,021 |  | 20,146 |
| Total other operating expense (excluding goodwill impairment) |  | 178,543 |  | 128,556 |  | 132,163 |
| Goodwill impairment |  | 94,279 |  | 48,000 |  | - |
| Total other operating expense | \$ | $\underline{272,822}$ | \$ | $\underline{\text { 176,556 }}$ | \$ | 132,163 |
| Total other operating expense as a percentage of average assets |  | 4.83\% |  | 3.17\% |  | 2.51\% |

Total other operating expense of $\$ 272.8$ million in 2008 increased by $\$ 96.2$ million, or $54.5 \%$, from total operating expense of $\$ 176.6$ million in 2007 , which increased by $\$ 44.4$ million, or $33.6 \%$, compared to 2006. Excluding the $\$ 94.3$ million goodwill impairment charge in 2008, total other operating expense as a percentage of average assets was $3.16 \%$ in 2008.

Included in other operating expenses for 2008 were $\$ 23.8$ million of asset write downs and $\$ 7.4$ million of foreclosed asset expense as the decline in the California real estate market continued to have an adverse effect on our asset quality. Other operating expenses in 2008 also included a $\$ 3.4$ million non-cash mortgage servicing rights impairment charge as delinquency rate assumptions increased and prepayment speed assumptions accelerated driven by the surge in refinance activity as the Fed's attempted to drive down mortgage rates during the latter part of 2008. The increase in salaries and employee benefits in 2008 was primarily attributable to $\$ 2.4$ million of executive retirement expenses incurred during the year as well as an increase of $\$ 1.1$ million in incentive compensation. In 2008, we also recognized a loss of $\$ 2.8$ million resulting from a counterparty repurchase transaction with LBI.

In 2008, we experienced a six-fold increase in FDIC insurance expenses from prior year levels. For 2009, we expect FDIC premiums, which are recorded in other operating expenses, to more than double the $\$ 3.3$ million in insurance expense incurred in 2008. The FDIC has raised insurance premiums to cover substantial losses incurred by its Bank Insurance Fund due to the rise in bank failures in 2008 and anticipated bank failures in future periods. FDIC insurance expenses are projected to remain high for several years.

Excluding the effects of the goodwill impairment charge recognized in 2007, other operating expenses in 2007 decreased from the prior year primarily due to the reduction of salaries and employee benefits of $\$ 10.6$ million, or $14.5 \%$, from the prior year. The decrease in salaries and employee benefits is attributed to a reduction in certain bonus and incentive compensation accruals, as well as the recognition of $\$ 2.2$ million in executive retirement expenses in 2006. The decrease in salaries and employee benefits was partially offset by an increase in other expenses of $\$ 5.9$ million, or $29.2 \%$, as we increased our reserve for unfunded commitments by approximately $\$ 4.0$ million in 2007 to cover credit risks primarily associated with our California residential construction loan portfolio.

A key measure of operating efficiency tracked by management is the efficiency ratio. Our efficiency ratio was $53.93 \%$ in 2008, compared to $47.80 \%$ in 2007 and $49.67 \%$ in 2006. The increase in our efficiency ratio was primarily driven by the aforementioned decrease in net interest income combined with the increase in non-interest expense as described above.

Table 5 sets forth a reconciliation of total operating expenses as a percentage of net operating revenue to our efficiency ratio for each of the dates indicated:

Table 5. Reconciliation to Efficiency Ratio

|  | Year Ended December 31, |  |  |
| :---: | :---: | :---: | :---: |
|  | 2008 | 2007 | 2006 |
| Total operating expenses as a percentage of net operating revenue | 105.18\% | 67.30\% | 51.18\% |
| Goodwill impairment | (36.35) | (18.30) | - |
| Amortization and impairment of other intangible assets | (1.07) | (1.20) | (1.51) |
| Foreclosed asset expense | (2.84) | - | - |
| Loss on commercial real estate loans | (0.72) | - | - |
| Write down of assets | (9.17) | - | - |
| Loss on counterparty financing transaction | (1.10) | - | - |
| Efficiency ratio | 53.93\% | 47.80\% | 49.67\% |

## Income Taxes

Income tax benefit totaled $\$ 49.3$ million in 2008, compared to income tax expense of $\$ 22.3$ million in 2007 and $\$ 41.3$ million in 2006. The effective tax rate was $26.3 \%$ in $2008,79.4 \%$ in 2007 , and $34.3 \%$ in 2006 . The decrease in the 2008 effective tax rate was directly attributable to the pre-tax operating loss and the goodwill impairment charge recognized in 2008 as none of the charge was deductible for income tax purposes and was partially offset by an increase in tax credits recognized in 2008. Income tax expense in 2007 includes the effects of the settlement of a tax contingency item resulting in additional income tax expense of $\$ 2.4$ million and the recording of certain income tax true-up adjustments resulting in an income tax benefit of $\$ 2.0$ million, while income tax expense in 2006 includes a $\$ 1.2$ million adjustment to our income tax liability relating to our accounting for the net income tax benefits from tax credits earned. We recorded net reductions in taxes of approximately $\$ 7.3$ million, $\$ 2.8$ million, and $\$ 3.6$ million in 2008, 2007 and 2006, respectively, attributable to high-technology and energy tax credits. The state's high-technology tax credit program offers tax credits for investments in high-technology companies at diminishing levels over a 5-year period. During the fourth quarter of 2008, we also recognized federal and state tax credits related to solar leases with an after-tax benefit of $\$ 4.0$ million.

## Financial Condition

Total assets of $\$ 5.4$ billion at December 31, 2008 decreased by $\$ 248.0$ million, or $4.4 \%$, from the $\$ 5.7$ billion at year-end 2007. Investment securities totaled $\$ 751.3$ million, a decrease of $\$ 130.0$ million, or $14.7 \%$, and loans and leases totaled $\$ 4.0$ billion, a decrease of $\$ 111.4$ million, or $2.7 \%$, from year-end 2007. Total deposits of $\$ 3.9$ billion at December 31, 2008, decreased by $\$ 91.2$ million, or $2.3 \%$, from the prior year while shareholders' equity of $\$ 526.3$ million decreased by $\$ 148.1$ million, or $22.0 \%$, from the prior year.

## Loan Portfolio

We focus our lending activities on commercial, commercial mortgage and construction loans to small and middle-market companies, business professionals and real estate developers. Our strategy for generating new loans relies upon teams of commercial real estate and commercial banking officers organized by geographical and industry lines who are responsible for client prospecting and business development.

To manage credit risk (i.e., the inability of borrowers to repay their loan obligations), management analyzes the borrower's financial condition, repayment source, collateral and other factors that could impact credit quality, such as national and local economic conditions and industry conditions related to respective borrowers.

Loans and leases totaled $\$ 4.0$ billion at December 31, 2008, decreasing by $\$ 111.4$ million, or $2.7 \%$, from the $\$ 4.1$ billion at year-end 2007 , which increased by $\$ 295.7$ million, or $7.7 \%$, over the $\$ 3.8$ billion held at year-end 2006 . The decrease in our loan portfolio in 2008 was representative of our concerted effort to reduce our exposure to the slumping real estate market in California. In 2008, our construction loan portfolio contracted by $\$ 97.2$ million, or $8.0 \%$, from the prior year and included the sale of certain non-performing assets with exposure to the California residential construction market. In an effort to reduce our exposure to the troubled California residential construction sector, we completed a bulk sale of loans with exposure to this sector in July 2008 for total proceeds of $\$ 44.2$ million. Our consumer and commercial mortgage portfolios also contracted by $\$ 29.0$ million, or $13.9 \%$, and $\$ 25.7$ million, or $2.1 \%$, respectively, from prior year levels. Partially offsetting these decreases was the $\$ 36.0$ million, or $3.5 \%$, growth in residential mortgages as our subsidiary, Central Pacific HomeLoans, continued to gain market share in the residential mortgage market in Hawaii.

While our loan portfolio has contracted over the past year, we note that our participation in the TARP's CPP provides us with additional resources for our lending activities to support our commercial and retail customers in Hawaii.

Table 6 sets forth information regarding outstanding loans by category as of the dates indicated.
Table 6. Loans by Categories

| Commercial, financial and agricultural | \$ | 384,423 | \$ | 384,983 | \$ | 404,259 | \$ | 579,070 | \$ | 554,021 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Real estate: |  |  |  |  |  |  |  |  |  |  |
| Construction |  | 1,124,976 |  | 1,222,214 |  | 1,139,585 |  | 677,383 |  | 361,340 |
| Mortgage: |  |  |  |  |  |  |  |  |  |  |
| - residential |  | 1,070,429 |  | 1,034,474 |  | 897,216 |  | 793,719 |  | 710,855 |
| - commercial |  | 1,211,896 |  | 1,237,563 |  | 1,158,755 |  | 1,269,232 |  | 1,239,242 |
| Consumer |  | 180,131 |  | 209,168 |  | 195,448 |  | 187,951 |  | 198,573 |
| Leases |  | 58,411 |  | 53,303 |  | 50,741 |  | 45,394 |  | 35,799 |
| Total loans and leases |  | 4,030,266 |  | 4,141,705 |  | 3,846,004 |  | 3,552,749 |  | 3,099,830 |
| Allowance for loan and lease losses |  | $(119,878)$ |  | $(92,049)$ |  | $(52,280)$ |  | $(52,936)$ |  | $(50,703)$ |
| Net loans | \$ | 3,910,388 | \$ | 4,049,656 | \$ | 3,793,724 | \$ | 3,499,813 | \$ | 3,049,127 |

Table 7 sets forth the geographic distribution of our loan portfolio and related allowance for loan and lease losses as of December 31, 2008.

Table 7. Geographic Distribution

|  | Hawaii |  | California |  | Washington |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | (Dollars in thousands) |  |  |  |  |  |  |  |
| Commercial, financial and agricultural | \$ | 367,817 | \$ | 13,869 | \$ | 2,737 | \$ | 384,423 |
| Real estate: |  |  |  |  |  |  |  |  |
| Construction |  | 659,143 |  | 383,096 |  | 82,737 |  | 1,124,976 |
| Mortgage: |  |  |  |  |  |  |  |  |
| - residential |  | 1,002,789 |  | 15,017 |  | 52,623 |  | 1,070,429 |
| - commercial |  | 819,213 |  | 380,133 |  | 12,550 |  | 1,211,896 |
| Consumer |  | 180,131 |  | - |  | - |  | 180,131 |
| Leases |  | 58,411 |  |  |  |  |  | 58,411 |
| Total loans and leases |  | 3,087,504 |  | 792,115 |  | 150,647 |  | 4,030,266 |
| Allowance for loan and lease losses |  | $(49,015)$ |  | $(58,186)$ |  | $(12,677)$ |  | (119,878 |
| Net loans and leases | \$ | 3,038,489 | \$ | 733,929 | \$ | 137,970 | \$ | 3,910,388 |

## Commercial, Financial and Agricultural

Loans in this category consist primarily of term loans and lines of credit to small and middle-market businesses and professionals located in the state of Hawaii. The borrower's business is typically regarded as the principal source of repayment, although our underwriting policy and practice generally requires additional sources of collateral, including real estate and other business assets, as well as personal guarantees where possible to mitigate risk. Risks of credit losses are greater in this loan category relative to secured loans, such as commercial and residential mortgages, where a greater percentage of the loan amount is usually covered by collateral. Nonetheless, any collateral or personal guarantees obtained on commercial loans can mitigate the increased risk and help to reduce credit losses.

Our approach to commercial lending involves teams of lending and cash management personnel who focus on marketing loans, deposits and other bank services to new and existing commercial clients. Sustained long-term growth in this loan category will be dependent upon local economic conditions, interest rate levels, competitive market conditions and other external factors.

## Real Estate-Construction

Construction loans offered include both residential and commercial development projects. Each construction project is evaluated for economic viability and maximum loan-to-value ratios of $80 \%$ on commercial projects and $85 \%$ on residential projects are generally required. A construction loan poses higher credit risks than typical secured loans. In addition to the financial strength of the borrower, construction loans have the added element of completion risk, which is the risk that the project will not be completed on time and within budget, resulting in additional costs that could affect the economic viability of the project. Careful consideration of the ability and reputation of the developer and close monitoring of a project during the construction phase by construction lending specialists is required to mitigate the higher level of risk in construction lending.

The increase in our construction loan portfolio from 2004 through 2007 is representative of our historic focus on this segment and a real estate market that had been strong with increased development activity in all of our markets until recently. In the second half of 2007, some of our residential construction loans in California began exhibited heightened levels of risk with some borrowers abandoning their construction plans and defaulting on their loans due to a range of factors including declining real estate values. As mentioned previously, in an effort to reduce our exposure to this sector, we sold a portion of our California residential construction loan portfolio. The significant deterioration in this market persisted throughout 2008.

Construction loans tend to be larger in amount and shorter in term than conventional commercial or mortgage loans; thus a higher level of volatility in balances from year to year is expected. We anticipate future decreases in our construction loan portfolio as many projects are expected to be completed.

## Real Estate-Mortgage

Table 8 sets forth information with respect to the composition of the Real Estate-Mortgage loan portfolio as of the dates indicated.
Table 8. Mortgage Loan Portfolio Composition

|  | December 31, |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2008 |  | 2007 |  | 2006 |  | 2005 |  | 2004 |  |
|  | Amount | Percent | Amount | Percent | Amount | Percent | Amount | Percent | Amount | Percent |
|  | (Dollars in thousands) |  |  |  |  |  |  |  |  |  |
| Residential: |  |  |  |  |  |  |  |  |  |  |
| 1-4 units | \$ 896,631 | 39.0\% | \$ 841,095 | 37.0\% | \$ 703,172 | 34.2\% | \$ 638,720 | 31.0\% | \$ 590,851 | 30.3\% |
| 5 or more units | 173,798 | 8.0 | 193,379 | 8.5 | 194,044 | 9.4 | 154,999 | 7.5 | 120,004 | 6.2 |
| Commercial, industrial and |  |  |  |  |  |  |  |  |  |  |
| other | 1,211,896 | 53.0 | 1,237,563 | 54.5 | 1,158,755 | 56.4 | 1,269,232 | 61.5 | 1,239,242 | 63.5 |
| Total | $\underline{\text { \$2,282,325 }}$ | 100.0\% | \$2,272,037 | 100.0 \% | $\underline{\underline{\$ 2,055,971}}$ | 100.0\% | \$2,062,951 | 100.0\% | \$1,950,097 | 100.0 $\%$ |

## Residential

Residential mortgage loans include both fixed- and adjustable-rate loans primarily secured by single-family owner-occupied residences. Maximum loan-to-value ratios of $80 \%$ are typically required, although higher levels are permitted with accompanying mortgage insurance. We emphasize residential mortgage loans for owner-occupied primary residences and typically do not actively seek loans on high-end residences, vacation homes and investment properties. First mortgage loans secured by residential properties generally carry a moderate level of credit risk. With an average loan size of approximately $\$ 0.3$ million, readily marketable collateral and a Hawaii residential real estate market that has been relatively stable until recently, credit losses on residential mortgages have been minimal during the past several years. However, future changes in interest rates and other market factors can impact the marketability of collateral and thus the level of credit risk inherent in the portfolio. As with all loans, managing credit risk in the residential mortgage market entails strong underwriting standards and diligent monitoring and handling of problems as they arise.

Residential mortgage loan balances as of December 31, 2008 totaled $\$ 1.1$ billion, increasing by $\$ 36.0$ million, or $3.5 \%$, over the $\$ 1.0$ billion at year-end 2007, which increased by $\$ 137.3$ million, or $15.3 \%$, over the $\$ 897.2$ million held at year-end 2006. Residential mortgage originations remained strong throughout most of 2008 and an expected rise in refinancing activity, driven by the Fed's actions to lower mortgage rates, fueled additional residential mortgage activity during the latter part of December 2008.

Substantially all saleable fixed-rate mortgages are sold in the secondary market. Residential mortgage loans held for sale at December 31, 2008 totaled $\$ 29.7$ million, a decrease of $\$ 2.5$ million, or $7.8 \%$, from the December 31, 2007 balance of $\$ 32.2$ million, which increased by $\$ 5.5$ million, or $20.6 \%$, over the December 31,2006 balance of $\$ 26.7$ million. In 2008, we also securitized certain residential mortgage loans with an outstanding principal balance of $\$ 36.5$ million with a U.S. Government sponsored entity.

The projected cooling of the Hawaii residential real estate market in 2009 is expected to have a moderating effect on origination activity, while increased refinance activity is expected as mortgage rates remain near historical lows.

## Commercial

Real estate mortgage loans secured by commercial properties continues to represent the single largest component of our loan portfolio. Our policy with respect to commercial mortgages is that loans be made for sound purposes, have a definite source and/or plan of repayment established at inception, and be backed up by reliable secondary sources of repayment and satisfactory collateral with good marketability. Loans secured by commercial property carry a greater risk than loans secured by residential property due to operating income risk. Operating income risk is the risk that the borrower will be unable to generate sufficient cash flow from the operation of the property. The commercial real estate market and interest rate conditions through economic cycles will impact risk levels. To mitigate the risks inherent in commercial mortgage lending, we strive to use dedicated, experienced commercial mortgage lenders to underwrite, monitor and service commercial mortgage loans. Nevertheless, commercial mortgage lending generated by our California offices exposes us to certain additional risks including the risk of continued economic downturn in the California market.

The commercial real estate market has not experienced quite the level of slowdown as evidenced in the U.S. residential real estate market; however, there can be no assurances that a significant slowdown will not occur in this sector. We expect loan demand to decline in 2009 as a result of changes in market conditions.

## Consumer Loans

Table 9 sets forth the major components of our consumer loan portfolio as of the dates indicated.
Table 9. Consumer Loan Portfolio Composition


| Automobile | \$ 129,092 | 71.7\% | \$ 158,390 | 75.7\% | \$ 148,485 | 76.0\% | \$ 141,132 | 75.0\% | \$ 146,101 | 73.6\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Credit cards and other revolving credit |  |  |  |  |  |  |  |  |  |  |
| plans | 36,445 | 20.2 | 29,259 | 14.0 | 29,932 | 15.3 | 31,308 | 16.7 | 35,245 | 17.7 |
| Other | 14,594 | 8.1 | 21,519 | 10.3 | 17,031 | 8.7 | 15,511 | 8.3 | 17,227 | 8.7 |
| Total | \$ 180,131 | 100.0\% | \$209,168 | 100.0\% | \$ 195,448 | 100.0\% | \$ 187,951 | 100.0\% | \$ 198,573 | 100.0\% |

For consumer loans, credit risk is managed on a pooled basis. Considerations include an evaluation of the quality, character and inherent risks in the loan portfolio, current and projected economic conditions and past loan loss experience. Consumer loans represent a moderate credit risk. Loans in this category are generally either unsecured or secured by personal assets such as automobiles. We do not have any credit card loans. The average loan size is generally small and risk is diversified among many borrowers. Our policy is to utilize credit-scoring systems for most of our consumer loans, which offer the ability to modify credit exposure based on our risk tolerance and loss experience.

Consumer loans totaled $\$ 180.1$ million at December 31, 2008, decreasing by $\$ 29.0$ million, or $13.9 \%$, from 2007's year-end balance of $\$ 209.2$ million, which increased by $\$ 13.7$ million, or $7.0 \%$, compared to the $\$ 195.4$ million held at year-end 2006. Automobile loans, primarily indirect dealer loans, comprised $71.7 \%$ of consumer loans outstanding. Total automobile loans of $\$ 129.1$ million at year-end 2008 decreased by $\$ 29.3$ million, or $18.5 \%$, from 2007's year-end balance of $\$ 158.4$ million, which increased by $\$ 9.9$ million, or $6.7 \%$, over the $\$ 148.5$ million at year-end 2006. The decrease in automobile loans is reflective of the current decline in automobile purchases experienced in Hawaii, which mirrors that experienced throughout the nation.

We have not focused significant resources on consumer lending in recent years as several large competitors have dominated the Hawaii market. With the exception of indirect dealer loans, consumer loans are generally offered as an accommodation to existing customers. We expect consumer lending to remain a relatively small segment of our lending business.

## Interest Reserves

Our policies require interest reserves for certain loan types including:

- Construction loans, including loans to build commercial buildings, residential developments (both large tract projects and individual houses), and multi-family projects; and
- Land development loans, including loans to fund the acquisition of both raw land and entitled land being acquired for infrastructure and/or capital improvements.

The outstanding principal balance of loans with interest reserves was $\$ 629.8$ million at December 31, 2008, compared to $\$ 898.6$ million in the prior year while remaining interest reserves was $\$ 21.2$ million at December 31, 2008 compared to $\$ 57.1$ million at December 31, 2007. The decrease in principal loan balances with interest reserve and related remaining interest reserves from the prior year were primarily attributable to paydowns resulting from project completions.

Interest reserves allow the Company to advance funds to borrowers to make scheduled payments during the construction period. These advances typically are capitalized and added to the borrower's outstanding loan balance, although we have the right to demand payment under certain circumstances. Our policy is to determine if interest reserve amounts are appropriately included in each project's construction budget and are adequate to cover the expected duration of the construction period.

The amount, terms, and conditions of the interest reserve are established when a loan is originated, although we have the option to demand payment if the credit profile of the borrower changes. We evaluate the viability and appropriateness of the construction project based on the project's complexity and feasibility, the timeline, as well as the creditworthiness of the borrowers, sponsors and/or guarantors, and the value of the collateral.

In the event that unfavorable circumstances alter the original project dynamics (e.g., cost overruns, project delays, etc.), our policy is to evaluate whether or not it is appropriate to maintain interest capitalization or demand payment of interest in cash and will work with the borrower to explore various restructuring options, which may include obtaining additional equity and/or requiring additional collateral. We may also require borrowers to directly pay scheduled interest payments.

Our process for determining that construction and land development projects are moving as planned are detailed in our lending policies and guidelines. Prior to approving a loan, the Company and the borrower generally agree on a construction budget, a pro forma monthly disbursement schedule, and sales/leaseback assumptions. As each project progresses, the projections are measured against actual disbursements and sales/lease results to determine if the project is on track and performing as planned.

The specific monitoring requirements for each loan vary depending on the size and complexity of the project and the experience and financial strength of the borrower, sponsor and/or guarantor. At a minimum, to ensure that loan proceeds are properly disbursed and to assess whether it is appropriate to capitalize interest or demand cash payment of interest, our monitoring process generally includes:
. Physical inspection of the project to ensure work has progressed to the stage for which payment is being requested; and

- Verification that the work completed is in conformance with plans and specifications and items for which disbursement is requested are within budget.

In certain circumstances, we may decide to extend, renew, and/or restructure the terms of a construction or development loan. Reasons for the restructure can range from cost overruns to project delays and the restructuring can result in additional funds being advanced or an extension of the maturity date of the loan. Prior to the loan being restructured, our policy is to perform a detailed analysis to ensure that the economics of the project remain feasible and that the risks to the Company are within acceptable lending guidelines.

## Concentrations of Credit Risk

As of December 31, 2008, approximately $85 \%$ of loans outstanding were real estate related loans, including construction loans, residential mortgage loans and commercial mortgage loans. The real estate market tends to closely follow broader economic trends and during periods of economic strength, the real estate market and the real estate industry typically perform well. During periods of economic weakness, this market often slows down. In 2008, the credit crisis in the financial markets and other economic conditions had a significant and immediate impact on the real estate industry. Accordingly, as we have experienced beginning in the second half of 2007, the concentration of lending in the real estate industry led to adverse portfolio performance, namely delinquencies and loan charge-offs. Our loan portfolio will continue to be adversely affected should the real estate market continue to decline.

Most of our loans are made to companies and individuals with headquarters in or residing in the states of Hawaii, California and Washington. Consistent with our focus of being a Hawaii-based bank, $76 \%$ of our loan portfolio was concentrated in the Hawaii market, while $20 \%$ was concentrated in California and the remaining $4 \%$ in Washington. As a result of the deteriorated market conditions in the California real estate market, we anticipate that all new loan originations will come from the Hawaii market in 2009.

To manage risks associated with industry and geographic concentrations, our policy is to continuously monitor our portfolio to avoid any undue concentrations. Additionally, we employ loan officers with established client relationships, similar lending philosophies and demonstrated expertise in their respective markets. Our foreign credit exposure as of December 31, 2008 did not exceed $1 \%$ of total assets.

## Maturities and Sensitivities of Loans to Changes in Interest Rates

Table 10 sets forth the maturity distribution of the loan portfolio at December 31, 2008. Table 11 sets forth the sensitivity of amounts due after one year to changes in interest rates. Both tables exclude real estate loans (other than construction loans) and consumer loans.

Table 10. Maturity Distribution of Commercial and Construction Loans

|  | Maturing |  |  |  |  |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | One year or less |  | Over one through five years |  | Over five years |  |  |  |
|  | (Dollars in thousands) |  |  |  |  |  |  |  |
| Commercial, financial and agricultural | \$ | 151,074 | \$ | 144,832 | \$ | 88,517 | \$ | 384,423 |
| Real estate - construction |  | 878,972 |  | 231,435 |  | 14,569 |  | 1,124,976 |
| Total | \$ | 1,030,046 | \$ | 376,267 | \$ | 103,086 | \$ | 1,509,399 |

At year-end 2008, $68.2 \%$ of our commercial and construction loans had maturities of one year or less, increasing from the prior year's proportion of $64.9 \%$. Meanwhile, loans in the one-through-five-years category decreased from $28.0 \%$ at year-end 2007 to $24.9 \%$ at year-end 2008, and loans in the greater-than-five-years category decreased from $7.1 \%$ to $6.8 \%$. The change in maturities reflects our concentration in construction lending, which generally entails shorter terms than traditional commercial loans.

Table 11. Maturity Distribution of Fixed and Variable Rate Loans

|  | Maturing |  |  |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Over one through five years |  | Over five years |  |  |  |
|  | (Dollars in thousands) |  |  |  |  |  |
| With fixed interest rates | \$ | 69,137 | \$ | 16,007 | \$ | 85,144 |
| With variable interest rates |  | 307,130 |  | 87,078 |  | 394,208 |
| Total | \$ | 376,267 | \$ | 103,085 | \$ | 479,352 |

Of the loans with maturities in excess of one year at year-end 2008, $17.8 \%$ had fixed interest rates, while $82.2 \%$ had variable rates, which compares to $12.7 \%$ and $87.3 \%$, respectively, at year-end 2007 . The change in mix of fixed and variable rate loans in 2008 is reflective of current maturities in our construction loan portfolio.

In January 2008, we entered into a derivative transaction to hedge cashflows received from a portion of our then existing variable rate loan portfolio for a period of five years. During this time, we will receive payments equal to a fixed interest rate of $6.25 \%$ from the counterparty on a notional amount of $\$ 400$ million and, in return, we will pay to the counterparty a floating rate, namely our prime rate, on the same notional amount.

## Provision and Allowance for Loan and Lease Losses

As described above in "Critical Accounting Policies and Use of Estimates," the Provision is determined by management's ongoing evaluation of the loan portfolio and our assessment of the ability of the Allowance to cover inherent losses. Our methodology for determining the adequacy of the Allowance and the Provision takes into account many factors, including the level and trend of nonperforming and potential problem loans, net charge-off experience, current repayment by borrowers, fair value of collateral securing specific loans, changes in lending and underwriting standards and general economic factors, nationally and in the markets we serve.

The Allowance consists of two components: allocated and unallocated. To calculate the allocated component, we combine specific reserves required for individual loans (including impaired loans), reserves required for pooled graded loans and loan concentrations, and reserves required for homogeneous loans (e.g., consumer loans and residential mortgage loans). We use a loan grading system whereby loans are segregated by risk. Certain graded commercial and commercial real estate loans are analyzed on an individual basis. Other graded loans are analyzed on an aggregate basis based on loss experience for the specific loan type; risks inherent in concentrations by geographic location, collateral or property type; and recent changes in loan grade and delinquencies. The determination of an allocated Allowance for homogeneous loans is done on an aggregate level based upon various factors including historical loss experience, delinquency trends and economic conditions. The unallocated component of the Allowance incorporates our judgment of the determination of the risks inherent in the loan portfolio, economic uncertainties and imprecision in the estimation process.

Table 12 sets forth certain information with respect to the Allowance as of the dates or for the periods indicated.
Table 12. Allowance for Loan and Lease Losses

Average amount of loans outstanding
Allowance for loan and lease losses:
Balance at be
Charge-offs:
Commercial, financial and agricultural
Real estate - construction
Real estate - mortgage - residential
Real estate - mortgage - commercial
Consumer
Leases
Total
Recoveries:
Commercial, financial and agricultural
Real estate - construction
Real estate - mortgage - residential
Real estate - mortgage - commercial
Consumer
Leases
Total
Net loans charged off
Provision charged to operations
Allowance acquired in merger
Balance at end of year

Year Ended December 31,

| 2008 | 2007 | 2006 | 2005 | 2004 |
| :---: | :---: | :---: | :---: | :---: |

$\xlongequal{\$ 4,209,045} \xlongequal{\$ 4,021,094} \xlongequal{\$ 3,689,979} \xlongequal{\$ 3,301,277} \xlongequal{\$ 1,986,872}$
$\$ \quad 92,049$
$\$ \quad 52,280$

52,936
\$ 50,703 \$ 24,774

| 2,097 | 5,836 |
| ---: | ---: |
| 139,557 | 6,433 |
| 383 | 379 |
| - | - |
| 3,518 | 3,544 |
| 131 | - |
| 145,686 | 16,192 |


| 295 | 876 | 2,134 | 1,633 | 661 |
| :---: | :---: | :---: | :---: | :---: |
| 40 | 7 | - | - | - |
| 103 | 232 | 92 | 621 | 346 |
| 12 | 12 | 13 | 544 | 39 |
| 1,397 | 1,831 | 2,017 | 1,715 | 708 |
| - | 2 | 8 | 11 | - |
| 1,847 | 2,960 | 4,264 | 4,524 | 1,754 |
| 143,839 | 13,232 | 2,006 | 1,684 | 1,177 |
| 171,668 | 53,001 | 1,350 | 3,917 | 2,083 |


|  |  |  | - |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
|  |  |  |  |  |  |  |  |

Ratios:
Allowance for loan and lease losses to loans and leases outstanding at end of year

Net loans charged off during year to average loans and leases outstanding during year
$\begin{array}{lllll}2.97 \% & 2.22 \% & 1.36 \% & 1.49 \% & 1.64 \% \\ 3.42 \% & 0.33 \% & 0.05 \% & 0.05 \% & 0.06 \%\end{array}$

Our Allowance at December 31, 2008 totaled $\$ 119.9$ million, an increase of $\$ 27.8$ million, or $30.2 \%$, from year-end 2007. When expressed as a percentage of total loans, our Allowance was $2.97 \%$ at December 31, 2008 compared to $2.22 \%$ at year-end 2007. The increase in our Allowance was a result of the $\$ 171.7$ million Provision recognized in 2008, partially offset by $\$ 143.8$ million in net loan charge-offs during the period, concentrated primarily on loans with direct exposure to the California residential construction market. Net loan charge-offs for 2008 included charge-offs for loans transferred to held for sale of $\$ 81.1$ million. In accordance with generally accepted accounting principles in the United States, loans held for sale and other real estate assets are not included in our assessment of the Allowance. Given the uncertainty in the current economic environment, the increase in our Allowance was deemed appropriate in light of the downward risk rating migration in parts of our loan portfolio and the reduced value of the collateral supporting our impaired commercial and residential construction loans. To mitigate our exposure to the uncertain economic environment and unprecedented nature of the events in the credit and real estate markets, we have increased our efforts in monitoring and analyzing our Allowance.

The increase in total nonaccrual and impaired loans, combined with reduced collateral values and increases in our loan loss factors, have contributed to the increased Provision recognized during 2008. Collateral values are determined based on appraisals received from qualified valuation professionals and are obtained periodically or when indicators that property values may be impaired are present. Risk volatility in our loan portfolio has been increasing, resulting in higher risk rating adjustment activity in recent quarters. During the first half of 2008, rapid risk rating migration occurred within our mainland residential tract development portfolio and began to spill over into portions of our mainland commercial construction portfolio and a few of our Hawaii residential construction borrowers as the economic downturn continued and real estate values dropped. Recent events within the financial markets, retrenching consumer confidence, rising inflation and slow to negative job growth, have resulted in heightened risk within the various components of our loan portfolio.

Table 13 sets forth the allocation of the Allowance by loan category as of the dates indicated. Our practice is to make specific allocations on impaired loans and general allocations to each loan category based on management's risk assessment and estimated loss rate. The unallocated portion of the Allowance is maintained to provide for additional credit risk which may exist but may not be adequately accounted for in the specific and unspecified allocations due to the amount of judgment involved in the determination of the Allowance, the absence of perfect knowledge of all credit risks and the amount of uncertainty in predicting the strength of the economy and the sustainability of that strength.

Table 13. Allocation of Allowance for Loan and Lease Losses

|  | December 31, |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2008 |  | 2007 |  |  | 2006 |  |  | 2005 |  |  | 2004 |  |  |
|  | Allowance for loan and lease losses | Percent of loans in each category to total loans | Allowance for loan and lease losses |  | Percent of loans in each category to total loans | Allowance for loan and lease losses |  | Percent of loans in each category to total loans | Allowance for loan and lease losses |  | Percent of loans in each category to total loans | Allowance for loan and lease losses |  | Percent of loans in each category to total loans |
|  | (Dollars in thousands) |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Commercial, financial and agricultural | \$ 11,100 | 9.5\% | \$ | 5,100 | 9.3\% | \$ | 8,100 | 10.6\% | \$ | 16,000 | 16.3\% | \$ | 17,400 | 17.9\% |
| Real estate: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Construction | 71,800 | 27.9 |  | 60,800 | 29.5 |  | 19,400 | 29.6 |  | 8,400 | 19.1 |  | 3,400 | 11.7 |
| Mortgage: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential | 6,600 | 26.6 |  | 6,600 | 25.0 |  | 5,600 | 23.3 |  | 2,800 | 22.3 |  | 2,100 | 22.9 |
| Commercial | 19,100 | 30.1 |  | 10,500 | 29.8 |  | 9,600 | 30.1 |  | 16,600 | 35.7 |  | 15,200 | 39.9 |
| Consumer | 3,900 | 4.5 |  | 4,300 | 5.1 |  | 4,100 | 5.1 |  | 3,700 | 5.3 |  | 3,500 | 7.6 |
| Leases | 1,300 | 1.4 |  | 700 | 1.3 |  | 500 | 1.3 |  | 200 | 1.3 |  | - | - |
| Unallocated | 6,078 | - |  | 4,049 | - |  | 4,980 | - |  | 5,236 | - |  | 9,103 | - |
| Total | \$ 119,878 | 100.0\% | \$ | 92,049 | 100.0\% | \$ | 52,280 | 100.0\% | \$ | 52,936 | 100.0\% | \$ | 50,703 | 100.0\% |

The methodology applied in determining the level of Allowance and the allocation among loan categories in 2008 was consistent with that applied in 2007, although increased in portions of our portfolio in light of increased losses and the challenging economic conditions referred to previously.

The Allowance allocated to commercial loans at year-end 2008 totaled $\$ 11.1$ million, or $2.9 \%$, of total commercial loans, compared to $\$ 5.1$ million, or $1.3 \%$, of total commercial loans as of year-end 2007. The increase in the allocated Allowance for commercial loans is reflective of the rise in criticized commercial loans during the year, which contributed to $\$ 4.5$ million of the current year increase.

The Allowance allocated to construction loans totaled $\$ 71.8$ million, or $6.4 \%$, of construction loans at year-end 2008, compared to $\$ 60.8$ million, or $5.0 \%$, of construction loans outstanding at year-end 2007. The increase in the amount of Allowance allocated to construction loans is primarily a result of the continued deterioration of the California residential construction market, and to a lesser extent, preliminary signs of weakness in our California commercial construction and Hawaii residential construction portfolios. Construction loans in general have a higher level of inherent risk as compared to other types of loans.

The Allowance allocated to residential mortgage loans remained unchanged at $\$ 6.6$ million, or $0.6 \%$, of related loans at year-end 2008. The relatively low level of Allowance allocated to our residential mortgage loan portfolio reflects the strength in our residential mortgage portfolio as historical losses in this portfolio have been minimal.

Commercial mortgage loans were allocated an Allowance of $\$ 19.1$ million, or $1.6 \%$, of those loans at year-end 2008, increasing from $\$ 10.5$ million, or $0.8 \%$, of commercial mortgage loans at year-end 2007. The rise in criticized loan balances during the year, were the result of an overall weakening in the real estate sector and contributed to $\$ 9.4$ million of the increase in the allocated Allowance in 2008.

The allocated Allowance for consumer loans at year-end 2008 decreased to $\$ 3.9$ million from $\$ 4.3$ million in the prior year, however, the assigned Allowance as a percentage of the total consumer loan portfolio remained relatively consistent at $2.2 \%$.

We also allocated Allowance for leases of $\$ 1.3$ million, or $2.2 \%$, of total leases compared to $\$ 0.7$ million, or $1.3 \%$, of total leases as of year-end 2007.

The unallocated portion of the Allowance increased to $\$ 6.1$ million as of year-end 2008, compared to $\$ 4.0$ million in 2007. Despite the fact that more known and perceived risks attributable to particular market segments and geographical risk considerations have been incorporated into the determination of the allocated Allowance, we believe the increase in the unallocated portion of the Allowance was appropriate due to the overall volatility of present and future economic conditions and the inherent uncertainty of the estimates and assumptions incorporated into our assessments of the likelihood and magnitude of potential losses.

## Nonperforming Assets, Accruing Loans Delinquent for 90 Days or More, Restructured Loans Still Accruing Interest

Table 14 sets forth nonperforming assets, accruing loans delinquent for 90 days or more and restructured loans still accruing interest at the dates indicated.

Table 14. Nonperforming Assets, Past Due and Restructured Loans


Nonperforming assets, which includes nonaccrual loans and leases, nonperforming loans classified as held for sale and foreclosed real estate, totaled $\$ 143.8$ million at December 31, 2008, compared to $\$ 61.5$ million at year-end 2007. Nonperforming assets at December 31 , 2008 were comprised of $\$ 120.9$ million in nonaccrual loans, $\$ 11.7$ million in nonperforming loans classified as held for sale and $\$ 11.2$ million in other real estate.

The increase in nonperforming assets during 2008 was primarily attributable to the troubled California residential construction market, as $\$ 206.6$ million of California residential construction loans were placed on nonaccrual status during the year, of which, $\$ 10.5$ million were classified as held for sale at December 31, 2008. In addition, $\$ 62.1$ million of California commercial real estate and construction loans, $\$ 21.8$ million in Hawaii residential construction loans, $\$ 7.0$ million of Hawaii residential mortgage loans and $\$ 6.0$ million of Hawaii commercial mortgage loans were also placed on nonaccrual status during 2008.

Offsetting the increase in nonperforming assets were charge-offs of California residential construction loans totaling \$124.0 million and California commercial real estate and construction loans totaling $\$ 6.2$ million, and write-downs of California residential construction loans classified as held for sale of $\$ 23.8$ million and California other real estate owned of $\$ 7.2$ million. In addition, during 2008, we had loan sales of $\$ 45.5$ million, $\$ 2.0$ million, $\$ 1.5$ million and $\$ 0.9$ million in California residential construction loans, a foreclosed California residential construction property, a Washington residential construction loan and a Washington commercial construction loan, respectively. Given the current depressed nature of the real estate market in California, our options with respect to minimizing our exposure to non-performing assets in California are limited.

Included in non-performing assets at December 31, 2008 were three residential mortgage loans, one residential construction loan and one commercial real estate loan to two Hawaii borrowers which were restructured. The principal balance and accrued interest of these restructured loans were $\$ 10.7$ million and $\$ 0.2$ million, respectively, and were matured and/or in default at the time of restructure. In exchange for a payoff amount of $\$ 10.9$ million and additional collateral of $\$ 3.1$ million, we granted the borrowers a forbearance period until January 31, 2009 and agreed to waive all late fees and attorneys' fees and costs, as well as accrued interest from August 1, 2008 to the payoff date. The borrowers did not payoff the loans by January 31, 2009, thus, the forbearance agreement expired. We have no commitments to lend additional funds to these borrowers.

Accruing loans delinquent for 90 days or more at year-end 2008 totaled $\$ 1.1$ million, increasing by $\$ 0.2$ million, or $18.5 \%$, over the prior year. The accruing loans delinquent for 90 days or more at year-end 2008 represented small loans primarily less than $\$ 100,000$ each in various stages of collection. Accounting policies related to nonperforming assets are discussed in Note 1 to the Consolidated Financial Statements.

## Investment Portfolio

Table 15 sets forth the amounts and distribution of investment securities held as of the dates indicated.
Table 15. Distribution of Investment Securities


Investment securities totaled $\$ 751.3$ million at December 31, 2008, decreasing by $\$ 130.0$ million, or $14.7 \%$, from the $\$ 881.3$ million held at December 31, 2007, which decreased by $\$ 17.1$ million, or $1.9 \%$, from the $\$ 898.4$ million at year-end 2006. The decrease in 2008 reflects the utilization of cash flows from our investment securities portfolio to maximize the bank's net interest margin by reallocating lower yielding investment securities to higher yielding loans.

Certain available for sale securities totaling $\$ 27.8$ million were pledged as collateral under a $\$ 25.0$ million collateralized borrowing with LBI. The borrowing, in the form of a repurchase agreement, was terminated as LBI filed for bankruptcy in September 2008 and was subsequently placed in a Securities Investor Protection Corporation ("SIPC") liquidation proceeding. The filing of the SIPC liquidation proceeding was considered an event of default under the repurchase agreement and we subsequently recognized a loss of $\$ 2.8$ million in 2008. Although we intend to pursue full recovery of the pledged collateral, there can be no assurances that the final settlement of this transaction will result in any recovery of the collateral or any claim we may have against LBI.

In 2007, we repositioned our investment portfolio to reduce our net interest income volatility, as well as increase our prospective earnings and net interest margin. We sold $\$ 119.0$ million in available-for-sale investment securities with an average yield of $3.98 \%$ and a weighted average life of 1.3 years and reinvested the proceeds in a similar amount of new investment securities with an average yield of $5.43 \%$ and a weighted average life of 4.2 years. An after-tax loss of $\$ 1.0$ million was recognized on the investment sale.

## Maturity Distribution of Investment Portfolio

Table 16 sets forth the maturity distribution of the investment portfolio and weighted average yields by investment type and maturity grouping at December 31, 2008.

Table 16. Maturity Distribution of Investment Portfolio

## Portfolio Type and Maturity Grouping

## Held-to-maturity portfolio:

States and political subdivisions:

| Within one year | \$ | 920 | 6.35 \% |
| :---: | :---: | :---: | :---: |
| After one but within five years |  | 1,064 | 6.40 |
| After five but within ten years |  | - | - |
| After ten years |  | - | - |
| Total States and political subdivisions |  | 1,984 | 6.38 |
| U.S. Government sponsored entities mortgage-backed securities: |  |  |  |
| Within one year |  | - | - |
| After one but within five years |  | 6,608 | 4.16 |
| After five but within ten years |  | - | - |
| After ten years |  | 105 | 7.19 |
| Total U.S. Government sponsored entities mortgage-backed securities |  | 6,713 | 4.21 |
| Total held-to-maturity portfolio | \$ | 8,697 | 4.70\% |

Available-for-sale portfolio:
U.S. Treasury and other U.S. Government agencies:

Within one year
After one but within five years
After five but within ten years
After ten years
Total U.S. Treasury and other U.S. Government agencies
States and political subdivisions:
Within one year
After one but within five years
After five but within ten years
After ten years
Total States and political subdivisions
U.S. Government sponsored entities mortgage-backed securities:

Within one year
After one but within five years
After five but within ten years
After ten years
Total U.S. Government sponsored entities mortgage-backed securities
Other:
Within one year
After one but within five years
After five but within ten years
After ten years
Total Other
Total available-for-sale portfolio

Total investment securities
(1) Weighted average yields are computed on an annual basis, and yields on tax-exempt obligations are computed on a taxable-equivalent basis using an assumed tax rate of $35 \%$.

During 2008, the weighted average yield of the investment portfolio increased by 14 bp to $5.31 \%$ from the prior year. The increase in yield reflects the effects of the prior year's investment portfolio repositioning.

## Deposits

Our ability to raise low-cost funds is a principal contributor to our ability to operate profitably and the primary source of our funding is deposits in the state of Hawaii. In this competitive market, we strive to distinguish ourselves by providing quality customer service in our branch offices and establishing long-term relationships with businesses and their principals. Our focus has been to develop a large, stable base of core deposits, which are comprised of noninterest-bearing demand, interest-bearing demand and savings deposits and time deposits under $\$ 100,000$. Time deposits in amounts of $\$ 100,000$ and greater are generally considered to be more price-sensitive than relationship-based and are thus given less focus in our marketing and sales efforts.

During 2008, our total deposits of $\$ 3.9$ billion decreased by $\$ 91.2$ million, or $2.3 \%$, from total deposits of $\$ 4.0$ billion at December 31, 2007 , which increased by $\$ 158.2$ million, or $4.1 \%$, over the year-end 2006 balance of $\$ 3.8$ billion. The decrease in deposits in 2008 was primarily attributable to the softening economy in Hawaii, specifically, the slowing of Hawaii's real estate market which contributed to a decrease in our escrow deposits. In addition, some foreign customers moved their deposits overseas due to concerns about the overall U.S. economy and financial markets.

Noninterest-bearing demand deposits of $\$ 627.1$ million at year-end 2008 decreased by $\$ 37.9$ million, or $5.7 \%$, from 2007's year-end balance of $\$ 665.0$ million, which increased by $\$ 4.0$ million, or $0.6 \%$, from the $\$ 661.0$ million held at year-end 2006. Interest-bearing deposits at December 31, 2008 of $\$ 3.3$ billion decreased by $\$ 53.2$ million, or $1.6 \%$, from year-end 2007, which increased by $\$ 154.2$ million, or $4.8 \%$, compared to year-end 2006. Time deposits increased by $3.3 \%$ in 2008 from the prior year as depositors sought the higher returns offered on our time deposit products. Offsetting the decreases in 2008 described above; government, CDARS and brokered deposits increased by $\$ 136.8$ million, or $38.6 \%$, in 2008 from the prior year.

During 2008, we introduced several new products including our Super Savings account for personal and business customers and our Business Money Market Savings account. Our Super Savings account was introduced in December of 2008 and allows our customers to earn time deposit-like rates, if certain requirements are met, while allowing them the flexibility of a savings account. At December 31, 2008, deposits under our Super Savings account totaled $\$ 72.0$ million. Our Business Money Market Savings account was introduced in September of 2008 and allows our business customers to earn interest based on varying rate tiers to maximize interest earning power while allowing account flexibility. At December 31, 2008, deposits under our Business Money Market Savings account were \$20.3 million. Despite the introduction of these new accounts and our marketing campaigns, total core deposits (noninterest-bearing demand, interest-bearing demand and savings and time deposits under $\$ 100,000$ ) decreased by $\$ 27.9$ million, or $1.0 \%$, during 2008, while the ratio of core deposits to total deposits increased to $71.7 \%$ at year-end 2008 from $70.8 \%$ at year-end 2007. The decrease in core deposits and the increase in time deposits reflect customers' reallocation of idle funds into higher-yielding alternative investment products and have resulted in our increased use of non-core funding sources including, but not limited to, borrowings from the FHLB-Seattle, the Federal Reserve discount window and brokered certificates of deposit. We expect to continue our deposit growth strategy in 2009, focusing primarily on core deposits, through competitive pricing and more aggressive marketing and customer calling campaigns.

Table 17 sets forth information regarding the average deposits and the average rates paid for certain deposit categories for each of the years indicated. Average balances are computed using daily average balances. The average rate on time deposits, which are most sensitive to changes in market rates, decreased by 132 bp in 2008, while savings and money market deposit rates decreased by 85 bp . The average rate paid on all deposits in 2008 decreased to $1.63 \%$ from $2.43 \%$ in 2007 and $1.95 \%$ in 2006 . The drop in average rates paid in 2008 was attributable to the declining interest rate environment in which we, as well as other financial institutions throughout the country, operated in during 2008. The increase in average rates paid in 2007 was attributable to strong competition for core deposits from other Hawaii financial institutions as well as from internet-based and other financial services companies located outside of Hawaii.

We expect overall deposit rates to decrease in 2009 in response to recent rate cuts by the Fed. The magnitude of rate movements in our deposit base will depend in large part on competitive pricing considerations and the level of deposit growth needed to support our lending activities.

Table 17. Average Balances and Average Rates on Deposits

|  | Year Ended December 31, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2008 |  | 2007 |  | 2006 |  |
|  | Average balance | Average rate paid | Average balance | Average rate paid | Average balance | Average rate paid |
|  | (Dollars in thousands) |  |  |  |  |  |
| Noninterest-bearing demand deposits | \$ 592,697 | -\% | \$ 594,361 | -\% | \$ 628,736 | -\% |
| Interest-bearing demand deposits | 463,776 | 0.19 | 440,537 | 0.13 | 426,828 | 0.13 |
| Savings and money market deposits | 1,094,690 | 1.14 | 1,206,392 | 1.99 | 1,153,651 | 1.53 |
| Time deposits | 1,663,646 | 2.94 | 1,630,916 | 4.26 | 1,466,848 | 3.64 |
| Total | \$ 3,814,809 | 1.63\% | \$3,872,206 | 2.43 \% | \$ 3,676,063 | 1.95\% |

## Contractual Obligations

Table 18 sets forth contractual obligations (excluding deposit liabilities) as of December 31, 2008.
Table 18. Contractual Obligations

| Short-term borrowings | \$ | 279,450 | \$ | - | \$ | - | \$ | - | \$ | 279,450 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Long-term debt |  | 91,394 |  | 222,680 |  | 219,793 |  | 115,390 |  | 649,257 |
| Pension plan obligations |  | 4,743 |  | 4,910 |  | 4,819 |  | 23,892 |  | 38,364 |
| Operating leases |  | 8,200 |  | 13,528 |  | 10,301 |  | 33,427 |  | 65,456 |
| Purchase obligations |  | 6,397 |  | 4,714 |  | 1,979 |  | 507 |  | 13,597 |
| Total | \$ | 390,184 | \$ | 245,832 | \$ | 236,892 | \$ | 173,216 | \$ | 1,046,124 |

Components of short-term borrowings and long-term debt are discussed in Notes 12 and 13, respectively, to the Consolidated Financial Statements. Operating leases represent leases on bank premises as discussed in Note 18 to the Consolidated Financial Statements. Purchase obligations represent other contractual obligations to purchase goods or services at specified terms over a period in excess of one year including, but not limited to, software licensing agreements, equipment maintenance contracts and professional service contracts. Pension plan liabilities include obligations under our defined benefit retirement plan and Supplemental Executive Retirement Plans, which are discussed in Note 16 to the Consolidated Financial Statements. In addition to the amounts shown in the table above, $\$ 3.5$ million of unrecognized tax benefits have been recorded as liabilities in accordance with FIN 48, and we are uncertain as to if or when such amounts may be settled. Related to these unrecognized tax benefits, we have also recorded a liability for potential interest of $\$ 0.7$ million at December 31, 2008. There were no penalties accrued relating to these unrecognized tax benefits at December 31, 2008.

## Capital Resources

Shareholders' equity totaled $\$ 526.3$ million at December 31, 2008, a decrease of $\$ 148.1$ million, or $22.0 \%$, from the $\$ 674.4$ million balance at year-end 2007, which decreased by $\$ 63.7$ million, or $8.6 \%$, from year-end 2006 . When expressed as a percentage of total assets, shareholders' equity decreased to $9.7 \%$ at December 31, 2008, from $11.9 \%$ at December 31, 2007 and $13.5 \%$ at December 31, 2006.

Book value per share was $\$ 18.32$, $\$ 23.45$ and $\$ 24.04$ at year-end 2008, 2007 and 2006, respectively. The decrease in 2008 was attributable to the net loss recognized in 2008 resulting from the aforementioned increase in provision for loan and lease losses and the goodwill impairment charge associated with our Commercial Real Estate reporting segment.

The tangible equity ratio and tangible book value per share, which excludes the impact of goodwill and intangible assets, was $6.59 \%$ and $\$ 12.04$, respectively, at year-end 2008, as compared to $7.40 \%$ and $\$ 13.90$, respectively, at year-end 2007.

Dividends declared in 2008 totaled $\$ 0.70$ per share, or $\$ 20.1$ million, compared to $\$ 0.98$ per share, or $\$ 29.6$ million, in 2007 and $\$ 0.88$ per share, or $\$ 26.9$ million, in 2006. The dividend payout ratio (dividends declared per share divided by basic earnings (loss) per share) was ( 14.49 ) $\%, 515.79 \%$ and $33.85 \%$ for 2008,2007 and 2006, respectively. During the first and second quarters of 2008 , we declared and paid cash dividends of $\$ 0.25$ per common share. During the third and fourth quarters of 2008 , we declared and paid cash dividends of $\$ 0.10$ per common share. On January 29, 2009, our Board of Director's elected to suspend the payment of cash dividends starting in the first quarter of 2009. The reduction in our quarterly dividend during the second half of 2008 and suspension of our cash dividend starting in the first quarter of 2009 reflects our decision to preserve and build capital during these uncertain and challenging economic times. As the economic environment stabilizes and our operating performance improves, we will reassess our capital levels and the payment of future cash dividends.

The objective of our capital policy is to maintain a level of capital that will support future growth opportunities and ensure that regulatory guidelines and industry standards are met. For a discussion regarding the FRB and FDIC regulations relating to capital adequacy, see "BUSINESS-Supervision and Regulation-Capital Standards" in Part I, Item 1 of this Annual Report on Form 10-K. Our capital ratios, including those of our subsidiary bank, as of December 31, 2008 and 2007 are discussed in Note 27 to the Consolidated Financial Statements. Capital levels at December 31, 2008 exceeded all minimum regulatory requirements.

CPB Capital Trust I, CPB Capital Trust II, CPB Statutory Trust III, CPB Capital Trust IV and CPB Statutory Trust V collectively issued $\$ 105.0$ million in floating-rate securities. All five trusts are wholly owned subsidiaries of our holding company. The securities are reported as long-term debt on the balance sheet and terms of the securities issued are described in greater detail in Note 13 to the Consolidated Financial Statements. The FRB has determined that certain cumulative preferred securities, such as the securities described above, qualify as minority interest and may be included in Tier 1 capital, up to certain limits.

## Asset/Liability Management and Interest Rate Risk

Our earnings and capital are sensitive to risk of interest rate fluctuations. Interest rate risk arises when rate-sensitive assets and rate-sensitive liabilities mature or reprice during different periods or in differing amounts. In the normal course of business, we are subjected to interest rate risk through the activities of making loans and taking deposits, as well as from our investment securities portfolio and other interest-bearing funding sources. Asset/liability management attempts to coordinate our rate-sensitive assets and rate-sensitive liabilities to meet our financial objectives.

Our Asset/Liability Management Policy seeks to maximize the risk-adjusted return to shareholders while maintaining consistently acceptable levels of liquidity, interest rate risk and capitalization. Our Asset/Liability Management Committee, or ALCO, monitors interest rate risk through the use of interest rate sensitivity gap, net interest income and market value of portfolio equity simulation and rate shock analyses. This process is designed to measure the impact of future changes in interest rates on net interest income and market value of portfolio equity. Adverse interest rate risk exposures are managed through the shortening or lengthening of the duration of assets and liabilities.

Interest rate risk can be analyzed by monitoring an institution's interest rate sensitivity gap and changes in the gap over time. An asset or liability is said to be interest rate sensitive within a specific time period if it will mature or reprice within that time period. The interest rate sensitivity gap is defined as the difference between the amount of interest-earning assets and the amount of interest-bearing liabilities maturing or repricing within a specified time period. A gap is considered positive when the amount of interest rate sensitive assets exceeds the amount of interest rate sensitive liabilities. A gap is considered negative when the amount of interest rate sensitive liabilities exceeds the amount of interest rate sensitive assets. During a period of rising interest rates, the earnings of an institution with a positive gap theoretically may be positively affected due to its interest-earning assets repricing to a greater extent than its interestbearing liabilities. An adverse impact would be expected for an institution with a negative gap.

Table 19 sets forth information regarding our interest rate sensitivity gap at December 31, 2008. The assumptions used in determining interest rate sensitivity of various asset and liability products had a significant impact on the resulting table. For purposes of this presentation, assets and liabilities are classified by the earliest repricing date or maturity. All interest-bearing demand and savings balances are included in the three-months-or-less category, even though repricing of these accounts is not contractually required and may not actually occur during that period. Since all interest rates and yields do not adjust at the same velocity or magnitude, and since volatility is subject to change, the interest rate sensitivity gap is only a general indicator of interest rate risk.

Table 19. Rate Sensitivity of Assets, Liabilities and Shareholders' Equity

|  | Three Months or Less |  | Over <br> Three <br> Through <br> Six Months | Over Six <br> Through <br> Twelve <br> Months | Over One Through Three Years | Over <br> Three <br> Years | Nonrate <br> Sensitive | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | (Doll | s in thousan |  |  |  |
| Assets |  |  |  |  |  |  |  |  |
| Interest-bearing deposits in other banks | \$ 475 | \$ | - | \$ | \$ | \$ | \$ | \$ 475 |
| Investment securities | 86,098 |  | 53,543 | 129,779 | 238,137 | 241,831 | 1,909 | 751,297 |
| Loans held for sale | 40,108 |  | - | - | - | - | - | 40,108 |
| Loans | 1,897,764 |  | 249,115 | 313,597 | 759,545 | 729,361 | 80,884 | 4,030,266 |
| Federal Home Loan Bank stock | - |  | - | - | - | - | 48,797 | 48,797 |
| Other assets | - |  | - | - | - | - | 561,418 | 561,418 |
| Total assets | \$2,024,445 | \$ | 302,658 | \$443,376 | \$ 997,682 | \$971,192 | \$ 693,008 | \$5,432,361 |
| Liabilities and Shareholders' Equity |  |  |  |  |  |  |  |  |
| Noninterest-bearing deposits | \$ | \$ | - | \$ | \$ | \$ | \$ 627,094 | \$ 627,094 |
| Interest-bearing deposits | 2,305,271 |  | 371,440 | 538,597 | 61,078 | 8,086 | - | 3,284,472 |
| Short-term borrowings | 278,450 |  | - | 1,000 | - | - | - | 279,450 |
| Long-term debt | 159,273 |  | 15,274 | 50,561 | 197,391 | 226,758 | - | 649,257 |
| Other liabilities | - |  | - | - | - | - | 65,797 | 65,797 |
| Shareholders' equity | - |  | - | - | - | - | 526,291 | 526,291 |
| Total liabilities and shareholders' equity | \$2,742,994 | \$ | 386,714 | \$ 590,158 | \$ 258,469 | \$234,844 | \$1,219,182 | \$5,432,361 |
| Interest rate sensitivity gap | \$ (718,549) | \$ | $\stackrel{(84,056)}{ }$ | $\underline{\text { (146,782) }}$ | \$ 739,213 | $\underline{\text { \$736,348 }}$ | $\underline{\text { \$ (526,174) }}$ | \$ |
| Cumulative interest rate sensitivity gap | \$ $(718,549)$ | \$ | $(802,605)$ | \$ (949,387) | \$ (210,174) | \$526,174 | \$ | \$ - |

ALCO also utilizes a detailed and dynamic simulation model to measure and manage interest rate risk exposures. The monthly simulation process is designed to measure the impact of future changes in interest rates on net interest income and market value of portfolio equity and to allow ALCO to model alternative balance sheet strategies. The following reflects our net interest income sensitivity analysis as of December 31, 2008, over a one-year horizon, assuming no balance sheet growth and given both a 200 bp upward and 100 bp downward parallel shift in interest rates.

| Rate Change | Estimated Net Interest <br> Income Sensitivity |
| :---: | :---: |
| +200 bp | $(3.06) \%$ |
| -100 bp | $(4.20) \%$ |

## Table 20. Interest Rate Sensitivity



The preceding sensitivity analysis does not represent our forecast and should not be relied upon as being indicative of expected operating results. These estimates are based upon numerous assumptions including: the magnitude and timing of interest rate changes, prepayments on loans and investment securities, deposit decay rates, pricing decisions on loans and deposits, reinvestment of asset and liability cashflows and others.

Table 20 presents information on financial instruments held that are sensitive to changes in interest rates. For purposes of this presentation, expected maturities of interest-sensitive assets and liabilities are contractual maturities. Interest-bearing demand and savings deposits, which have indeterminate maturities, are included in the earliest maturity category. The resulting table is based on numerous assumptions including prepayment rates on mortgage-related assets and forecasted market interest rates. See Note 24 to the Consolidated Financial Statements for a discussion of the calculation of fair values.

Maturities and fair values of interest-sensitive assets and liabilities may vary from expectation if actual experience differs from the assumptions used.

## Liquidity

Our objective in managing our liquidity is to maintain a balance between sources and uses of funds in order to economically meet the cash requirements of customers for loans and deposit withdrawals and to participate in lending and investment opportunities as they arise. We monitor our liquidity position in relation to trends of loan demand and deposit growth on a daily basis to assure maximum utilization, maintenance of an adequate level of readily marketable assets and access to short-term funding sources.

The consolidated statements of cash flows identify the three major categories of sources and uses of cash as operating, investing and financing activities. As presented in the consolidated statements of cash flows, cash provided by operating activities has provided a steady source of funds during the past three years. Cash provided by operating activities totaled $\$ 274.0$ million in $2008, \$ 80.0$ million in 2007 and $\$ 117.8$ million in 2006. The primary source of cash provided by operating activities continues to be our net income, excluding non-cash items.

Investing activities have resulted in a use of cash in each of the last three years. Net cash used in investing activities totaled $\$ 158.1$ million in 2008, $\$ 323.3$ million in 2007 and $\$ 315.5$ million in 2006. Investment securities and lending activities generally comprise the largest components of investing activities, although the level of investment securities activities are impacted by the relationship of loan and deposit growth during the period. In 2008, net loan originations accounted for $\$ 395.1$ million of cash used, compared to $\$ 294.6$ million in 2007 and $\$ 294.0$ million in 2006. Net proceeds from sales and maturities of investment securities totaled $\$ 113.5$ million in 2008 and $\$ 27.8$ million in 2007 compared to net purchases of investment securities of $\$ 23.1$ million in 2006. Investing activities in 2008 includes proceeds from sales of loans originated for investment, securitized residential mortgage loans and other real estate owned of $\$ 112.9$ million, $\$ 20.8$ million and $\$ 2.0$ million, respectively. Investing activities in 2007 and 2006 also included purchases of bank-owned life insurance policies totaling $\$ 25.0$ million and $\$ 30.0$ million, respectively.

Cash used in financing activities totaled $\$ 90.3$ million in 2008, compared to cash provided by financing activities of $\$ 189.8$ million in 2007 and $\$ 168.7$ million in 2006. Deposit activities, borrowings and capital transactions represent the major components of financing activities. Net deposit contraction in 2008 resulted in cash outflows of $\$ 91.2$ million, compared to net deposit growth in 2007 and 2006, resulting in cash inflows of $\$ 158.2$ million and $\$ 202.2$ million, respectively. Cash flows from the issuance of long-term debt, net of repayments thereon, totaled $\$ 241.3$ million of cash outflows in 2008 compared to $\$ 176.6$ million of cash inflows in 2007 and $\$ 7.8$ million of cash outflows in 2006. The net increase in short-term borrowings in 2008 also resulted in cash inflows of $\$ 263.5$ million. As with investment securities, the level of net borrowings is impacted by the levels of loan and deposit growth/contraction during the period. Capital transactions, primarily dividends and the issuance or repurchase of common stock, required cash outflows of \$21.3 million, $\$ 81.8$ million and $\$ 22.3$ million in 2008, 2007 and 2006, respectively.

For the holding company on a stand-alone basis, the primary uses of funds in 2008 included dividend payments totaling $\$ 20.1$ million and share repurchases totaling $\$ 1.8$ million. The primary source of funds in 2008 was dividends received from Central Pacific Bank.

Core deposits have historically provided us with a sizeable source of relatively stable and low cost of funds but are subject to competitive pressure in our market. In addition to core deposit funding, we also have access to a variety of other short-term and long-term funding sources, which include proceeds from maturities of our investment securities, as well as secondary funding sources such as the FHLB-Seattle, secured repurchase agreements, federal funds borrowings, brokered certificates of deposit and the Federal Reserve discount window, available to meet our liquidity needs. While we historically have had access to these other funding sources, the access to these sources may not be guaranteed due to the current volatile market conditions.

The bank is a member of and maintained a $\$ 1.3$ billion line of credit with the FHLB as of December 31, 2008. Long-term borrowings under this arrangement totaled $\$ 541.0$ million and $\$ 782.8$ million at December 31, 2008 and 2007, respectively, and there were no short-term borrowings at the end of either period. At December 31, 2008, approximately $\$ 752.2$ million remained available for future borrowings and the FHLB has the right to suspend future advances. See Note 13 in the Notes to Consolidated Financial Statements included in "Item 8. Financial Statements and Supplementary Data" for additional information regarding our long-term borrowings.

The bank also maintained a $\$ 614.2$ million line of credit with the Federal Reserve discount window as of December 31, 2008. Short-term borrowings under this arrangement totaled \$276.0 million at December 31, 2008, compared to none at December 31, 2007. There were no long-term borrowings at December 31, 2008 and 2007. Approximately $\$ 338.2$ million remained available for future borrowings at December 31, 2008. See Note 12 in the Notes to Consolidated Financial Statements included in "Item 8. Financial Statements and Supplementary Data" for additional information regarding our short-term borrowings.

Proceeds from our sale of preferred stock under the TARP CPP of $\$ 135.0$ million in January 2009 provide us with additional resources for our lending activities and proceeds from common stock offerings may also provide another source of funds as it has done in the past. Management does not rely on any one source of liquidity and manages availability in response to changing balance sheet needs.

Our liquidity may be affected by an inability to access the capital markets or by unforeseen demands on cash. Over the past year, sources of credit in the capital markets have tightened as mortgage loan delinquencies increased, demand for mortgage loans in the secondary market decreased, securities and debt ratings were downgraded and a number of institutions defaulted on their debt. The market disruptions that started in 2007 have continued throughout 2008 making it significantly more difficult for financial institutions to obtain capital/funds by selling loans in the secondary market or through borrowings.

We cannot predict with any degree of certainty how long these market conditions may continue, nor can we anticipate the degree of impact such market conditions will have on loan origination volumes and gains or losses on sale results. Deterioration in the performance of other financial institutions, including write-downs of securities, debt-rating downgrades and defaults, have resulted in industry-wide reductions in liquidity and further deterioration in the financial markets may affect our liquidity position.

## Off-Balance Sheet Arrangements

In the normal course of business, we enter into off-balance sheet arrangements to meet the financing needs of our banking customers. These financial instruments include commitments to extend credit, standby letters of credit and financial guarantees written, forward foreign exchange contracts, forward interest rate contracts and interest rate swaps and options. These instruments and the related off-balance sheet exposures are discussed in detail in Note 23 to the Consolidated Financial Statements. In the unlikely event that we must satisfy a significant amount of outstanding commitments to extend credit, liquidity will be adversely impacted, as will credit risk. The remaining components of off-balance sheet arrangements, primarily interest rate options and forward interest rate contracts related to our mortgage banking activities, are not expected to have a material impact on our consolidated financial position or results of operations.

## Impact of New Accounting Standards

Various accounting authorities including the Financial Accounting Standards Board, the American Institute of Certified Public Accountants and the Securities and Exchange Commission issue authoritative guidance on accounting policies and disclosure requirements. Note 1 to the Consolidated Financial Statements contains a discussion of recent accounting pronouncements as well as the expected impact of those pronouncements on our consolidated financial statements.

## ITEM 7A. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Quantitative and qualitative disclosures about market risk is set forth under "Management's Discussion and Analysis of Financial Condition and Results of Operations—Asset/Liability Management and Interest Rate Risk" in Part II, Item 7 of this Annual Report on Form 10-K and in Note 24 to the Consolidated Financial Statements in Part II, Item 8 of this Annual Report on Form 10-K.

## ITEM 8.

## Report of Independent Registered Public Accounting Firm

The Board of Directors and Shareholders
Central Pacific Financial Corp.:
We have audited the accompanying consolidated balance sheets of Central Pacific Financial Corp. and subsidiaries as of December 31, 2008 and 2007, and the related consolidated statements of income, changes in shareholders' equity and comprehensive income, and cash flows for each of the years in the three-year period ended December 31, 2008. These consolidated financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Central Pacific Financial Corp. and subsidiaries as of December 31, 2008 and 2007, and the results of their operations and their cash flows for each of the years in the three-year period ended December 31, 2008, in conformity with U.S. generally accepted accounting principles.

As discussed in note 1 to the consolidated financial statements, the Company adopted FASB Statement No. 157, Fair Value Measurements, in 2008.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), Central Pacific Financial Corp. and subsidiaries' internal control over financial reporting as of December 31, 2008, based on criteria established in Internal Control-Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO), and our report dated February 27, 2009, expressed an unqualified opinion on the effectiveness of the Company's internal control over financial reporting.
/s/ KPMG LLP
Honolulu, Hawaii
February 27, 2009

## Report of Independent Registered Public Accounting Firm

The Board of Directors and Shareholders
Central Pacific Financial Corp.:
We have audited Central Pacific Financial Corp.'s (the Company's) internal control over financial reporting as of December 31, 2008, based on criteria established in Internal Control-Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO). The Company's management is responsible for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting, included in the accompanying Management Report on Effectiveness of Internal Control Over Financial Reporting. Our responsibility is to express an opinion on the Company's internal control over financial reporting based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. Our audit also included performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.
Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In our opinion, the Company maintained, in all material respects, effective internal control over financial reporting as of December 31, 2008, based on criteria established in Internal Control-Integrated Framework issued by the COSO.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated balance sheets of Central Pacific Financial Corp. and subsidiaries as of December 31, 2008 and 2007, and the related consolidated statements of income, changes in shareholders' equity and comprehensive income, and cash flows for each of the years in the three-year period ended December 31, 2008, and our report dated February 27, 2009 expressed an unqualified opinion on those consolidated financial statements.

## /s/ KPMG LLP

Honolulu, Hawaii
February 27, 2009

## CENTRAL PACIFIC FINANCIAL CORP. \& SUBSIDIARIES CONSOLIDATED BALANCE SHEETS

|  | December 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2008 |  | 2007 |  |
|  | (Dollars in thousands) |  |  |  |
| Assets |  |  |  |  |
| Cash and due from banks | \$ | 107,270 | \$ | 79,088 |
| Interest-bearing deposits in other banks |  | 475 |  | 241 |
| Federal funds sold |  | - |  | 2,800 |
| Investment securities: |  |  |  |  |
| Held to maturity, at amortized cost (fair value of \$8,759 at December 31, 2008 and $\$ 46,077$ at December 31, 2007) |  | 8,697 |  | 46,124 |
| Available for sale, at fair value |  | 742,600 |  | 835,130 |
| Total investment securities |  | 751,297 |  | 881,254 |
| Loans held for sale |  | 40,108 |  | 37,572 |
| Loans and leases |  | 4,030,266 |  | 4,141,705 |
| Allowance for loan and lease losses |  | $(119,878)$ |  | $(92,049)$ |
| Net loans and leases |  | 3,910,388 |  | 4,049,656 |
| Premises and equipment |  | 81,059 |  | 82,841 |
| Accrued interest receivable |  | 20,079 |  | 26,041 |
| Investment in unconsolidated subsidiaries |  | 15,465 |  | 17,404 |
| Other real estate |  | 11,220 |  | - |
| Goodwill |  | 152,689 |  | 244,702 |
| Other intangible assets |  | 39,783 |  | 39,972 |
| Bank-owned life insurance |  | 135,371 |  | 131,454 |
| Federal Home Loan Bank stock |  | 48,797 |  | 48,797 |
| Income tax receivable |  | 42,400 |  | 1,488 |
| Other assets |  | 75,960 |  | 37,076 |
| Total assets | \$ | 5,432,361 | \$ | 5,680,386 |
| Liabilities and Shareholders' Equity |  |  |  |  |
| Deposits: |  |  |  |  |
| Noninterest-bearing demand | \$ | 627,094 | \$ | 665,034 |
| Interest-bearing demand |  | 472,269 |  | 461,175 |
| Savings and money market |  | 1,057,881 |  | 1,178,855 |
| Time |  | 1,754,322 |  | 1,697,655 |
| Total deposits |  | 3,911,566 |  | 4,002,719 |
| Short-term borrowings |  | 279,450 |  | 16,000 |
| Long-term debt |  | 649,257 |  | 916,019 |
| Minority interest |  | 10,049 |  | 13,104 |
| Other liabilities |  | 55,748 |  | 58,141 |
| Total liabilities |  | 4,906,070 |  | 5,005,983 |
| Shareholders' equity: |  |  |  |  |
| Preferred stock, no par value, authorized 1,000,000 shares, none issued |  | - |  |  |
| Common stock, no par value, authorized 100,000,000 shares, issued and outstanding |  |  |  |  |
| 28,732,259 shares at December 31, 2008 and 28,756,647 shares at December 31, 2007 |  | 403,176 |  | 403,304 |
| Surplus |  | 55,963 |  | 54,669 |
| Retained earnings |  | 63,762 |  | 222,644 |
| Accumulated other comprehensive income (loss) |  | 3,390 |  | $(6,214)$ |
| Total shareholders' equity |  | 526,291 |  | 674,403 |
| Total liabilities and shareholders' equity | \$ | 5,432,361 | \$ | 5,680,386 |

## CENTRAL PACIFIC FINANCIAL CORP. \& SUBSIDIARIES CONSOLIDATED STATEMENTS OF INCOME

|  | Year Ended December 31, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2008 |  | 2007 |  | 2006 |  |
|  | (Dollars in thousands, except per share data) |  |  |  |  |  |
| Interest income: |  |  |  |  |  |  |
| Interest and fees on loans and leases | \$ | 263,183 | \$ | 308,720 | \$ | 279,246 |
| Interest and dividends on investment securities: |  |  |  |  |  |  |
| Taxable interest |  | 34,793 |  | 34,721 |  | 34,775 |
| Tax-exempt interest |  | 5,373 |  | 5,420 |  | 5,080 |
| Dividends |  | 44 |  | 247 |  | 538 |
| Interest on deposits in other banks |  | 12 |  | 170 |  | 550 |
| Interest on Federal funds sold and securities purchased under agreements to resell |  | 83 |  | 306 |  | 143 |
| Dividends on Federal Home Loan Bank stock |  | 464 |  | 293 |  | 49 |
| Total interest income |  | 303,952 |  | 349,877 |  | 320,381 |
| Interest expense: |  |  |  |  |  |  |
| Interest on deposits: |  |  |  |  |  |  |
| Demand |  | 860 |  | 556 |  | 566 |
| Savings and money market |  | 12,528 |  | 23,950 |  | 17,684 |
| Time |  | 48,917 |  | 69,467 |  | 53,419 |
| Interest on short-term borrowings |  | 6,563 |  | 1,616 |  | 2,197 |
| Interest on long-term debt |  | 33,129 |  | 42,390 |  | 35,666 |
| Total interest expense |  | 101,997 |  | 137,979 |  | 109,532 |
| Net interest income |  | 201,955 |  | 211,898 |  | 210,849 |
| Provision for loan and lease losses |  | 171,668 |  | 53,001 |  | 1,350 |
| Net interest income after provision for loan and lease losses |  | 30,287 |  | 158,897 |  | 209,499 |
| Other operating income: |  |  |  |  |  |  |
| Service charges on deposit accounts |  | 14,738 |  | 14,167 |  | 14,408 |
| Other service charges and fees |  | 14,062 |  | 13,178 |  | 12,188 |
| Income from bank-owned life insurance |  | 4,876 |  | 5,821 |  | 3,989 |
| Net gain on sales of residential loans |  | 7,717 |  | 5,389 |  | 4,863 |
| Income from fiduciary activities |  | 3,921 |  | 3,566 |  | 2,915 |
| Loan placement fees |  | 814 |  | 1,079 |  | 1,767 |
| Fees on foreign exchange |  | 665 |  | 721 |  | 765 |
| Equity in earnings of unconsolidated subsidiaries |  | 561 |  | 703 |  | 576 |
| Investment securities gains (losses) |  | 265 |  | $(1,715)$ |  | $(1,510)$ |
| Other |  | 7,189 |  | 2,895 |  | 3,195 |
| Total other operating income |  | 54,808 |  | 45,804 |  | 43,156 |
| Other operating expense: |  |  |  |  |  |  |
| Salaries and employee benefits |  | 67,019 |  | 62,562 |  | 73,211 |
| Goodwill impairment |  | 94,279 |  | 48,000 |  | - |
| Net occupancy |  | 12,764 |  | 10,408 |  | 9,218 |
| Legal and professional services |  | 12,138 |  | 9,137 |  | 8,575 |
| Equipment |  | 5,722 |  | 5,228 |  | 4,864 |
| Communication expense |  | 4,484 |  | 4,266 |  | 4,642 |
| Computer software expense |  | 3,446 |  | 3,360 |  | 2,818 |
| Amortization and impairment of other intangible assets |  | 8,412 |  | 4,992 |  | 6,120 |
| Advertising expense |  | 3,358 |  | 2,582 |  | 2,569 |
| Forec losed asset expense |  | 7,360 |  | - |  | - |
| Loss on sale of commercial real estate loans |  | 1,874 |  | - |  | - |
| Write down of assets |  | 23,796 |  | - |  | - |
| Other |  | 28,170 |  | 26,021 |  | 20,146 |
| Total other operating expense |  | 272,822 |  | 176,556 |  | 132,163 |
| Income (loss) before income taxes |  | $(187,727)$ |  | 28,145 |  | 120,492 |
| Income taxes (benefit) |  | $(49,313)$ |  | 22,339 |  | 41,312 |
| Net income (loss) | \$ | $(138,414)$ | \$ | 5,806 | \$ | 79,180 |
| Per share data: |  |  |  |  |  |  |
| Basic earnings (loss) per share | \$ | (4.83) | \$ | 0.19 | \$ | 2.60 |
| Diluted earnings (loss) per share |  | (4.83) |  | 0.19 |  | 2.57 |
| Cash dividends declared |  | 0.70 |  | 0.98 |  | 0.88 |

See accompanying notes to consolidated financial statements.

# CENTRAL PACIFIC FINANCIAL CORP. \& SUBSIDIARIES CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY AND COMPREHENSIVE INCOME Years Ended December 31, 2008, 2007 \& 2006 

|  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

# CENTRAL PACIFIC FINANCIAL CORP. \& SUBSIDIARIES CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY AND COMPREHENSIVE INCOME (Continued) 

Years Ended December 31, 2008, 2007 \& 2006

## Disclosure of reclassification amount:

Year ended December 31, 2006:
Disclosure of reclassification amount:
Unrealized holding gain (loss) on investment securities during period, net of taxes of $\$ 1,029$
Reclassification adjustment for losses included in net income, net of taxes of \$(890)
Net change in unrealized gain (loss) on investment securities
Common
Stock

| Deferred | Accumulated Other |  |
| :---: | :---: | :---: |
| Stock | Comprehensive |  |
| Awards | Income (Loss) | Total | (Dollars in thousands, except per share data)

Year ended December 31, 2007:
Disclosure of reclassification amount:
Unrealized holding gain (loss) on investment securities during period, net of taxes of $\$ 7,402$
Reclassification adjustment for losses included in net income, net of taxes of $\$(1,382)$
Net change in unrealized gain (loss) on investment securities

| \$ | - | \$ | - | \$ | - | \$ | - | \$ | 11,065 | \$ | 11,065 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | - |  | - |  | - |  | - |  | $(2,064)$ |  | $(2,064)$ |
| \$ |  | \$ |  | \$ | - | \$ | - | \$ | 9,001 | \$ | 9,001 |

Year ended December 31, 2008:
Disclosure of reclassification amount:
Unrealized holding gain on investment securities during period, net of taxes of $\$ 845$
Reclassification adjustment for net gains included in net income, net of taxes of $\$ 82$
Net change in unrealized gain (loss) on investment securities


See accompanying notes to consolidated financial statements.

## CENTRAL PACIFIC FINANCIAL CORP. \& SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS Years Ended December 31, 2008, 2007 and 2006

## 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

## Description of Business

Central Pacific Financial Corp. is a bank holding company. Our principal operating subsidiary, Central Pacific Bank ("CPB," "our bank" or "the bank"), is a full-service commercial bank with a combined 39 banking offices located throughout the state of Hawaii at December 31, 2008. The bank engages in a broad range of lending activities including the granting of commercial, consumer and real estate loans. The bank also offers a variety of deposit products and services. These include personal and business checking and savings accounts, money market accounts and time certificates of deposit. Other products and services include debit cards, internet banking, cash management services, traveler's checks, safe deposit boxes, international banking services, night depository facilities and wire transfers. Wealth management products and services include non-deposit investment products, annuities, insurance, investment management, asset custody and general consultation and planning services.

When we refer to "the Company," "we," "us" or "our," we mean Central Pacific Financial Corp. \& Subsidiaries (consolidated). When we refer to "Central Pacific Financial Corp." or to the holding company, we are referring to the parent company on a standalone basis.

The banking business depends on rate differentials, the difference between the interest rates paid on deposits and other borrowings and the interest rates received on loans extended to customers and investment securities held in our portfolio. These rates are highly sensitive to many factors that are beyond our control. Accordingly, the earnings and growth of the Company are subject to the influence of domestic and foreign economic conditions, including inflation, recession and unemployment.

## Principles of Consolidation

The consolidated financial statements include the accounts of the Company and its majority-owned subsidiaries. All significant intercompany accounts and transactions have been eliminated in consolidation. We acquired Hawaii HomeLoans ("HHL"), which is now known as Central Pacific HomeLoans ("CPHL"), on August 17, 2005 and we acquired Pacific Islands Financial Management LLC ("PIFM") on July 1, 2008. The results of operations of CPHL and PIFM are included in the consolidated financial statements from their respective acquisition dates.

We have a $50 \%$ ownership interest in each of the following mortgage brokerage companies: Pacific Access Mortgage, LLC; Lokahi Mortgage, LLC; Gentry HomeLoans, LLC; Towne Island Mortgage, LLC; Pacific Island HomeLoans, LLC; Hawaii Resort Lending, LLC; Laulima Financial, LLC; and Pacific Portfolio, LLC. We have concluded that these investments do not meet the consolidation requirements under Financial Accounting Standards Board ("FASB") Interpretation No. 46(R) (as amended), "Consolidation of Variable Interest Entities - An Interpretation of ARB No. 51" or Accounting Research Bulletin No. 51 (As Amended), "Consolidated Financial Statements." Accordingly, these investments are accounted for using the equity method and are included in Investment in Unconsolidated Subsidiaries. We also have minority equity investments in affiliates that are accounted for under the cost method and are included in Investment in Unconsolidated Subsidiaries.

Our investments in unconsolidated subsidiaries accounted for under the equity and cost methods were $\$ 0.9$ million and $\$ 14.6$ million, respectively, at December 31, 2008 and $\$ 0.9$ million and $\$ 16.0$ million, respectively, at December 31, 2007. Our policy for determining impairment of these investments includes an evaluation of whether a loss in value of an investment is other than temporary. Evidence of a loss in value includes absence of an ability to recover the carrying amount of the investment or the inability of the investee to sustain an earnings capacity which would justify the carrying amount of the investment. We perform impairment tests whenever indicators of impairment are present. If the value of an investment declines and it is considered other than temporary, the investment is written down to its respective fair value in the period in which this determination is made.

## Use of Estimates

The preparation of the consolidated financial statements in conformity with generally accepted accounting principles in the United States requires management to make estimates and assumptions that reflect the reported amounts of assets and liabilities and disclosures of contingent assets and contingent liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. Material estimates that are particularly susceptible to significant change in the near term relate to the determination of the allowance and provision for loan and lease losses, reserves for unfunded commitments and deferred income tax assets and income tax expense, as well as the valuation of investment securities, goodwill and other intangible assets and the related amortization thereon, pension liability and expense and fair value of financial instruments.

## Reclassifications and Corrections

Certain prior year amounts in the consolidated financial statements and the notes thereto have been reclassified to conform to the fiscal 2008 presentation. Such reclassifications had no effect on the Company's reported net income or shareholders' equity.

In the fourth quarter of 2007, we performed a thorough review and reconciliation of our income tax accounts and identified certain errors related to corrections of prior period income tax provisions and income tax returns. Certain of these errors resulted in an overstatement of income tax expense reported in prior periods which were corrected in the fourth quarter of 2007. We believe that the correction of these out-of-period amounts in 2007 was not material to our 2007 operating results or to the periods in which the errors originated.

## Cash and Cash Equivalents

For purposes of the consolidated statements of cash flows, we consider cash and cash equivalents to include cash and due from banks, interest-bearing deposits in other banks, federal funds sold and all highly liquid investments with maturities of three months or less at the time of purchase.

## Investment Securities

Investments in debt securities and marketable equity securities are designated as trading, available for sale, or held to maturity. Securities are designated as held to maturity only if we have the positive intent and ability to hold these securities to maturity. Held to maturity debt securities are reported at amortized cost. Trading securities, of which we had none at December 31, 2008 and 2007, would be reported at fair value, with changes in fair value included in earnings. Available-for-sale securities are reported at fair value with net unrealized gains and losses, net of taxes, included in accumulated other comprehensive income (loss).

We use current quotations, where available, to estimate the fair value of investment securities. Where current quotations are not available, we estimate fair value based on the present value of expected future cash flows. We consider the facts of each security including the nature of the security, the amount and duration of the loss, credit quality of the issuer, the expectations for that security's performance and our intent and ability to hold the security until recovery. Declines in the value of debt securities and marketable equity securities that are considered other than temporary are recorded in other operating income. Realized gains and losses on the sale of investment securities are recorded in other operating income using the specific identification method.

We amortize premiums and accrete discounts associated with investment securities using the interest method over the life of the respective security instrument.

As a member of the FHLB-Seattle, the bank is required to obtain and hold a specific number of shares of capital stock of the FHLB based on the amount of outstanding FHLB advances. The securities are reported at cost and are presented separately in the consolidated balance sheets.

## Loans Held for Sale

Loans held for sale consists of Hawaii residential mortgage loans, as well as mainland residential and commercial construction loans. Hawaii residential mortgage loans classified as held for sale are carried at the lower of cost or fair value on an aggregate basis. Net fees and costs associated with originating and acquiring residential mortgage loans held for sale are deferred and are included in the basis for determining the gain or loss on sales of loans held for sale. Mainland residential and commercial construction loans are recorded at the lower of cost or fair value on an individual basis.

Loans originated with the intent to be held in our portfolio are subsequently transferred to held for sale when a decision is made to sell these loans. At the time of a loan's transfer to the held for sale account, the loan is recorded at the lower of cost or fair value. Any reduction in the loan's value is reflected as a write-down of the recorded investment resulting in a new cost basis, with a corresponding reduction in the Allowance.

In subsequent periods, if the fair value of a loan classified as held for sale is less than its cost basis, a valuation adjustment is recognized in our consolidated statement of operations in other operating expense and the carrying value of the loan is adjusted accordingly. The valuation adjustment may be recovered in the event that the fair value increases, which is also recognized in our consolidated statement of operations in other operating expense.

The fair value of loans classified as held for sale are generally based upon quoted prices for similar assets in active markets, acceptance of firm offer letters with agreed upon purchase prices, discounted cash flow models that take into account market observable assumptions, or independent appraisals of the underlying collateral securing the loans. Collateral values are determined based on appraisals received from qualified valuation professionals and are obtained periodically or when indicators that property values may be impaired are present.

## Loans

Loans are stated at the principal amount outstanding, net of unearned income. Unearned income represents net deferred loan fees that are recognized over the life of the related loan as an adjustment to yield. Net deferred loan fees are amortized using the interest method over the contractual term of the loan, adjusted for actual prepayments. Unamortized fees on loans paid in full are recognized as a component of interest income.

Interest income on loans is recognized on an accrual basis. Loans are placed on nonaccrual status when interest payments are 90 days past due, or earlier should management determine that the borrowers will be unable to meet contractual principal and/or interest obligations, unless the loans are well-secured and in the process of collection. When a loan is placed on nonaccrual status, all interest previously accrued but not collected is reversed against current period interest income should management determine that the collectibility of such accrued interest is doubtful. All subsequent receipts are applied to principal outstanding and no interest income is recognized unless the financial condition and payment record of the borrowers warrant such recognition. A nonaccrual loan may be restored to an accrual basis when principal and interest payments are current and full payment of principal and interest is expected.

## Leases

We provide equipment financing to our customers through a variety of lease arrangements. Direct financing leases are carried at the aggregate of lease payments receivable plus estimated residual value of the leased property, less unearned income. Unearned income on direct financing leases is amortized over the lease terms by methods that approximate the interest method.

## Allowance for Loan and Lease Losses

The allowance for loan and lease losses (the "Allowance") is established through provisions for loan and lease losses ("Provision") charged against income. Loans, to the extent deemed uncollectible, are charged off against the Allowance and all interest previously accrued but not collected is reversed against current period interest income. Subsequent receipts, if any, are credited first to the remaining principal, then to the Allowance as recoveries, and finally to unaccrued interest.

The Allowance is maintained at a level that management deems sufficient to absorb probable losses inherent in the loan portfolio. Our methodology for determining the adequacy of the Allowance takes into account many factors, including the level and trend of nonperforming and potential problem loans, net charge-off experience, current repayment by borrowers, fair value of collateral securing specific loans, changes in lending and underwriting standards and general economic factors, nationally and in the markets in which we operate. In addition, various regulatory agencies, as an integral part of their examination processes, periodically review our Allowance. Such agencies may require that we recognize additions to the Allowance based on their judgments about information available to them at the time of their examination.

We consider current information and events regarding our borrowers' ability to repay their obligations and treat a loan as impaired when it is probable that we will be unable to collect all amounts due according to the contractual terms of the loan agreement. When a loan is considered to be impaired, the amount of the impairment is measured based on the present value of expected future cash flows discounted at the loan's effective interest rate or, if the loan is considered to be collateral dependent, based on the fair value of the collateral. Impairment losses are included in the Allowance through a charge to the Provision.

For smaller-balance homogeneous loans (primarily residential real estate and consumer loans), the Allowance is based upon management's evaluation of the quality, character and inherent risks in the loan portfolio, current and projected economic conditions, and past loan loss experience.

Delinquent consumer loans and residential mortgage loans are charged off or written down within 120 days, unless determined to be adequately collateralized or in imminent process of collection. Delinquent commercial loans and commercial mortgage loans are charged off or written down when management determines that collectibility is doubtful and the principal amount of the loans cannot be repaid from proceeds of collateral liquidation.

Reserves for unfunded commitments are recorded separately through a valuation allowance included in other liabilities. Credit losses for off-balance sheet credit exposures are deducted from the allowance for credit losses on off-balance sheet credit exposures in the period in which the liability is settled. The allowance for credit losses on off-balance sheet credit losses is established by a charge to other operating expense.

## Premises and Equipment

Premises and equipment are stated at cost, net of accumulated depreciation and amortization. Depreciation and amortization are included in other operating expense and are computed using the straight-line method over the shorter of the estimated useful lives of the assets or the applicable leases. Useful lives range from five to thirty-nine years for premises and improvements, and one to seven years for equipment. Major improvements and betterments are capitalized, while recurring maintenance and repairs are charged to operating expense. Net gains or losses on dispositions of premises and equipment are included in other operating expense.

## Goodwill and Other Intangible Assets

In accordance with SFAS No. 142, "Goodwill and Other Intangible Assets," ("SFAS 142") goodwill is tested for impairment on an annual basis and between annual tests in certain circumstances, and written down when impaired. Under SFAS 142, material amounts of goodwill attributable to each of our reporting units are tested for impairment by comparing their respective fair values to their carrying values. In its determination of fair value, the Company utilizes both a discounted cash flow methodology and a market-based approach, which is based on market multiples of similar businesses. Calculations of fair value include significant assumptions and estimates of market conditions, projected cash flows and discount rates applied. Changes in these assumptions and estimates could result in a material adverse impact on our goodwill impairment test. Absent any impairment indicators, we perform our goodwill impairment test annually.

Other intangible assets include core deposit premiums, mortgage servicing rights, customer relationships and non-compete agreements which are carried at the lower of amortized cost or fair value. Other intangible assets are evaluated for impairment if events and circumstances indicate a possible impairment. Core deposit premiums are amortized on an accelerated basis over a 14-year period. Mortgage servicing rights are recorded when loans are sold with servicing rights retained, thereby creating a right to receive loan servicing fees. These rights are periodically assessed for impairment. Any such indicated impairment is recognized in income during the period in which it occurs. Mortgage servicing rights are amortized over the period of estimated net servicing income. Customer relationships and non-compete agreements are amortized on a straight-line basis over estimated useful lives of ten and five years, respectively.

## Other Real Estate

Other real estate is composed of properties acquired through foreclosure proceedings and is initially recorded at fair value less estimated costs to sell the property, thereby establishing the new cost basis of other real estate. Losses arising at the time of acquisition of such properties are charged against the Allowance. Subsequent to acquisition, such properties are carried at the lower of cost or fair value less estimated selling expenses, determined on an individual asset basis. Any deficiency resulting from the excess of cost over fair value less estimated selling expenses is recognized as a valuation allowance. Any subsequent increase in fair value up to its cost basis is recorded as a reduction of the valuation allowance. Increases or decreases in the valuation allowance are included in other operating expense. Net gains or losses recognized on the sale of these properties are included in other operating income.

## Minority Interest

Minority interest is comprised of preferred stock issued to third parties by the Company's subsidiaries, CPB Real Estate, Inc. ("CPBREI") and Citibank Properties, Inc. ("CPI").

## Share Based Compensation

Effective January 1, 2006, we adopted the fair value recognition provisions of SFAS No. 123 (revised 2004), "Share-Based Payment" ("SFAS 123R"). SFAS 123R requires all share-based payments to employees, including grants of employee stock options and restricted stock awards, to be recognized in the financial statements based on their respective grant-date fair values. We elected to use the modified prospective transition method as permitted by SFAS 123R. Under this transition method, compensation expense recognized beginning in 2006 includes (a) compensation expense for all share-based compensation awards granted prior to, but not yet vested as of January 1, 2006, based on the grant-date fair value estimated in accordance with the original provisions of SFAS 123, "Accounting for Stock-Based Compensation," as adjusted for estimated forfeitures and (b) compensation expense for all share-based compensation awards granted subsequent to January 1, 2006, based on the grant-date fair value estimated in accordance with the provisions of SFAS 123R. We recognize compensation expense for all share-based payment awards on a straight-line basis over the respective requisite service period of the awards, which is generally the vesting period.

## Income Taxes

We account for income taxes in accordance with SFAS 109, "Accounting for Income Taxes" and FASB Interpretation No. 48, "Accounting for Uncertainty in Income Taxes" ("FIN 48"). Deferred tax assets and liabilities are recognized for the estimated future tax effects attributable to temporary differences and carryforwards. A valuation allowance may be required if, based on the weight of available evidence, it is more likely than not that some portion or all of the deferred tax assets will not be realized. In determining whether a valuation allowance is necessary, we consider the level of taxable income in prior years, to the extent that carrybacks are permitted under current tax laws, as well as estimates of future taxable income and tax planning strategies that could be implemented to accelerate taxable income if necessary. If our estimates of future taxable income were reduced or if our assumptions regarding the tax consequences of tax planning strategies were inaccurate, some or all of our deferred tax assets may not be realized, which would result in a charge to earnings. Our continuing practice is to recognize interest and penalties related to income tax matters in interest expense and other expense, respectively.

We have established income tax contingencies reserves for potential tax liabilities related to uncertain tax positions. Tax benefits are recognized when we determine that it is more likely than not that such benefits will be realized. Where uncertainty exists due to the complexity of income tax statutes, and where the potential tax amounts are significant, we generally seek independent tax opinions to support our positions. If our evaluation of the likelihood of the realization of benefits is inaccurate, we could incur additional income tax and interest expense that would adversely impact earnings, or we could receive tax benefits greater than anticipated which would positively impact earnings.

## Earnings (Loss) per Share

Basic earnings per share is computed by dividing net income by the weighted average number of common shares outstanding during the period, excluding unvested restricted stock. Diluted earnings per share is computed by dividing net income by the weighted average number of common shares outstanding during the period increased by the dilutive effect of stock options and stock awards, less shares held in a Rabbi trust pursuant to a deferred compensation plan for directors.

## Forward Foreign Exchange Contracts

We are periodically a party to a limited amount of forward foreign exchange contracts to satisfy customer requirements for foreign currencies. These contracts are not utilized for trading purposes and are carried at market value, with realized gains and losses included in fees on foreign exchange.

## Derivatives and Hedging Activities

We recognize all derivatives on the balance sheet at fair value. On the date that we enter into a derivative contract, we designate the derivative as (1) a hedge of the fair value of an identified asset or liability ("fair value hedge"), (2) a hedge of a forecasted transaction or of the variability of cash flows to be received or paid related to an identified asset or liability ("cash flow hedge") or (3) a transaction not qualifying for hedge accounting ("free standing derivative"). For a fair value hedge, changes in the fair value of the derivative and, to the extent that it is effective, changes in the fair value of the hedged asset or liability, attributable to the hedged risk, are recorded in current period net income in the same financial statement category as the hedged item. For a cash flow hedge, changes in the fair value of the derivative, to the extent that it is effective, is recorded in other comprehensive income. These changes in fair value are subsequently reclassified to net income in the same period(s) that the hedged transaction affects net income in the same financial statement category as the hedged item. For free standing derivatives, changes in fair values are reported in current period other operating income.

## Recent Accounting Pronouncements

On January 1, 2008, we adopted the following new accounting pronouncements:
. SFAS 157 - Statement of Financial Accounting Standards No. 157, "Fair Value Measurements,"

- SFAS 159 - Statement of Financial Accounting Standards No. 159, "The Fair Value Option for Financial Assets and Financial Liabilities,"
- EITF 06-10 - Emerging Issues Task Force Issue No. 06-10, "Accounting for Deferred Compensation and Postretirement Benefit Aspects of Collateral Assignment Split-Dollar Life Insurance Arrangements,"
. SAB 109 - Staff Accounting Bulletin No. 109, "Written Loan Commitments Recorded at Fair Value Through Earnings."
On October 10, 2008, we adopted FSP FAS No. 157-3, "Determining the Fair Value of a Financial Asset When the Market for That Asset Is Not Active."

The adoption of the pronouncements described above did not have a material impact on our consolidated financial statements.
In February 2008, the FASB amended SFAS 157 through the issuance of FSP FAS No. 157-2, "Effective Date of FASB Statement No. 157" ("FSP FAS 157-2"). FSP FAS 157-2 is effective upon issuance and delays the effective date of SFAS 157 to fiscal years beginning after November 15, 2008, for nonfinancial assets and nonfinancial liabilities that are not recognized or disclosed at fair value in the financial statements on a recurring basis (at least annually). Examples of applicable nonfinancial assets and nonfinancial liabilities to which FSP FAS 157-2 applies include, but are not limited to:

- Nonfinancial assets and nonfinancial liabilities initially measured at fair value in a business combination or other new basis event, but not measured at fair value in subsequent periods;
- Reporting units measured at fair value in the first step of a goodwill impairment test as described in paragraph 19 of SFAS 142;
. Nonfinancial assets and nonfinancial liabilities measured at fair value in the second step of a goodwill impairment test as described in paragraphs 20 and 21 of SFAS 142;
- Nonfinancial long-lived assets (asset groups) measured at fair value for an impairment assessment under SFAS No. 144, "Accounting for the Impairment or Disposal of Long-Lived Assets."

As permitted under SFAS 157, we plan to adopt the provisions of SFAS 157 for nonfinancial assets and nonfinancial liabilities that are not recognized or disclosed at fair value in our financial statements on a recurring basis effective January 1, 2009. We do not expect the adoption of this statement to have a material impact on our consolidated financial statements.

In December 2007, the FASB issued SFAS No. 141(R), "Business Combinations" ("SFAS 141(R)"). SFAS 141(R) establishes principles and requirements for how the acquirer in a business combination recognizes and measures in its financial statements the identifiable assets acquired, the liabilities assumed, and any noncontrolling interest (minority interest) in the acquiree. The statement also provides guidance for recognizing and measuring the goodwill acquired in the business combination or a gain from a bargain purchase and determining what information should be disclosed to enable users of the financial statements to evaluate the nature and financial effects of the business combination. SFAS $141(\mathrm{R})$ is to be applied prospectively to business combinations for which the acquisition date is on or after fiscal years beginning after December 15, 2008. We do not expect the adoption of this statement to have a material impact on our consolidated financial statements.

In December 2007, the FASB issued SFAS No. 160, "Noncontrolling Interests in Consolidated Financial Statements-an amendment of ARB No. 51" ("SFAS 160"). SFAS 160 establishes new accounting and reporting standards for the noncontrolling interest in a subsidiary and for the deconsolidation of a subsidiary. Specifically, this statement requires the recognition of a noncontrolling interest (minority interest) as equity in the consolidated financial statements and separate from the parent's equity. The amount of net income attributable to the noncontrolling interest will be included in consolidated net income on the face of the income statement. SFAS 160 clarifies that changes in a parent's ownership interest in a subsidiary that do not result in deconsolidation are equity transactions if the parent retains its controlling financial interest. In addition, this statement requires that a parent recognize a gain or loss in net income when a subsidiary is deconsolidated. Such gain or loss will be measured using the fair value of the noncontrolling equity investment on the deconsolidation date. SFAS 160 also includes expanded disclosure requirements regarding the interests of the parent and its noncontrolling interest. SFAS 160 is effective for fiscal years, and interim periods within those fiscal years, beginning on or after December 15,2008 . Earlier adoption is prohibited. We do not expect the adoption of this statement to have a material impact on our consolidated financial statements.

In March 2008, the FASB issued SFAS No. 161, "Disclosures about Derivative Instruments and Hedging Activities - an amendment of SFAS No. 133" ("SFAS 161"). SFAS 161 enhances required disclosures regarding derivatives and hedging activities, including enhanced disclosures regarding how (a) an entity uses derivative instruments; (b) derivative instruments and related hedged items are accounted for under SFAS No. 133, "Accounting for Derivative Instruments and Hedging Activities;" and (c) derivative instruments and related hedged items affect an entity's financial position, financial performance, and cash flows. Specifically, SFAS 161 requires (1) disclosure of the objectives for using derivative instruments be disclosed in terms of underlying risk and accounting designation; (2) disclosure of the fair values of derivative instruments and their gains and losses in a tabular format; (3) disclosure of information about credit-risk-related contingent features; and (4) cross-reference from the derivative footnote to other footnotes in which derivative-related information is disclosed. SFAS 161 is effective for fiscal years and interim periods beginning after November 15, 2008. We do not expect the adoption of this statement to have a material impact on our consolidated financial statements.

In May 2008, the FASB issued SFAS No. 162, "The Hierarchy of Generally Accepted Accounting Principles" ("SFAS 162"). SFAS 162 identifies the sources of accounting principles and the framework for selecting the principles to be used in the preparation of financial statements of nongovernmental entities that are presented in conformity with generally accepted accounting principles in the United States. SFAS 162 is effective 60 days following the SEC's approval of the Public Company Accounting Oversight Board amendments to AU Section 411. We are evaluating the impact of this pronouncement on our consolidated financial statements.

In June 2008, the FASB issued FSP EITF No. 03-6-1, "Determining Whether Instruments Granted in Share-Based Payment Transactions Are Participating Securities" ("FSP EITF 03-6-1"). FSP EITF 03-6-1 states that unvested share-based payment awards that contain nonforfeitable rights to dividends or dividend equivalents (whether paid or unpaid) are participating securities and shall be included in the computation of earnings per share pursuant to the two-class method. FSP EITF 03-6-1 is effective for fiscal years, and interim periods within those fiscal years, beginning on or after December 15, 2008. Earlier adoption is prohibited. We do not expect the adoption of this statement to have a material impact on our consolidated financial statements.

In September 2008, the EITF reached a consensus on EITF No. 08-6, "Equity Method Investment Accounting Considerations" ("EITF $08-6$ "). EITF $08-6$ applies to all investments accounted for under the equity method and clarifies the accounting for certain transactions and impairment considerations involving those investments. EITF 08-6 is effective for fiscal years, and interim periods within those fiscal years, beginning on or after December 15, 2008. The consensus must be applied prospectively and earlier adoption by an entity that has previously adopted an alternative accounting policy is not permitted. We do not expect the adoption of this statement to have a material impact on our consolidated financial statements.

In December 2008, the FASB issued FSP FAS 132(R)-1, "Employer’s Disclosures about Postretirement Benefit Plan Assets" ("FSP FAS 132(R)-1"). FSP FAS 132(R)-1 amends SFAS 132 (Revised 2003), "Employers' Disclosures about Pensions and Other Postretirement Benefits," to provide guidance on an employer's disclosures about plan assets of a defined benefit pension or other postretirement plan. FSP FAS 132(R)-1 also includes a technical amendment to SFAS 132R that requires a nonpublic entity to disclose net periodic benefit cost for each annual period for which a statement of income is presented. FSP FAS 132(R)-1 is effective for fiscal years ending after December 15, 2009. Upon initial application, the provisions of FSP FAS 132(R)-1 are not required for earlier periods that are presented for comparative purposes. Early adoption is permitted. The technical amendment to SFAS 132R is effective upon issuance of FSP FAS 132(R)-1. We are evaluating the impact of this pronouncement on our consolidated financial statements.

In January 2009, the FASB issued FSP EITF No. 99-20-1, "Amendments to the Impairment Guidance of EITF Issue No. 99-20" ("FSP EITF 99-20-1"). FSP EITF 99-20-1 amends the impairment guidance in EITF 99-20, "Recognition of Interest Income and Impairment on Purchased Beneficial Interests and Beneficial Interests That Continue to Be Held by a Transferor in Securitized Financial Assets." The FASB believes this guidance will achieve a more consistent determination of whether an other-than-temporary impairment has occurred. FSP EITF 99-20-1 also retains and emphasizes the objective of an other-than-temporary impairment assessment and the related disclosure requirements in SFAS 115, "Accounting for Certain Investments in Debt and Equity Securities," and other related guidance. FSP EITF 99-20-1 is effective for interim and annual reporting periods ending after December 15, 2008, and shall be applied prospectively. Retrospective application to a prior interim or annual reporting period is not permitted. We do not expect the adoption of this statement to have a material impact on our consolidated financial statements.

## 2. BUSINESS COMBINATIONS

## Hawaii HomeLoans, Inc.

Pursuant to the Agreement of Acquisition by and between Central Pacific Bank and HHL, we completed the acquisition of HHL on August 17, 2005 for approximately $\$ 8.3$ million, net of cash acquired. The Agreement of Acquisition provides for additional purchase consideration resulting from earnout and overage provisions tied to future mortgage loan origination volumes. During 2008, 2007 and 2006, we made earnout payments of approximately $\$ 1.4$ million, $\$ 0.5$ million and $\$ 1.0$ million, respectively, in accordance with the provisions of the Agreement of Acquisition.

## Pacific Islands Financial Management LLC

On July 1, 2008 (the "acquisition date"), we completed the acquisition of certain assets of Pacific Islands Financial Management LLC ("PIFM"), a Hawaii based investment advisory firm that managed money for private clients, corporate accounts and various retirement plans. The acquisition is expected to enhance our asset management operations by providing access to new customers and greater resources.

At the acquisition date, we paid $\$ 2.2$ million (the "purchase price") in cash to purchase the assets of PIFM. Additional cash consideration of up to $\$ 2.1$ million may be paid five years from the date of acquisition as a result of earnout provisions tied to revenue growth during the five year period immediately following the acquisition date.

The acquisition was accounted for using the purchase accounting method. Accordingly, the purchase price was allocated to the assets acquired based on their estimated fair values at the acquisition date. No liabilities were assumed in the acquisition. As a result of the acquisition, we recognized certain identifiable intangible assets including customer relationships of $\$ 1.4$ million and non-compete agreements of $\$ 0.3$ million, which are amortized on a straight-line basis over their estimated useful lives of 10 years and 5 years, respectively. The excess of the purchase price over the amounts assigned to the assets acquired of $\$ 0.5$ million was recognized as goodwill and was assigned to our Hawaii Market reportable segment. It is anticipated that all of the goodwill resulting from the acquisition will be deductible for income tax purposes.

Pro forma results of operations have not been presented for the acquisition of PIFM because the effects of the acquisition were not material to our consolidated financial statements.

## 3. RESERVE REQUIREMENTS

Central Pacific Bank is required by the Federal Reserve Bank to maintain reserves based on the amount of deposits held. The amount held as a reserve by our bank at December 31, 2008 and 2007 was $\$ 61.9$ million and $\$ 60.8$ million, respectively.

## 4. INVESTMENT SECURITIES

A summary of investment securities is as follows:


The amortized cost and estimated fair value of investment securities at December 31, 2008 by contractual maturity are shown below. Actual maturities will differ from contractual maturities because issuers may have the right to call or prepay obligations with or without call or prepayment penalties.

|  | December 31, 2008 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Amortized cost |  | Estimated fair value |  |
|  | (Dollars in thousands) |  |  |  |
| Held to Maturity |  |  |  |  |
| Due in one year or less | \$ | 920 | \$ | 922 |
| Due after one year through five years |  | 1,064 |  | 1,069 |
| Mortgage-backed securities |  | 6,713 |  | 6,768 |
| Total | \$ | 8,697 | \$ | $\stackrel{\text { 8,759 }}{ }$ |
| Available for Sale |  |  |  |  |
| Due in one year or less | \$ | 3,837 | \$ | 3,873 |
| Due after one year through five years |  | 71,415 |  | 72,611 |
| Due after five years through ten years |  | 104,633 |  | 105,079 |
| Due after ten years |  | 45,361 |  | 42,756 |
| Mortgage-backed securities |  | 514,339 |  | 517,399 |
| Other |  | 1,106 |  | 882 |
| Total | \$ | 740,691 | \$ | 742,600 |

Proceeds from sales of investment securities available for sale were $\$ 10.7$ million, $\$ 117.7$ million and $\$ 107.5$ million in 2008, 2007 and 2006, respectively, resulting in gross realized gains of $\$ 0.1$ million in 2008 and gross realized losses of $\$ 0.1$ million, $\$ 1.7$ million and $\$ 1.5$ million in 2008, 2007 and 2006, respectively. There were no gross realized gains in 2007 or 2006.

Investment securities of $\$ 655.6$ million and $\$ 585.2$ million at December 31, 2008 and 2007, respectively, were pledged to secure public funds on deposit, securities sold under agreements to repurchase and other long-term and short-term borrowings.

Certain available for sale securities totaling $\$ 27.8$ million were pledged as collateral under a $\$ 25.0$ million collateralized borrowing with LBI. The borrowing, in the form of a repurchase agreement, was terminated as LBI filed for bankruptcy in September 2008 and was subsequently placed in a SIPC liquidation proceeding. The filing of the SIPC liquidation proceeding was considered an event of default under the repurchase agreement. In 2008, we recognized a pre-tax loss of $\$ 2.8$ million, which represents the difference between the pledged amount of securities and the amount of the borrowing, as we have determined that likelihood of receiving any remuneration as an unsecured creditor of LBI is remote.

In 2007, we completed a repositioning of our investment securities portfolio to reduce interest income volatility and improve our net interest margin. In connection with the repositioning, we sold $\$ 119.4$ million in available-for-sale investment securities with an average tax equivalent yield of $3.98 \%$ and a weighted average life of 1.3 years and reinvested the proceeds in a similar amount of new investment securities with an average tax equivalent yield of $5.43 \%$ and a weighted average life of 4.2 years. As a result of the sale we recognized net losses of $\$ 1.7$ million.

There were a total of 67 and 126 securities in an unrealized loss position at December 31, 2008 and 2007, respectively. Provided below is a summary of investment securities which were in an unrealized loss position at December 31, 2008 and 2007:

| Description of Securities | Less than 12 months |  |  |  | 12 months or longer |  |  |  | Total |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Fair <br> Value |  | Unrealized Losses |  | Fair Value |  | Unrealized Losses |  | Fair <br> Value |  | Unrealized Losses |  |
|  |  |  |  |  |  | Dollars in |  | sands) |  |  |  |  |
| At December 31, 2008: |  |  |  |  |  |  |  |  |  |  |  |  |
| U.S. Government sponsored entities debt securities | \$ | 9,969 | \$ | (31) | \$ | 13,598 | \$ | (194) | \$ | 23,567 | \$ | (225) |
| States and political subdivisions |  | 44,933 |  | $(3,021)$ |  | 536 |  | (19) |  | 45,469 |  | $(3,040)$ |
| U.S. Government sponsored entities mortgage-backed securities |  | 7,525 |  | (30) |  | 18,956 |  | (322) |  | 26,481 |  | (352) |
| Privately issued mortgage-backed securities |  | 53,388 |  | $(3,343)$ |  | 52,703 |  | $(1,874)$ |  | 106,091 |  | $(5,217)$ |
| Other |  | 882 |  | (224) |  | - |  | - |  | 882 |  | (224) |
| Total temporarily impaired securities | \$ | 116,697 | \$ | $(6,649)$ | \$ | 85,793 | \$ | (2,409) | \$ | 202,490 | \$ | $(9,058)$ |
| At December 31, 2007: |  |  |  |  |  |  |  |  |  |  |  |  |
| U.S. Government sponsored entities debt securities | \$ | - | \$ | - | \$ | 26,776 | \$ | (68) | \$ | 26,776 | \$ | (68) |
| States and political subdivisions |  | 21,479 |  | (348) |  | 25,013 |  | (324) |  | 46,492 |  | (672) |
| U.S. Government sponsored entities mortgage-backed securities |  | 44,436 |  | (93) |  | 200,045 |  | $(2,177)$ |  | 244,481 |  | $(2,270)$ |
| Privately issued mortgage-backed securities |  | 20 |  | - |  | 81,307 |  | $(1,167)$ |  | 81,327 |  | $(1,167)$ |
| Other |  | 730 |  | (168) |  | - |  | - |  | 730 |  | (168) |
| Total temporarily impaired securities | \$ | $\underline{66,665}$ | \$ | (609) | \$ | 333,141 | \$ | (3,736) | \$ | 399,806 | \$ | $(4,345)$ |

The declines in market value were primarily attributable to a widening of credit spreads on investment securities as investors sought higher returns on investments as a result of the declining national economy. Unrealized losses on these securities were not a result of reduction in credit quality. Since the bank has the ability and intent to hold all of these investments until a recovery of fair value, which may be maturity, we do not consider these investments to be other-than-temporarily impaired.

## U.S. Government Sponsored Entities Debt Securities

The unrealized losses on our investment in debt securities issued by U.S. Government sponsored entities were caused by a widening of credit spreads on agency collateral securities as investors sought higher returns on investments as a result of the declining national economy. All debt securities issued by U.S. Government sponsored entities are rated AAA according to Standard \& Poor's ("S\&P") and/or Moody's. The contractual terms of these investments do not permit the issuer to settle the securities at a price less than the current par value.

## State and Political Subdivisions

Included in the fixed income portfolio as of December 31, 2008 were $\$ 112.1$ million of state and local government obligations with an overall credit rating of AA. The following table details the credit quality rating of our municipal securities portfolio as rated by at least one Nationally Recognized Statistical Rating Organization ("NRSRO") such as S\&P, Moody's and Fitch.

(1) Pre-refunded municipal securities are considered high credit quality as source of payment to the bondholder is transferred to cash and securities deposited in accordance with the indenture and any escrow agreement.

At December 31, 2008, there were 34 municipal securities that were in an unrealized loss position less than 12 months. Of these securities, all carry an investment grade rating by at least one of the recognized rating agencies. Municipal securities in an unrealized loss position 12 months or longer at December 31, 2008 consisted of one security that was rated A1 by Moody's. The unrealized losses associated with these securities were due to an increase in credit spreads as a result of a decline in credit quality of the monoline insurer and not the credit quality of the municipal issuer. Recovery of the carrying values of these securities is expected as credit spreads return to normal levels as these securities approach their maturity dates or as valuations for such securities improve as market yields change.

## U.S. Government Sponsored Entities Mortgage-Backed Securities

The unrealized losses on our investment in U.S. Government sponsored entities mortgage-backed securities were caused by a widening of credit spreads on agency collateral securities as investors sought higher returns on investments as a result of the declining national economy. All mortgage-backed securities issued by U.S. Government sponsored entities are rated AAA by S\&P and/or Moody's and contractual cash flows of these investments are guaranteed by an agency of the U.S. Government.

## Privately Issued Mortgage-Backed Securities

The privately issued mortgage-backed securities portfolio consist of fixed rate, senior tranches of prime residential mortgage collateral. Privately issued mortgage-backed securities have a risk of loss when the securities exhibit high rates of delinquencies, foreclosures, as well as losses on sale of foreclosed properties. In order to reduce risk of loss on these investments, all of our privately issued mortgage-backed securities contain one or more of the following forms of credit protection:

- Cross-collateralization - Where the structure of the mortgage-backed securities contains more than one pool class, in which the subordination of the various classes may provide additional support to cover any losses that may occur.
- Subordination - Where the mortgage-backed securities are structured such that the payments to the junior classes are subordinated to senior classes to support the cash flows to the senior classes.

The following table summarizes our privately issued mortgage-backed securities by underlying collateral type:

| Year of Securitization | $\begin{gathered} \text { Number } \\ \text { of } \\ \text { Securities } \\ \hline \end{gathered}$ | Unpaid <br> Principal Balance | $\begin{gathered} \text { Amortized } \\ \text { Cost } \\ \hline \end{gathered}$ | Estimated <br> Fair Value |  | alized <br> sses | Weighted Average Collateral Delinquency (1) (2) | Current Weighted Average Credit <br> Enhancement (1) (3) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | (Dollars in thousands) |  |  |  |  |  |
| 2006 | 3 | \$ 48,048 | \$ 48,372 | \$ 45,512 | \$ | $(2,860)$ | 2.95\% | 5.20\% |
| 2005 | 4 | 54,102 | 54,558 | 52,685 |  | $(1,873)$ | 1.40 | 4.06 |
| 2004 | 1 | 8,331 | 8,359 | 7,876 |  | (483) | - | 1.53 |
| 2003 and prior | 1 | 19 | 19 | 18 |  | (1) | - | - |
| Total | 9 | \$ 110,500 | \$ 111,308 | \$ 106,091 | \$ | (5,217) | 1.97\% | 4.36\% |

(1) Weighted average percentages are computed based upon unpaid principal balances.
(2) Collateral delinquency reflects the percentage of underlying loans that are 60 or more days past due, including loans in foreclosure and real estate owned.
(3) Current credit enhancement reflect the ability of subordinated classes of securities to absorb principal losses and interest shortfalls before the senior classes held by the bank are impacted.

The unrealized losses on our investment in privately issued mortgage-backed securities were caused by increases in credit spreads due to the inactivity of these securities. However, all of our privately issued mortgage-backed securities are performing and are rated AAA by at least one NRSRO.

## Other

Unrealized losses relate primarily to equity securities held under our Director's Deferred Compensation Plan which have declined in value during the year.

## 5. LOANS

Loans, excluding loans held for sale, consisted of the following:

|  | December 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2008 |  | 2007 |  |
|  | (Dollars in thousands) |  |  |  |
| Commercial, financial \& agricultural | \$ | 384,473 | \$ | 385,521 |
| Real estate: |  |  |  |  |
| Construction |  | 1,127,162 |  | 1,226,138 |
| Mortgage - residential |  | 1,073,039 |  | 1,036,779 |
| Mortgage - commercial |  | 1,215,857 |  | 1,243,383 |
| Consumer |  | 180,131 |  | 209,166 |
| Leases |  | 58,411 |  | 53,303 |
|  |  | 4,039,073 |  | 4,154,290 |
| Unearned income |  | $(8,807)$ |  | $(12,585)$ |
| Total loans and leases | \$ | 4,030,266 | \$ | 4,141,705 |

In the normal course of business, our bank makes loans to certain directors, executive officers and their affiliates under terms that management believes are consistent with its general lending policies. An analysis of the activity of such loans follows:


Impaired loans requiring an allowance for loan and lease losses at December 31, 2008 and 2007 (see Note 6 for related allowance for loan and lease losses for impaired loans) amounted to $\$ 90.6$ million and $\$ 74.3$ million, respectively, and included all nonaccrual and restructured loans greater than $\$ 0.5$ million. At December 31, 2008, impaired loans not requiring an allowance for loan and lease losses amounted to $\$ 82.5$ million, while at December 31, 2007, there were no impaired loans that did not require an allowance for loan and lease losses. The average recorded investment in impaired loans was $\$ 93.6$ million, $\$ 13.6$ million and $\$ 9.2$ million in 2008, 2007 and 2006, respectively. Interest income recognized on impaired loans was $\$ 1.0$ million, $\$ 1.0$ million and $\$ 1.2$ million in 2008, 2007 and 2006, respectively.

Nonaccrual loans, including loans held for sale, at December 31, 2008 and 2007 totaled $\$ 132.6$ million and $\$ 61.5$ million, respectively. Interest income totaling $\$ 0.1$ million, $\$ 0.9$ million and $\$ 1.0$ million was recognized on these loans in 2008, 2007 and 2006, respectively. Additional interest income of $\$ 6.7$ million, $\$ 2.1$ million and $\$ 0.3$ million would have been recognized in 2008, 2007 and 2006, respectively, had these loans been accruing interest throughout those periods. Additionally, interest income of $\$ 0.2$ million, $\$ 0.3$ million and $\$ 0.7$ million was collected and recognized on charged-off loans in 2008, 2007 and 2006, respectively.

Accruing loans delinquent for 90 days or more at December 31, 2008 and 2007 totaled $\$ 1.1$ million and $\$ 0.9$ million, respectively.

There were no restructured loans still accruing interest at December 31, 2008 and 2007.

## 6. ALLOWANCE FOR LOAN AND LEASE LOSSES

Changes in the Allowance were as follows:

|  | Year Ended December 31, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2008 |  | 2007 |  | 2006 |  |
|  | (Dollars in thousands) |  |  |  |  |  |
| Balance, beginning of year | \$ | 92,049 | \$ | 52,280 | \$ | 52,936 |
| Provision for loan and lease losses |  | 171,668 |  | 53,001 |  | 1,350 |
|  |  | 263,717 |  | 105,281 |  | 54,286 |
| Charge-offs |  | $(145,686)$ |  | $(16,192)$ |  | $(6,270)$ |
| Recoveries |  | 1,847 |  | 2,960 |  | 4,264 |
| Net charge-offs |  | $(143,839)$ |  | (13,232) |  | $(2,006)$ |
| Balance, end of year | \$ | 119,878 | \$ | 92,049 | \$ | 52,280 |

The increase in the Allowance in 2008 and 2007 was primarily due to increases in the number of loans that were downgraded, increases in our loan loss factors for specified loan pools and increases in specific reserves on certain impaired loans. The increase in our Allowance was deemed appropriate in response to the increase in nonaccrual loans (excluding loans held for sale) and reflects the reduced value of the collateral supporting our impaired loans, as well as increased credit risk in other parts of our loan portfolio. In accordance with generally accepted accounting principles in the United States, loans held for sale and other real estate assets are not included in our assessment of the Allowance.

Changes in the allowance for loan and lease losses for impaired loans (included in the above amounts) were as follows:
Year Ended December 31,

| 2008 |  | 2007 |  | 2006 |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| (Dollars in thousands) |  |  |  |  |  |
| \$ | 14,557 | \$ | 446 | \$ | 158 |
|  | 17,476 |  | 14,557 |  |  |
|  | $(12,848)$ |  | (446) |  | 288 |
| \$ | 19,185 | \$ | 14,557 | \$ | 446 |

The amounts of other changes represent the net transfer of allocated allowances for loans and leases that were not classified as impaired for the entire year. At December 31, 2008 and 2007, all impaired loans were measured based on the fair value of the underlying collateral for collateral-dependent loans or at the loan's observable market price. The reserve for unfunded commitments, which is included in other liabilities on the consolidated balance sheets, was $\$ 5.2$ million and $\$ 6.7$ million at December 31, 2008 and 2007, respectively.

## 7. SECURITIZATIONS

In 2008, we securitized certain residential mortgage loans with an outstanding principal balance of $\$ 36.5$ million with a U.S. Government sponsored entity. After the securitizations, we continued to hold mortgage-backed securities and service the residential mortgage loans.

At December 31, 2008, unsold mortgage-backed securities that we received were categorized as available for sale securities and are recorded at their fair value of $\$ 11.1$ million. The fair values of these mortgage-backed securities were based on quoted prices of similar instruments in active markets in accordance with SFAS 157. Unrealized gains on these securities were recorded in other comprehensive income (loss) and were $\$ 0.3$ million at December 31, 2008. During 2008, we recognized a gain of $\$ 0.3$ million on the sale of securitized mortgage-backed securities.

We recorded $\$ 0.5$ million of servicing assets related to the securitizations during 2008. The servicing assets were recorded at their respective fair values at the time of securitization. The fair value of the servicing assets were determined using a discounted cash flow model based on market value assumptions at the time of securitization and is amortized in proportion to and over the period of net servicing income in accordance with SFAS 156.

## 8. PREMISES AND EQUIPMENT

Premises and equipment consisted of the following:

|  | December 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2008 |  | 2007 |  |
|  | (Dollars in thousands) |  |  |  |
| Land | \$ | 17,321 | \$ | 17,321 |
| Office buildings and improvements |  | 99,534 |  | 96,874 |
| Furniture, fixtures and equipment |  | 35,380 |  | 32,100 |
|  |  | 152,235 |  | 146,295 |
| Accumulated depreciation and amortization |  | $(71,176)$ |  | $(63,454)$ |
| Net premises and equipment | \$ | 81,059 | \$ | 82,841 |

Depreciation and amortization of premises and equipment were charged to the following operating expenses:
Year Ended December 31,
$\frac{2008}{2} \frac{2007}{2006}$

| Net occupancy | \$ | 4,034 | \$ | 3,808 | \$ | 3,552 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Equipment |  | 4,026 |  | 3,353 |  | 3,045 |
| Total | \$ | 8,060 | \$ | 7,161 | \$ | 6,597 |

## 9. GOODWILL AND OTHER INTANGIBLE ASSETS

The carrying amount of goodwill attributable to each reporting segment is as follows:
Year Ended December 31,

|  | 1, |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2008 |  |  |  |  |  | 2007 |  |  |  |  |  |
|  |  | Hawaii Market | Commercial Real Estate |  | Total |  | Hawaii Market |  | Commercial Real Estate |  | Total |  |
|  | (Dollars in thousands) |  |  |  |  |  |  |  |  |  |  |  |
| Balance, beginning of period | \$ | 150,423 | \$ | 94,279 | \$ | 244,702 | \$ | 153,375 | \$ | 145,621 | \$ | 298,996 |
| Additions |  | 2,008 |  | - |  | 2,008 |  | 468 |  | - |  | 468 |
| Adjustments |  | 258 |  | - |  | 258 |  | $(3,420)$ |  | $(3,342)$ |  | $(6,762)$ |
| Impairment charges |  | - |  | $(94,279)$ |  | $(94,279)$ |  | - |  | $(48,000)$ |  | $(48,000)$ |
| Balance, end of period | \$ | 152,689 | \$ | - | \$ | 152,689 | \$ | 150,423 | \$ | 94,279 | \$ | 244,702 |

At the end of the second quarter of 2008, we experienced a decline in our market capitalization which we determined to be an indicator that an impairment test was required under SFAS 142. As a result of the impairment test performed, we determined that the remaining goodwill associated with our Commercial Real Estate reporting segment was impaired. As a result, we recorded an impairment charge of $\$ 94.3$ million in the second quarter of 2008. Following the impairment charge, there was no goodwill assigned to our Commercial Real Estate reporting segment. In the fourth quarter of 2008, we experienced a further decline in our market capitalization due to the continued deterioration of the California real estate market, which impacted our Commercial Real Estate reporting segment. Despite the decline in our market capitalization, no goodwill impairment charge was recognized as there was no goodwill remaining in our Commercial Real Estate reporting segment and no impairment was identified in our Hawaii Market reporting segment.

At December 31, 2007, we also experienced a decline in our market capitalization. Accordingly, we performed an impairment test and determined that the goodwill associated with our Commercial Real Estate reporting segment, which includes the California residential construction loan portfolio, was impaired and we recorded a charge of $\$ 48.0$ million in 2007.

Additions to goodwill in 2008 included an earnout payment of $\$ 1.4$ million associated with our acquisition of HHL and goodwill recognized from the acquisition of PIFM of $\$ 0.5$ million. Adjustments to goodwill in 2008 included $\$ 0.3$ million of adjustments related to CBBI income tax contingencies.

Additions to goodwill in 2007 included an earnout payment of $\$ 0.5$ million related to our acquisition of HHL. Adjustments to goodwill in 2007 included $\$ 5.3$ million of adjustments resulting from the adoption of FIN 48 and $\$ 1.5$ million of adjustments related to CBBI income tax contingencies and subleases of CBBI leased properties.

Other intangible assets include a core deposit premium, mortgage servicing rights, customer relationships and non-compete agreements. The following table presents changes in other intangible assets for the periods presented:

|  | Core <br> Deposit <br> Premium |  | Mortgage |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Servicing Rights |  | Customer <br> Relationships |  | Non-compete Agreements |  | Total |  |
|  | (Dollars in thousands) |  |  |  |  |  |  |  |  |  |
| Balance as of December 31, 2006 | \$ | 31,898 | \$ | 11,640 | \$ | - | \$ | - | \$ | 43,538 |
| Additions (deductions) |  | - |  | 1,426 |  | - |  | - |  | 1,426 |
| Amortization |  | $(3,148)$ |  | $(1,844)$ |  | - |  | - |  | $(4,992)$ |
| Balance as of December 31, 2007 | \$ | 28,750 | \$ | 11,222 | \$ | - | \$ | - | \$ | 39,972 |
| Additions (deductions) |  | - |  | 6,523 |  | 1,400 |  | 300 |  | 8,223 |
| Impairment charge |  | - |  | $(3,416)$ |  | - |  | - |  | $(3,416)$ |
| Amortization |  | $(2,674)$ |  | $(2,222)$ |  | (70) |  | (30) |  | $(4,996)$ |
| Balance as of December 31, 2008 | \$ | 26,076 | \$ | 12,107 | \$ | 1,330 | \$ | 270 | \$ | 39,783 |

The gross carrying value, accumulated amortization and net carrying value related to our other intangible assets are presented below:

|  | December 31, 2008 |  |  |  |  |  | December 31, 2007 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Gross <br> Carrying <br> Value |  | Accumulated Amortization |  | Net Carrying Value |  | Gross Carrying Value |  | Accumulated Amortization |  | Net Carrying Value |  |
|  | (Dollars in thousands) |  |  |  |  |  |  |  |  |  |  |  |
| Core deposit premium | \$ | 44,642 | \$ | $(18,566)$ | \$ | 26,076 | \$ | 44,642 | \$ | $(15,892)$ | \$ | 28,750 |
| Mortgage servicing rights |  | 23,627 |  | $(11,520)$ |  | 12,107 |  | 20,520 |  | $(9,298)$ |  | 11,222 |
| Customer relationships |  | 1,400 |  | (70) |  | 1,330 |  | - |  | - |  | - |
| Non-compete agreements |  | 300 |  | (30) |  | 270 |  | - |  | - |  | - |
| Total | \$ | 69,969 | \$ | $(30,186)$ | \$ | 39,783 | \$ | 65,162 | \$ | $(25,190)$ | \$ | 39,972 |

Based on our other intangible assets held as of December 31, 2008, estimated amortization expense for the next five succeeding fiscal years and all years thereafter are as follows:

Estimated Amortization Expense

|  | Estimated Amortization Expense |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mortgage |  |  |  |  |  |  |  |  |  |
|  | Core <br> Deposit <br> Premium |  | Servicing Rights |  | Customer Relationships |  | Non-compete Agreements |  | Total |  |
|  | (Dollars in thousands) |  |  |  |  |  |  |  |  |  |
| 2009 | \$ | 2,674 | \$ | 1,778 | \$ | 140 | \$ | 60 | \$ | 4,652 |
| 2010 |  | 2,674 |  | 1,620 |  | 140 |  | 60 |  | 4,494 |
| 2011 |  | 2,674 |  | 1,288 |  | 140 |  | 60 |  | 4,162 |
| 2012 |  | 2,674 |  | 1,035 |  | 140 |  | 60 |  | 3,909 |
| 2013 |  | 2,674 |  | 854 |  | 140 |  | 30 |  | 3,698 |
| Thereafter |  | 12,706 |  | 5,532 |  | 630 |  | - |  | 18,868 |
| Total | \$ | 26,076 | \$ | 12,107 | \$ | 1,330 | \$ | 270 | \$ | 39,783 |

At December 31, 2008, there were no events or changes in circumstances that would indicate that the assets assigned to our Hawaii Market reporting unit, which includes the entire core deposit premium, were not recoverable.

We account for our mortgage servicing rights under the provisions of SFAS 156, which was adopted beginning January 1, 2007. We have elected to use the amortization method to measure our mortgage servicing rights. Under the amortization method, we amortize our mortgage servicing rights in proportion to and over the period of net servicing income. Income generated as the result of new mortgage servicing rights is reported as gains on sales of loans and totaled $\$ 6.5$ million, $\$ 1.4$ million and $\$ 2.0$ million in 2008, 2007 and 2006, respectively. Amortization and impairment of the servicing rights are reported as amortization and impairment of other intangible assets in our consolidated statements of income. Ancillary income is recorded in other income. Mortgage servicing rights are recorded when loans are sold to third-parties with servicing of those loans retained and we classify our entire mortgage servicing rights into one class.

Initial fair value of the servicing right is calculated by a discounted cash flow model prepared by a third party service provider based on market value assumptions at the time of origination and we assess the servicing right for impairment using current market value assumptions at each reporting period. Critical assumptions used in the discounted cash flow model include mortgage prepayment speeds, discount rates, costs to service and ancillary income. Variations in our assumptions could materially affect the estimated fair values. Changes to our assumptions are made when current trends and market data indicate that new trends have developed. Current market value assumptions based on loan product types (fixed rate, adjustable rate and balloon loans) include average discount rates and national prepayment speeds. Many of these assumptions are subjective and require a high level of management judgment. Our mortgage servicing rights portfolio and valuation assumptions are periodically reviewed by management.

Prepayment speeds may be affected by economic factors such as home price appreciation, market interest rates, the availability of other credit products to our borrowers and customer payment patterns. Prepayment speeds include the impact of all borrower prepayments, including full payoffs, additional principal payments and the impact of loans paid off due to foreclosure liquidations. As market interest rates decline, prepayment speeds will generally increase as customers refinance existing mortgages under more favorable interest rate terms. As prepayment speeds increase, anticipated cash flows will generally decline resulting in a potential reduction, or impairment, to the fair value of the capitalized mortgage servicing rights. Alternatively, an increase in market interest rates may cause a decrease in prepayment speeds and therefore an increase in fair value of mortgage servicing rights.

The following table presents the fair market value and key assumptions used in determining the fair market value of our mortgage servicing rights:

| 2008 | 2007 |
| :---: | :---: |
| (Dolla | sands) |

Fair market value, beginning of period
Fair market value, end of period
\$ 12,431 \$ 12,086

Weighted average discount rate 12,107 12,431

Weighted average prepayment speed assumption
9.2\% 8.6\%
$15.7 \quad 11.8$
At December 31, 2008, the fair value of our mortgage servicing rights was less than the related net carrying value primarily due to increased delinquency and accelerated prepayment speed assumptions, which indicated that the mortgage servicing rights was impaired. Accordingly, we recorded an impairment charge of $\$ 3.4$ million in 2008 which was assigned to our Hawaii Market reportable segment.

Fair values at December 31, 2008 and 2007 reflected approximately $\$ 1.8$ billion and $\$ 1.3$ billion in loans serviced for others, respectively.

## 10. DERIVATIVES

In January 2008, we entered into a derivative transaction to hedge future cash flows from a portion of our then existing variable rate loan portfolio. Effective January 2008 through January 2013, we will receive payments equal to a fixed interest rate of $6.25 \%$ from the counterparty on a notional amount of $\$ 400$ million. In return, we will pay to the counterparty a floating rate, namely our prime rate, on the same notional amount. The purpose of this derivative transaction is to minimize the risk of fluctuations in interest payments received on our variable rate loan portfolio. The derivative transaction has been designated as a cash flow hedge.

As required by SFAS 133, we measure the derivative at fair value on our consolidated balance sheet. At each reporting period, depending on whether the derivative is in an asset or liability position, we record the derivative in other assets or other liabilities. We record the effective portion of the changes in the fair value of the derivative in accumulated other comprehensive income (loss), net of tax, until earnings are affected by the variability of cash flows of the hedged transaction. We immediately recognize the portion of the gain or loss in the fair value of the derivative that represents hedge ineffectiveness in current period earnings.

At December 31, 2008, the derivative was in a net asset position and we recorded the derivative at its fair value of $\$ 26.9$ million in other assets. At December 31, 2008, an unrealized gain of $\$ 24.8$ million was recorded in accumulated other comprehensive income for the effective portion of the change in fair value of the derivative. In 2008, we recognized a gain related to hedge ineffectiveness of $\$ 2.1$ million which is reported in other operating income.

## 11. DEPOSITS

Time deposits of $\$ 100,000$ or more, including brokered deposits, totaled $\$ 1.1$ billion and $\$ 1.2$ billion at December 31, 2008 and 2007, respectively.

Interest expense on certificates of deposits of $\$ 100,000$ or more, including brokered deposits, totaled $\$ 30.3$ million, $\$ 46.0$ million and $\$ 36.7$ million for the years ended December 31, 2008, 2007 and 2006, respectively.

Maturities of time deposits of $\$ 100,000$ or more, including brokered deposits, as of December 31, 2008 were as follows (in thousands):

| Three months or less | $\$$ | 548,615 |
| :--- | ---: | ---: |
| Over three through six months |  | 211,852 |
| Over six through twelve months |  | 300,821 |
| 2010 | 19,207 |  |
| 2011 | 1,364 |  |
| 2012 | 3,126 |  |
| 2013 | 718 |  |
| Thereafter |  | - |
| Total | $\$ \quad 1,085,703$ |  |

At December 31, 2008 and 2007, overdrawn deposit accounts totaling $\$ 7.6$ million and $\$ 8.0$ million, respectively, have been reclassified as loans on the consolidated balance sheets.

## 12. SHORT-TERM BORROWINGS

Federal funds purchased generally mature on the day following the date of purchase.
Securities sold under agreements to repurchase with a weighted average contractual maturity of 365 days at December 31, 2008 were treated as financings, and the obligations to repurchase the identical securities sold were reflected as a liability with the dollar amount of securities underlying the agreements remaining in the asset accounts. The underlying securities are held in a custodial account subject to our control.

At December 31, 2008, other short-term borrowings consist of Federal Reserve Bank (FRB) borrowings of $\$ 276.0$ million and the Treasury Tax and Loan balance of $\$ 2.5$ million, which represents tax payments collected on behalf of the U.S. Government. The FRB borrowings bear a fixed interest rate of $0.50 \%$. Treasury Tax and Loan balances bear market interest rates and are callable at any time. At December 31, 2008, our bank had additional unused FRB borrowing available of approximately $\$ 338.2$ million. At December 31, 2007, other short-term borrowings consist of the Treasury Tax and Loan balance of $\$ 3.0$ million. There were no short-term FHLB advances outstanding at December 31, 2008 and 2007, however, interest expense on FHLB advances were $\$ 5.5$ million, 1.5 million and $\$ 2.1$ million in 2008, 2007 and 2006, respectively.

A summary of short-term borrowings follows:

|  | Year Ended December 31, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2008 |  | 2007 |  | 2006 |  |
|  | (Dollars in thousands) |  |  |  |  |  |
| Federal funds purchased |  |  |  |  |  |  |
| Amount outstanding at December 31 | \$ | - | \$ | 12,000 | \$ | - |
| Average amount outstanding during year |  | 8,726 |  | 1,111 |  | 86 |
| Highest month-end balance during year |  | 35,000 |  | 25,000 |  | - |
| Weighted average interest rate on balances outstanding at December 31 |  | - |  | 3.00\% |  | - |
| Weighted average interest rate during year |  | 2.83\% |  | 4.88\% |  | 5.24\% |
| Securities sold under agreements to repurchase |  |  |  |  |  |  |
| Amount outstanding at December 31 | \$ | 1,000 | \$ | 1,000 | \$ | 1,000 |
| Average amount outstanding during year |  | 1,000 |  | 1,000 |  | 1,000 |
| Highest month-end balance during year |  | 1,000 |  | 1,000 |  | 1,000 |
| Weighted average interest rate on balances outstanding at December 31 |  | 2.00\% |  | 3.25\% |  | 3.65\% |
| Weighted average interest rate during year |  | 3.09\% |  | 3.65\% |  | 2.61\% |
| Other short-term borrowings |  |  |  |  |  |  |
| Amount outstanding at December 31 | \$ | 278,450 | \$ | 3,000 | \$ | 78,308 |
| Average amount outstanding during year |  | 282,731 |  | 28,530 |  | 40,314 |
| Highest month-end balance during year |  | 474,656 |  | 97,825 |  | 118,763 |
| Weighted average interest rate on balances outstanding at December 31 |  | 0.50\% |  | 3.59\% |  | 5.61\% |
| Weighted average interest rate during year |  | 2.22\% |  | 5.35\% |  | 5.37\% |

## 13. LONG-TERM DEBT

Long-term debt, which is based on original maturity, consisted of the following:

|  | December 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2008 |  | 2007 |  |
|  | (Dollars in thousands) |  |  |  |
| Federal Home Loan Bank advances | \$ | 541,008 | \$ | 782,770 |
| Subordinated debentures |  | 108,249 |  | 108,249 |
| Securities sold under agreement to repurchase |  | - |  | 25,000 |
|  | \$ | 649,257 | \$ | 916,019 |

FHLB advances outstanding at December 31, 2008 and 2007 carried weighted average interest rates of $4.22 \%$ and $4.41 \%$, respectively. FHLB advances outstanding at December 31, 2008 were secured by interest-bearing deposits at the FHLB of $\$ 0.8$ million, our bank's holdings of FHLB stock, other unencumbered investment securities with a fair value of $\$ 206.9$ million and certain real estate loans totaling $\$ 1.6$ billion in accordance with the collateral provisions of the Advances, Security and Deposit Agreements with the FHLB. At December 31, 2008, our bank had additional unused FHLB advances available of approximately $\$ 752.2$ million. Interest expense on FHLB advances were $\$ 25.8$ million, $\$ 32.5$ million and $\$ 26.2$ million in 2008, 2007 and 2006, respectively.

At December 31, 2008, FHLB advances totaling $\$ 205.0$ million were putable at the option of the FHLB on a quarterly basis. The putable advances bear fixed interest rates from $2.76 \%$ to $5.06 \%$, with maturity dates ranging from February 2009 to November 2012. Advances of $\$ 10.0$ million and $\$ 15.0$ million are putable at the option of the FHLB on a quarterly basis if the three-month LIBOR rate is greater than or equal to specified levels. The advances bear interest rates of $2.76 \%$ and $3.03 \%$, respectively, and mature in February 2009.

In March 2003, we created a wholly-owned statutory trust, CPB Capital Trust I ("Trust I"). Trust I issued $\$ 15.0$ million in trust preferred securities ("Securities"). The Trust I Securities bear an interest rate of three-month LIBOR plus $3.25 \%$, and mature on April 7 , 2033. The principal assets of Trust I are $\$ 15.5$ million of the Company's subordinated debentures with an identical interest rate and maturity as the Trust I Securities. Trust I issued $\$ 0.5$ million of common stock to the Company.

In October 2003, we created two wholly-owned statutory trusts, CPB Capital Trust II ("Trust II") and CPB Statutory Trust III ("Trust III"). Trust II issued $\$ 20.0$ million in Trust II Securities bearing an interest rate of three-month LIBOR plus $2.85 \%$ and maturing on January 7, 2034. The principal assets of Trust II are $\$ 20.6$ million of the Company's subordinated debentures with an identical interest rate and maturity as the Trust II Securities. Trust II issued $\$ 0.6$ million of common stock to the Company.

Trust III issued $\$ 20.0$ million in Trust III Securities bearing an interest rate of three-month LIBOR plus $2.85 \%$ and maturing on December 17, 2033. The principal assets of Trust III are $\$ 20.6$ million of the Company's subordinated debentures with an identical interest rate and maturity as the Trust III Securities. Trust III issued $\$ 0.6$ million of common stock to the Company.

In September 2004, we created a wholly-owned statutory trust, CPB Capital Trust IV ("Trust IV"). Trust IV issued $\$ 30.0$ million in Trust IV Securities bearing an interest rate of three-month LIBOR plus $2.45 \%$ and maturing on December 15, 2034. The principal assets of Trust IV are $\$ 30.9$ million of the Company's subordinated debentures with an identical interest rate and maturity as the Trust IV Securities. Trust IV issued $\$ 0.9$ million of common stock to the Company.

In December 2004, we created a wholly-owned statutory trust, CPB Statutory Trust V ("Trust V"). Trust V issued $\$ 20.0$ million in Trust V Securities bearing an interest rate of three-month LIBOR plus $1.87 \%$ and maturing on December 15, 2034. The principal assets of Trust V are $\$ 20.6$ million of the Company's subordinated debentures with an identical interest rate and maturity as the Trust V Securities. Trust V issued $\$ 0.6$ million of common stock to the Company.

The Securities, the assets of Trusts I, II, III, IV and V and the common stock issued by Trusts I, II, III, IV and V are redeemable in whole or in part on any January 7, April 7, July 7, or October 7 on or after April 7, 2008 for Trust I, on or after October 7, 2008 for Trusts II and III, and on or after December 15, 2009 for Trust IV and V, or at any time in whole but not in part within 90 days following the occurrence of certain events. Our obligations with respect to the issuance of the Securities constitute a full and unconditional guarantee by the Company of the Trust's obligations with respect to the Securities. Subject to certain exceptions and limitations, we may elect from time to time to defer subordinated debenture interest payments, which could result in a deferral of distribution payments on the related Securities. The Federal Reserve has determined that certain cumulative preferred securities having the characteristics of the Securities qualify as minority interest, and are included in Tier 1 capital for bank holding companies.

In January 2004, in accordance with FASB Interpretation No. 46(R) (As Amended), our statutory trusts were deconsolidated from our financial statements. This resulted in the removal of the trust preferred securities from the long-term debt category of our balance sheets and the addition of our subordinated debentures.

Securities sold under agreements to repurchase are accounted for as financing transactions, and the obligations to repurchase these securities are recorded as liabilities in the consolidated balance sheets. The securities underlying the agreements to repurchase are reflected as assets of the Company and are held in collateral accounts with third-party custodians.

At December 31, 2008, future principal payments on long-term debt based on final maturity are as follows (in thousands):

| Year ending December 31: |  |  |
| :--- | ---: | ---: |
| 2009 | $\$$ | 91,394 |
| 2010 |  | 141,353 |
| 2011 | 81,327 |  |
| 2012 |  | 201,227 |
| 2013 | 18,566 |  |
| Thereafter |  | 115,390 |
| Total | $\$$649,257 |  |

## 14. SHAREHOLDERS' EQUITY

On August 26, 1998, our Board of Directors adopted a Shareholder Rights Plan (the "Rights Plan") that entitled holders of common stock to receive one right for each share of common stock outstanding as of September 16, 1998. When exercisable, each right entitles the registered holder to purchase from the Company one two-hundredth (1/200th) of a share of the Company's Junior Participating Preferred Stock, Series A, no par value per share, at a price of $\$ 37.50$ per one two-hundredth $(1 / 200 t h)$ of a share, subject to adjustment. The rights are exercisable only upon the occurrence of specific events, and, unless earlier redeemed, will expire on March 15, 2009. The Rights Plan was designed to ensure that shareholders receive fair and equal treatment in the event of unsolicited or coercive attempts to acquire the Company. The Rights Plan was also intended to guard against unfair tender offers and other abusive takeover tactics. The Rights Plan was not intended to prevent an acquisition bid for the Company on terms that are fair to all shareholders.

In January 2008, our Board of Directors authorized the repurchase and retirement of up to 1,200,000 shares of the Company's common stock (the "2008 Repurchase Plan"). Repurchases under the 2008 Repurchase Plan may be made from time to time on the open market or in privately negotiated transactions. During 2008, we repurchased and retired a total of 100,000 shares of common stock at a weighted average price of $\$ 17.60$ per share and an aggregate cost of approximately $\$ 1.8$ million. At December 31, 2008, 1,100,000 shares remained available for repurchase under the 2008 Repurchase Plan.

See Note 29 related to our issuance and sale of Fixed Rate Cumulative Perpetual Preferred Stock and ten-year warrant to purchase our voting common stock in January 2009.

## 15. SHARE-BASED COMPENSATION

Effective January 1, 2006, we adopted the fair value recognition provisions of SFAS No. 123, "Share-Based Payment" ("SFAS $123 R "$ ". SFAS 123R requires all share-based payments to employees, including grants of employee stock options and restricted stock awards, to be recognized in the financial statements based on their respective grant-date fair values. We elected to use the modified prospective transition method as permitted by SFAS 123R. Under this transition method, compensation expense recognized by the Company beginning in 2006 includes (a) compensation expense for all share-based compensation awards granted prior to, but not yet vested as of January 1, 2006, based on the grant-date fair value estimated in accordance with the original provisions of SFAS 123, "Accounting for Stock-Based Compensation," as adjusted for estimated forfeitures and (b) compensation expense for all share-based compensation awards granted subsequent to January 1, 2006, based on the grant-date fair value estimated in accordance with the provisions of SFAS 123R. We recognize compensation expense for all share-based payment awards on a straight-line basis over the respective requisite service period of the awards, which is generally the vesting period. In accordance with SFAS 123R, we are required to base initial share-based compensation expense on the estimated number of awards for which the requisite service and performance is expected to be rendered.

The following table summarizes the effects of share-based compensation resulting from the application of SFAS 123R to options and awards granted under the Company's equity incentive plans:


## Stock Option Plans

We have adopted stock option plans for the purpose of granting options to purchase the Company's common stock to directors, officers and other key individuals. Option awards are generally granted with an exercise price equal to the market price of the Company's common stock at the date of grant; those option awards generally vest based on three or five years of continuous service and have 10 -year contractual terms. Certain option and share awards provide for accelerated vesting if there is a change in control (as defined in the stock option plans below). We have historically issued new shares of common stock upon exercises of stock options and purchases of restricted awards.

In February 1997, we adopted the 1997 Stock Option Plan ("1997 Plan") basically as a continuance of the 1986 Stock Option Plan. In April 1997, our shareholders approved the 1997 Plan, which provided 2,000,000 shares of the Company's common stock for grants to employees as qualified incentive stock options and to directors as nonqualified stock options.

In September 2004, we adopted and our shareholders approved the 2004 Stock Compensation Plan ("2004 Plan") making available $1,989,224$ shares for grants to employees and directors. Upon adoption of the 2004 Plan, all unissued shares from the 1997 Plan were frozen and no new options will be granted under the 1997 Plan. Optionees may exercise outstanding options granted pursuant to the 1997 Plan until the expiration of the respective options in accordance with the original terms of the 1997 Plan. In May 2007, the 2004 Plan was amended to increase the number of shares available for grant by an additional $1,000,000$ shares. To satisfy share issuances pursuant to the share-based compensation programs, we issue new shares from the 2004 Plan.

At December 31, 2008, 2007 and 2006, a total of 1,433,348, 1,775,829 and 845,059 shares, respectively, were available for future grants.

The fair value of each option award is estimated on the date of grant based on the following:
Valuation and amortization method-We estimate the fair value of stock options granted using the Black-Scholes option pricing formula and a single option award approach. We use historical data to estimate option exercise and employee termination activity within the valuation model; separate groups of employees that have similar historical exercise behavior are considered separately for valuation purposes. This fair value is then amortized on a straight-line basis over the requisite service periods of the awards, which is generally the vesting period.

Expected life-The expected life of options represents the period of time that options granted are expected to be outstanding.
Expected volatility-Expected volatilities are based on the historical volatility of the Company's common stock.
Risk-free interest rate-The risk-free interest rate for periods within the contractual life of the option is based on the U.S. Treasury yield curve in effect at the time of grant.

Expected dividend-The expected dividend assumption is based on our current expectations about its anticipated dividend policy.

## Stock Option Activity

The fair value of the Company's stock options granted to employees was estimated using the following weighted-average assumptions:

|  | Year Ended December 31, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2008 |  | 2007 |  | 2006 |  |
| Expected volatility |  | 32.0\% |  | 33.1\% |  | 34.4\% |
| Risk free interest rate |  | 2.8\% |  | 4.5\% |  | 4.9\% |
| Expected dividends |  | 5.4\% |  | 2.9\% |  | 2.4\% |
| Expected life (in years) |  | 6.5 |  | 7.4 |  | 6.5 |
| Weighted average fair value | \$ | 3.47 | \$ | 11.20 | \$ | 11.99 |

The following is a summary of option activity for our stock option plans for the year ended December 31, 2008:

|  | Shares |  | hted age cise ce | Weighted Average Remaining Contractual Term (in years) |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Outstanding at January 1, 2008 | 871,412 | \$ | 27.89 |  |  |  |
| Changes during the year: |  |  |  |  |  |  |
| Granted | 95,000 |  | 18.75 |  |  |  |
| Exercised | $(1,000)$ |  | 9.24 |  |  |  |
| Expired | $(2,564)$ |  | 26.82 |  |  |  |
| Forfeited | $(58,524)$ |  | 34.87 |  |  |  |
| Outstanding at December 31, 2008 | 904,324 |  | 26.50 | 5.6 | \$ | 106 |
| Vested and expected to vest at |  |  |  |  |  |  |
| December 31, 2008 | 887,148 |  | 26.54 | 5.5 |  | 106 |
| Exercisable at December 31, 2008 | 744,074 |  | 26.58 | 4.9 |  | 106 |

The aggregate intrinsic value is calculated as the difference between the exercise price of the underlying option awards and the quoted price of the Company's common stock for the options that were in-the-money at December 31, 2008. During the years ended December 31, 2008, 2007 and 2006, the aggregate intrinsic value of options exercised under our stock option plans was less than $\$ 0.1$ million, $\$ 2.8$ million and $\$ 5.9$ million, respectively, determined as of the date of exercise.

As of December 31, 2008, the total compensation cost related to stock options granted to employees under our stock option plans but not yet recognized was approximately $\$ 0.7$ million, net of estimated forfeitures. This cost will be amortized on a straight-line basis over a weighted-average period of 2.8 years and will be adjusted for subsequent changes in estimated forfeitures. The total fair value of shares vested during the years ended December 31, 2008, 2007 and 2006 was $\$ 2.9$ million, $\$ 0.9$ million and $\$ 1.0$ million, respectively.

## Restricted Stock Awards

Under the 1997 and 2004 Plans, we awarded restricted stock awards to our non-officer directors and certain senior management personnel. The awards typically vest over a three or five year period. Compensation expense is measured as the market price of the stock awards on the grant date, and is recognized over the specified vesting periods.

The table below presents the activity of restricted stock awards for the year ended December 31, 2008:

|  | Shares |  | erage <br> te <br> e <br> e |
| :---: | :---: | :---: | :---: |
| Nonvested at January 1, 2008 | 44,620 | \$ | 34.87 |
| Changes during the year: |  |  |  |
| Forfeited | $(7,464)$ |  | 36.74 |
| Vested | $(3,536)$ |  | 36.95 |
| Nonvested at December 31, 2008 | 33,620 |  | 34.23 |
| Vested and expected to vest at December 31, 2008 | 33,620 |  | 34.23 |

As of December 31, 2008, there was $\$ 0.5$ million of total unrecognized compensation cost related to restricted stock awards that is expected to be recognized over a weighted-average period of 2.5 years.

## Performance Shares and Stock Appreciation Rights

In 2005 and 2008, we established Long Term Incentive Plans (the "2005 LTIP" and "2008 LTIP") that covers certain executive and senior management personnel. Awards granted under the 2005 LTIP are comprised of three components: performance shares, stock appreciation rights ("SARs") and cash awards, while awards granted under the 2008 LTIP consists of performance shares and SARs. All performance shares and SARs awarded under both the 2005 LTIP and 2008 LTIP are granted from the Company's 2004 Stock Compensation Plan.

## Performance Shares

Performance shares granted under the 2005 LTIP vest based on achieving both performance and service conditions. Performance conditions require achievement of stated goals including earnings per share, credit quality and efficiency ratio targets. The service condition required employees to be employed continuously with the Company through March 15, 2008. The fair value of the grant to be recognized over this service period is determined based on the market value of the stock on the grant date, multiplied by the probability of the granted shares being earned. This requires us to assess the expectation over the performance period of the performance targets being achieved as well as to estimate expected pre-vested cancellations. To the extent that the actual achievement falls short of the originally determined expectation (probability), then there is no adjustment to reduce the remaining compensation cost to be recognized. If, on the other hand, the actual achievement exceeds the expected achievement, then compensation cost is adjusted for the reporting period and over the remaining service period to reflect the increased expected compensation cost.

Performance shares granted under the 2008 LTIP vest based on achieving both market and service conditions. Market conditions require attainment of specified market-based conditions tied to the market value of our common stock. The service condition requires employees to be employed continuously with the Company through March 12, 2011. The fair value of the grant, which is based on the market value of the stock on the grant date, will be recognized as compensation over the service period and must be recognized as expense over the service period regardless of whether the market conditions are met, so long as the grantee meets the service condition.

The table below presents activity of performance shares under both the 2005 LTIP and 2008 LTIP for the year ended December 31, 2008:

|  | Shares |  | erage <br> te <br> e |
| :---: | :---: | :---: | :---: |
| Nonvested at January 1, 2008 | 45,957 | \$ | 34.74 |
| Changes during the year: |  |  |  |
| Granted | 97,907 |  | 18.88 |
| Vested | $(44,670)$ |  | 34.77 |
| Forfeited | $(3,140)$ |  | 25.02 |
| Nonvested at December 31, 2008 | 96,054 |  | 18.88 |
| Vested and expected to vest at December 31, 2008 | 63,520 |  | 18.88 |

As of December 31, 2008, there was $\$ 0.9$ million of total unrecognized compensation cost related to performance shares that is expected to be recognized over a weighted-average period of 2.2 years.

## Stock Appreciation Rights

SARs granted under the 2005 LTIP require the employee to achieve the same performance conditions as the performance shares described above for the 2005 LTIP, as well as to satisfy service conditions that approximate three years from the date of grant. Similar to the performance shares under the 2005 LTIP addressed above, the amount of compensation cost to be recognized is the fair value of the SAR grant adjusted based on expectations of achieving the performance requirements and also the expected pre-vested cancellations. Compensation costs arising from the SARs will be recognized ratably over the requisite service period.

SARs granted under the 2008 LTIP require the achievement of the same market and service conditions as the performance shares described above for the 2008 LTIP. Similar to the performance shares awarded under the 2008 LTIP, the fair value of the SARs granted will be recognized as compensation over the service period and must be recognized as expense over the service period regardless of whether the market conditions are met, so long as the grantee meets the service condition.

Upon exercise of SARs under the 2005 LTIP and 2008 LTIP, for each SAR exercised, the grantee shall be entitled to receive value equal to the difference between the market value of a share on the date of exercise minus the market value of a share on the date of grant. We shall pay the value owing to the grantee upon exercise in whole shares. No cash will be awarded upon exercise, and no fractional shares will be issued or delivered.

As the Company's SARs plan is a stock-settled SAR, this plan is an equity-classified award under SFAS 123R. As such, the financial and income tax accounting for this type of award is identical to that of a nonqualified stock option plan. Therefore, the grant date fair value for all SARs issued under the SARs plan is determined at the grant date using the same method as would be used for determining the fair value of a grant of a nonqualified stock option, which has historically been the Black-Scholes formula.

The fair value of SARs granted to employees was estimated using the Black-Scholes option pricing formula with the following weighted-average assumptions:

|  | Year Ended December 31, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2008 |  | 2007 |  | 2006 |  |
| Expected volatility |  | 32.0\% |  | 31.7\% |  | 34.3\% |
| Risk free interest rate |  | 2.8\% |  | 4.5\% |  | 4.7\% |
| Expected dividends |  | 5.3\% |  | 2.8\% |  | 2.4\% |
| Expected life (in years) |  | 6.5 |  | 6.5 |  | 6.5 |
| Weighted average fair value | \$ | 3.50 | \$ | 10.49 | \$ | 10.80 |
|  |  |  |  |  |  |  |

The table below presents activity of SARs under both the 2005 LTIP and 2008 LTIP for the year ended December 31, 2008:

|  | Shares |  | hted rage cise ice | Weighted Average Remaining Contractual Term (in years) |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Outstanding at January 1, 2008 | 56,549 | \$ | 35.00 |  |  |  |
| Changes during the year: |  |  |  |  |  |  |
| Granted | 210,963 |  | 18.88 |  |  |  |
| Vested | $(21,368)$ |  | 34.41 |  |  |  |
| Forfeited | $(8,209)$ |  | 35.57 |  |  |  |
| Outstanding at December 31, 2008 | $\underline{237,935}$ |  | 20.74 | 9.0 | \$ |  |
| Vested and expected to vest at December 31, 2008 | 167,562 |  | 21.52 | 8.9 |  | - |
| Exercisable at December 31, 2008 | - |  | - | - |  |  |

As of December 31, 2008, there was $\$ 0.4$ million of total unrecognized compensation cost related to SARs that is expected to be recognized over a weighted-average period of 2.1 years.

## 16. PENSION PLANS

## Defined Benefit Retirement Plan

The bank has a defined benefit retirement plan that covered substantially all of its employees who were employed during the period that the plan was in effect. The plan was initially curtailed in 1986, and accordingly, plan benefits were fixed as of that date. Effective January 1, 1991, the bank reactivated its defined benefit retirement plan. As a result of the reactivation, employees for whom benefits were fixed in 1986 began to accrue additional benefits under a new formula that became effective January 1, 1991. Employees who were not participants at curtailment, but who were subsequently eligible to join, became participants effective January 1, 1991. Under the reactivated plan, benefits are based upon the employees' years of service and their highest average annual salaries in a 60 -consecutive-month period of service, reduced by benefits provided from the bank's terminated money purchase pension plan. The reactivation of the defined benefit retirement plan resulted in an increase of $\$ 5.9$ million in the unrecognized prior service cost, which was amortized over a period of 13 years. Effective December 31, 2002, the bank curtailed its defined benefit retirement plan, and accordingly, plan benefits were fixed as of that date.

The following tables set forth information pertaining to the defined benefit retirement plan:

|  | December 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2008 |  | 2007 |  |
|  | (Dollars in thousands) |  |  |  |
| Change in benefit obligation |  |  |  |  |
| Benefit obligation at January 1 | \$ | 29,509 | \$ | 28,119 |
| Interest cost |  | 1,804 |  | 1,785 |
| Actuarial (gain) loss |  | (449) |  | 1,709 |
| Benefits paid |  | $(2,087)$ |  | $(2,104)$ |
| Benefit obligation at December 31 |  | 28,777 |  | 29,509 |
| Change in plan assets |  |  |  |  |
| Fair value of assets at January 1 |  | 29,805 |  | 28,200 |
| Actual return on plan assets |  | $(9,421)$ |  | 1,909 |
| Employer contributions |  | 1,350 |  | 1,800 |
| Benefits paid |  | $(2,087)$ |  | $(2,104)$ |
| Fair value of assets at December 31 |  | 19,647 |  | 29,805 |
| Funded status | \$ | $\stackrel{(9,130}{ })$ | \$ | 296 |
| Amounts recognized in the consolidated balance sheets |  |  |  |  |
| Prepaid benefit/(accrued benefit liability) | \$ | $(9,130)$ | \$ | 296 |
| Components of accumulated other comprehensive income (loss): Unrecognized net actuarial loss |  | $(20,784)$ |  | $(10,260)$ |
| Net amount recognized | \$ | 11,654 | \$ | 10,556 |
| Benefit obligation actuarial assumptions |  |  |  |  |
| Weighted average discount rate |  | 6.6\% |  | 6.5\% |


|  | Year Ended December 31, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2008 |  | 2007 |  | 2006 |  |
|  | (Dollars in thousands) |  |  |  |  |  |
| Components of net periodic cost (benefit) |  |  |  |  |  |  |
| Interest cost | \$ | 1,804 | \$ | 1,785 | \$ | 1,570 |
| Expected return on plan assets |  | $(2,298)$ |  | $(2,241)$ |  | $(2,011)$ |
| Recognized net loss |  | 746 |  | 1,055 |  | 952 |
| Net periodic cost |  | 252 |  | 599 |  | 511 |
| Other changes in plan assets and benefit obligations recognized in other comprehensive income (loss) |  |  |  |  |  |  |
| Net gain (loss) |  | $(10,524)$ |  | (985) |  | 1,449 |
| Total recognized in other comprehensive loss |  | $(10,524)$ |  | (985) |  | 1,449 |
| Total recognized in net periodic cost and other comprehensive loss | \$ | 10,776 | \$ | 1,584 | \$ | (938) |
| Net periodic cost actuarial assumptions |  |  |  |  |  |  |
| Weighted average discount rate |  | 6.5\% |  | 5.9\% |  | 5.7\% |
| Expected long-term rate of return on plan assets |  | 8.0\% |  | 8.0\% |  | 8.0\% |

The unrecognized net actuarial loss included in accumulated other comprehensive income (loss) expected to be recognized in net periodic pension cost during 2009 is approximately $\$ 2.5$ million.

The long-term rate of return on plan assets reflects the weighted-average long-term rates of return for the various categories of investments held in the plan. The expected long-term rate of return is adjusted when there are fundamental changes in expected returns on the plan investments.

The defined benefit retirement plan assets consist primarily of equity and debt securities. Our asset allocations by asset category were as follows:

|  | December 31, |  |
| :---: | :---: | :---: |
|  | 2008 | 2007 |
| Equity securities | 59\% | 64\% |
| Debt securities | 22 | 19 |
| Other | 19 | 17 |
| Total | 100\% | 100\% |

Equity securities included the Company's common stock in the amounts of $\$ 0.3$ million and $\$ 0.6$ million at December 31, 2008 and 2007, respectively.

Our investment strategy for the defined benefit retirement plan is to maximize the long-term rate of return on plan assets while maintaining an acceptable level of risk. The investment policy establishes a target allocation for each asset class that is reviewed periodically and rebalanced when considered appropriate. Target allocations are $62 \%$ domestic equity securities, $8 \%$ international equity securities, $29 \%$ debt securities and $1 \%$ cash investments.

We expect to contribute approximately $\$ 0.3$ million to our defined benefit retirement plan in 2009.
Estimated future benefit payments are as follows (in thousands):

| Year ending December 31: |  |  |
| :--- | ---: | ---: |
| 2009 | $\$$ | 2,250 |
| 2010 |  | 2,244 |
| 2011 |  | 2,254 |
| 2012 | 2,211 |  |
| 2013 | 2,208 |  |
| $2014-2018$ |  | 11,497 |
| Total | $\$$22,664 |  |

## Supplemental Executive Retirement Plans

In 1995, 2001, 2004 and 2006, our bank established Supplemental Executive Retirement Plans ("SERP") that provide certain officers of the Company with supplemental retirement benefits. On December 31, 2002, the 1995 and 2001 SERP were curtailed. In conjunction with the merger with CBBI, we assumed CBBI's SERP obligation.

The following tables set forth information pertaining to the SERP:
Change in benefit obligation
Benefit obligation at January 1
Service cost
Interest cost
Actuarial (gain) loss
Benefits paid
Benefit obligation at December 31

Change in plan assets
Fair value of assets at January 1
Employer contributions
Benefits paid
Fair value of assets at December 31
Funded status

Amounts recognized in the consolidated balance sheets
Accrued benefit liability
Components of accumulated other comprehensive income (loss):
Unrecognized transition obligation
Unamortized prior service cost
Unrecognized net actuarial gain
Net amount recognized

## Benefit obligation actuarial assumptions

Weighted average discount rate

| $5.7 \%$ | $6.2 \%$ |
| :--- | :--- |
| $5.0 \%$ | $1.7 \%$ |

Weighted average rate of compensation increase

| December 31, |  |  |  |
| :---: | :---: | :---: | :---: |
| 2008 |  | 2007 |  |
| (Dollars in thousands) |  |  |  |
| \$ | 8,970 | \$ | 9,221 |
|  | 80 |  | 256 |
|  | 187 |  | 533 |
|  | 565 |  | (825) |
|  | (215) |  | (215) |
|  | 9,587 |  | 8,970 |

The estimated amortization of components included in accumulated other comprehensive income (loss) that will be recognized into net periodic cost for 2009 is as follows (in thousands):

Amortization of transition obligation \$ 38
Amortization of prior service cost 18
Amortization of net actuarial loss 3
The SERP holds no plan assets other than employer contributions that are paid as benefits during the year. We expect to contribute $\$ 2.5$ million to the SERP in 2009.

Estimated future benefit payments reflecting expected future service for the SERP are as follows (in thousands):
Year ending December 31:

| 2009 | $\$$ | 2,493 |
| :--- | ---: | ---: |
| 2010 |  | 207 |
| 2011 | 205 |  |
| 2012 |  | 202 |
| 2013 | 198 |  |
| $2014-2018$ | 975 |  |
| Total | $\$$ | 4,280 |
|  |  |  |

## 17. 401(K) RETIREMENT SAVINGS PLAN

We maintain a 401(k) Retirement Savings Plan ("Retirement Savings Plan") that covers substantially all employees of the Company. The Retirement Savings Plan allows employees to direct their own investments among a selection of investment alternatives and is funded by employee elective deferrals, employer matching contributions and employer profit sharing contributions.

We match $100 \%$ of an employee's elective deferrals, up to $4 \%$ of the employee's salary. Our employer matching contributions to the Retirement Savings Plan totaled $\$ 1.8$ million, $\$ 1.7$ million and $\$ 2.0$ million in 2008, 2007 and 2006, respectively.

We also make discretionary profit sharing contributions into the Retirement Savings Plan. Our Board of Directors has sole discretion in determining the annual profit sharing contribution, subject to limitations of the Internal Revenue Code. We made no profit sharing contributions in 2008, $\$ 1.0$ million in 2007 and $\$ 1.9$ million in 2006, excluding amounts paid to employees in cash.

CPHL had a $401(\mathrm{k})$ retirement savings plan ("CPHL Plan") that covered all CPHL employees who satisfy age and length-of-service requirements. Eligible employees could contribute up to $25 \%$ of their compensation, subject to limitations of the Internal Revenue Code. CPHL's matching contributions were determined on an annual basis. Effective January 1, 2006, the CPHL Plan was merged into the Company's Retirement Savings Plan.

## 18. OPERATING LEASES

We lease certain properties and equipment with lease terms expiring through 2038. In most instances, the property leases provide for the renegotiation of rental terms at fixed intervals, and generally contain renewal options for periods ranging from 5 to 15 years.

Net rent expense for all operating leases is summarized as follows:


| Year Ended December 31, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 2008 |  | 2007 |  | 2006 |  |
| (Dollars in thousands) |  |  |  |  |  |
| \$ | $\begin{array}{r} 10,321 \\ (158) \end{array}$ | \$ | $\begin{gathered} 8,083 \\ (150) \\ \hline \end{gathered}$ | \$ | $\begin{array}{r} 7,267 \\ (58) \\ \hline \end{array}$ |
|  | 10,163 |  | 7,933 |  | 7,209 |
|  | 396 |  | 412 |  | 383 |
| \$ | 10,559 | \$ | 8,345 | \$ | 7,592 |

The following is a schedule of future minimum rental commitments for all noncancellable operating leases that had initial lease terms in excess of one year at December 31, 2008:


In conjunction with the merger of CBBI , we accrued estimated lease termination costs of $\$ 12.6$ million representing the net present value of future rent payments for CBBI branches to be closed and offices to be vacated, of which $\$ 0.7$ million was outstanding as of December 31, 2008. For the leases which have not yet been cancelled as of December 31, 2008, the corresponding rental commitments are included in the schedule of future minimum rental commitments above.

In addition, the Company, as lessor, leases certain properties that it owns. The following is a schedule of future minimum rental income for those noncancellable operating leases that had initial lease terms in excess of one year at December 31, 2008 (in thousands):

| Year ending December 31: |  |  |
| :--- | ---: | ---: |
| 2009 | $\$$ | 4,653 |
| 2010 |  | 3,845 |
| 2011 |  | 3,105 |
| 2012 | 2,269 |  |
| 2013 | 1,425 |  |
| Thereafter |  | 18,707 |
| Total | $\$$34,004 |  |

In instances where the lease calls for a renegotiation of rental payments, the lease rental payment in effect prior to renegotiation was used throughout the remaining lease term.

## 19. INCOME AND FRANCHISE TAXES

Components of income tax expense for the years ended December 31, 2008, 2007 and 2006 were as follows:

|  | Current |  | Deferred |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | (Dollars in thousands) |  |  |  |  |  |
| 2008: |  |  |  |  |  |  |
| Federal | \$ | $(30,674)$ | \$ | $(4,830)$ | \$ | $(35,504)$ |
| State |  | $(1,142)$ |  | $(12,667)$ |  | $(13,809)$ |
| Total | \$ | $(31,816)$ | \$ | $(17,497)$ | \$ | (49,313) |
| 2007: |  |  |  |  |  |  |
| Federal | \$ | 39,688 | \$ | $(19,336)$ | \$ | 20,352 |
| State |  | 3,624 |  | $(1,637)$ |  | 1,987 |
| Total | \$ | 43,312 | \$ | $(20,973)$ | \$ | 22,339 |
| 2006: |  |  |  |  |  |  |
| Federal | \$ | 39,923 | \$ | $(3,944)$ | \$ | 35,979 |
| State |  | 4,810 |  | 523 |  | 5,333 |
| Total | \$ | 44,733 | \$ | (3,421) | \$ | 41,312 |
|  |  | 93 |  |  |  |  |

Income tax expense for the periods presented differed from the "expected" tax expense (computed by applying the U.S. Federal corporate tax rate of $35 \%$ to income before income taxes) for the following reasons:

|  | Year Ended December 31, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2008 |  | 2007 |  | 2006 |  |
|  | (Dollars in thousands) |  |  |  |  |  |
| Computed "expected" tax expense (benefit) | \$ | $(65,704)$ | \$ | 9,851 | \$ | 42,172 |
| Increase (decrease) in taxes resulting from: |  |  |  |  |  |  |
| Goodwill impairment (not deductible for tax purposes) |  | 32,998 |  | 16,800 |  | - |
| Tax-exempt interest |  | $(2,135)$ |  | $(2,276)$ |  | $(1,778)$ |
| Other tax-exempt income |  | $(1,700)$ |  | $(2,018)$ |  | $(1,396)$ |
| State income taxes, net of Federal income tax effect |  | $(8,975)$ |  | 1,292 |  | 3,467 |
| Low-income housing and energy tax credits |  | $(4,387)$ |  | $(1,377)$ |  | $(1,397)$ |
| Other |  | 590 |  | 67 |  | 244 |
| Total | \$ | $(49,313)$ | \$ | 22,339 | \$ | 41,312 |

The impact of the corrections made in 2007 for prior period income tax provisions and income tax returns resulting from our thorough review and reconciliation of our income tax accounts resulted in an increase of $\$ 0.6$ million in State income taxes (net of Federal income tax effect) and a decrease of $\$ 2.7$ million in other adjustments at December 31, 2007.

At December 31, 2008 and 2007, current Federal income taxes receivable was $\$ 42.4$ million and $\$ 1.5$ million, respectively. Current state income taxes payable of $\$ 0.1$ million and $\$ 1.0$ million were included in other liabilities at December 31, 2008 and 2007, respectively.

The tax effects of temporary differences that gave rise to significant portions of the deferred tax assets and deferred tax liabilities were as follows:

|  | December 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2008 |  | 2007 |  |
|  | (Dollars in thousands) |  |  |  |
| Deferred tax assets |  |  |  |  |
| Allowance for loan and lease losses | \$ | 41,301 | \$ | 31,248 |
| Accrued expenses |  | 5,948 |  | 6,341 |
| Net unrealized loss on available-for-sale securities recognized through accumulated other comprehensive loss |  | - |  | 161 |
| Net unrealized gain on available-for-sale securities recognized for tax purposes |  | 760 |  | - |
| Employee retirement benefits |  | 8,432 |  | 3,999 |
| State tax credit carryforwards |  | 14,496 |  | 1,692 |
| Merger-related costs |  | 276 |  | 1,106 |
| Investment write-downs and write-offs |  | 2,766 |  | 2,262 |
| Merger-related valuations |  | 410 |  | 716 |
| Reserve for unfunded commitments |  | 2,093 |  | 2,671 |
| Investments in unconsolidated subsidiaries |  | 1,291 |  | 912 |
| Interest on nonaccrual loans |  | 2,871 |  | 747 |
| Premises and equipment |  | 1,003 |  | 3,090 |
| Capital loss carryforward |  | 27 |  | 2 |
| Other real estate valuation allowance |  | 1,525 |  | - |
| Other |  | 902 |  | 992 |
| Total deferred tax assets | \$ | 84,101 | \$ | 55,939 |
| Deferred tax liabilities |  |  |  |  |
| Intangible assets | \$ | 14,978 | \$ | 15,716 |
| FHLB stock dividends received |  | 12,345 |  | 12,345 |
| Net unrealized loss on available-for-sale securities recognized for tax purposes |  | - |  | 161 |
| Net unrealized gain on available-for-sale securities and derivatives recognized through accumulated other comprehensive income |  | 10,684 |  | - |
| Leases |  | 6,644 |  | 6,242 |
| Deferred gain on curtailed retirement plan |  | 3,339 |  | 3,339 |
| Liability on utilization of state tax credits |  | 3,446 |  | 704 |
| Investments in unconsolidated subsidiaries |  | 1,000 |  | 694 |
| Merger-related valuations |  | 1,038 |  | 1,195 |
| Deferred finance fees |  | 2,839 |  | 1,755 |
| Unrealized gain on swaps |  | 1,839 |  | 28 |
| Accreted discounts receivable |  | 345 |  | 292 |
| Other |  | 1,264 |  | 618 |
| Total deferred tax liabilities | \$ | 59,761 | \$ | 43,089 |
| Net deferred tax assets | \$ | 24,340 | \$ | 12,850 |

At December 31, 2008, we had state tax credit carryforwards of $\$ 14.5$ million that do not expire. In assessing the realizability of deferred tax assets, management considers whether it is more likely than not that some portion or all of the deferred tax assets will not be realized. The ultimate realization of deferred tax assets is dependent upon the generation of future taxable income during the periods in which those temporary differences become deductible. Management considers projected future taxable income and tax planning strategies in making this assessment. Management believes that it is more likely than not that future operations will generate sufficient taxable income to realize the deferred tax assets. As a result, there was no valuation allowance for deferred tax assets as of December 31, 2008 and 2007.

In 1998, we completed a corporate reorganization that produced state franchise tax benefits. In September 2002, the State of Hawaii Department of Taxation notified us that it was disallowing the tax treatment of this reorganization. We appealed this decision and were notified in December 2002 that the Hawaii State Board of Taxation Review had denied the appeal. We subsequently filed an appeal with the Hawaii State Tax Appeals Court and in December 2006 received a ruling against its appeal. We intend to proceed with an appeal to the Hawaii State Supreme Court. Cumulative possible state tax benefits that have not yet been recognized amounted to $\$ 9.7$ million as of December 31, 2008. Upon resolution of this issue, any benefit awarded will be recognized as a reduction in income tax expense.

CBBI completed a similar corporate reorganization prior to the merger. As of December 31, 2008, cumulative possible state tax benefits totaled approximately $\$ 2.1$ million. In July and August 2007, the State of Hawaii Department of Taxation issued Notices of Tax Assessments disallowing the tax treatment of this reorganization. We subsequently filed an appeal with the Hawaii State Tax Appeals Court. Upon resolution of this issue, any benefit awarded will be recognized as a reduction in income tax expense.

We are subject to U.S. Federal income tax as well as income tax of multiple state jurisdictions. We have concluded all U.S. Federal income tax matters for years through 2003. Federal income tax returns for 2003, 2004 and 2006 are currently under examination or at appeals. Hawaii tax returns for 1998 through 2004 are currently under examination or in litigation.

Included in the unrecognized tax benefits of $\$ 3.5$ million at December 31,2008 was $\$ 3.5$ million of tax benefits that, if recognized, would favorably affect the effective income tax rate in any future periods. At December 31, 2008, we had $\$ 0.7$ million accrued for interest relating to these unrecognized tax benefits and we recognized $\$ 0.2$ million in interest expense during 2008. There were no penalties relating to these unrecognized tax benefits at December 31, 2008. We do not expect our unrecognized tax benefits to change significantly over the next 12 months.

## 20. ACCUMULATED OTHER COMPREHENSIVE INCOME (LOSS)

Components of accumulated other comprehensive income (loss), net of taxes, were as follows:

Unrealized holding gains (losses) on available-for-sale investment securities
Tax effect
Unrealized holding gains (losses) on available-for-sale investment securities, net of tax

Unrealized holding gains on derivatives
Tax effect
Unrealized holding gains on derivatives, net of tax

Pension liability adjustments
Tax effect
Pension liability adjustments, net of tax

| Year Ended December 31, |
| :---: |
| 2008 |
| (Dollars in thousands) |


| \$ | 1,909 | \$ | (401) | S | $(15,422)$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | (766) |  | 161 |  | 6,181 |
|  | 1,143 |  | (240) |  | $(9,241)$ |
|  | 24,806 |  | - |  | - |
|  | $(9,942)$ |  | - |  | - |
|  | 14,864 |  | - |  | - |

Accumulated other comprehensive income (loss), net of tax

|  | $(21,058)$ |  | $(9,973)$ |  | $(9,853)$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 8,441 |  | 3,999 |  | 3,949 |
|  | $(12,617)$ |  | $(5,974)$ |  | (5,904) |
| \$ | 3,390 | \$ | $(6,214)$ | \$ | $(15,145)$ |

## 21. EARNINGS (LOSS) PER SHARE

The table below presents the information used to compute basic and diluted earnings (loss) per share:

| Net income (loss) | \$ | $(138,414)$ | \$ | 5,806 | \$ | 79,180 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Weighted average shares outstanding - basic |  | 28,669 |  | 30,197 |  | 30,511 |
| Dilutive effect of employee stock options and awards |  | - |  | 209 |  | 316 |
| Weighted average shares outstanding - diluted |  | 28,669 |  | 30,406 |  | 30,827 |
| Basic earnings (loss) per share | \$ | (4.83) | \$ | 0.19 | \$ | 2.60 |
| Diluted earnings (loss) per share | \$ | (4.83) | \$ | 0.19 | \$ | 2.57 |

A total of $1,293,301,398,210$ and 349,967 potentially dilutive securities have been excluded from the dilutive share calculation for the year ended December 31, 2008, 2007 and 2006, respectively, as their effect was antidilutive.

## 22. CONTINGENT LIABILITIES AND OTHER COMMITMENTS

The Company and its subsidiaries are involved in legal actions arising in the ordinary course of business. Management, after consultation with legal counsel, believes the ultimate disposition of those matters will not have a material adverse effect on our consolidated financial statements.

In the normal course of business there are outstanding contingent liabilities and other commitments such as unused letters of credit, items held for collections and unsold traveler's checks, which are not reflected in the accompanying consolidated financial statements. Management does not anticipate any material losses as a result of these transactions.

## 23. FINANCIAL INSTRUMENTS WITH OFF-BALANCE SHEET RISK

We are a party to financial instruments with off-balance sheet risk in the normal course of business to meet the financing needs of our customers. These financial instruments include commitments to extend credit, standby letters of credit and financial guarantees written, forward foreign exchange contracts, and interest rate contracts. Those instruments involve, to varying degrees, elements of credit, interest rate and foreign exchange risk in excess of the amounts recognized in the consolidated balance sheets. The contract or notional amounts of those instruments reflect the extent of involvement we have in particular classes of financial instruments.

Our exposure to credit loss in the event of nonperformance by the counterparty to the financial instrument for commitments to extend credit and standby letters of credit and financial guarantees written is represented by the contractual amount of those instruments. For forward foreign exchange contracts and interest rate contracts, the contract amounts do not represent exposure to credit loss. We control the credit risk of these contracts through credit approvals, limits and monitoring procedures. We use the same credit policies in making commitments and conditional obligations as we do for on-balance sheet instruments.

Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. Since many of the commitments are expected to expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements. We evaluate each customer's creditworthiness on a case-by-case basis. The amount of collateral obtained, if deemed necessary, is based on management's credit evaluation of the counterparty. Collateral held varies but may include accounts receivable, inventory, property, plant and equipment, and income-producing commercial properties.

Standby letters of credit and financial guarantees written are conditional commitments issued by us to guarantee the performance of a customer to a third party. The credit risk involved in issuing letters of credit is essentially the same as that involved in extending loan facilities to customers. We hold collateral supporting those commitments for which collateral is deemed necessary.

Interest rate options issued on residential mortgage loans expose us to interest rate risk, which is economically hedged with forward interest rate contracts. These derivatives are carried at fair value with changes in fair value recorded as a component of other operating income in the consolidated statements of income.

Forward interest rate contracts represent commitments to purchase or sell loans at a future date at a specified price. Risks arise from the possible inability of counter-parties to meet the terms of their contracts and from movements in market rates. Management reviews and approves the creditworthiness of the counterparties to its forward interest rate contracts.

Forward foreign exchange contracts represent commitments to purchase or sell foreign currencies at a future date at a specified price. Risks arise from the possible inability of counterparties to meet the terms of their contracts and from movements in foreign currency exchange rates. Management reviews and approves the creditworthiness of its forward foreign exchange counterparties.

At December 31, 2008 and 2007, financial instruments with off-balance sheet risk were as follows:

|  | December 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2008 |  | 2007 |  |
|  | (Dollars in thousands) |  |  |  |
| Financial instruments whose contract amounts represent credit risk: |  |  |  |  |
| Commitments to extend credit | \$ | 835,579 | \$ | 1,347,958 |
| Standby letters of credit and financial guarantees written |  | 59,147 |  | 62,401 |
| Financial instruments whose contract amounts exceed the amount of credit risk: |  |  |  |  |
| Interest rate options |  | 388,934 |  | 58,197 |
| Interest rate swaps |  | 400,000 |  | - |
| Forward interest rate contracts |  | 91,378 |  | 48,461 |
| Forward foreign exchange contracts |  | 150 |  | - |

## 24. FAIR VALUE OF ASSETS AND LIABILITIES

## SFAS 107, Disclosures about Fair Value of Financial Instruments

Fair value estimates, methods and assumptions are set forth below for our financial instruments.

## $\underline{\text { Short-Term Financial Instruments }}$

The carrying values of short-term financial instruments are deemed to approximate fair values. Such instruments are considered readily convertible to cash and include cash and due from banks, interest-bearing deposits in other banks, federal funds sold, accrued interest receivable, the majority of short-term borrowings and accrued interest payable.

## Investment Securities

The fair value of investment securities is based on market price quotations received from securities dealers. Where quoted market prices are not available, fair values are based on quoted market prices of comparable securities.

## Loans

Fair values of loans are estimated based on discounted cash flows of portfolios of loans with similar financial characteristics including the type of loan, interest terms and repayment history. Fair values are calculated by discounting scheduled cash flows through estimated maturities using estimated market discount rates. Estimated market discount rates are reflective of credit and interest rate risks inherent in the Company's various loan types and are derived from available market information, as well as specific borrower information.

## Other Interest Earning Assets

The equity investment in common stock of the FHLB, which is redeemable for cash at par value, is reported at its par value.

## $\underline{\text { Deposit Liabilities }}$

The fair values of deposits with no stated maturity, such as noninterest-bearing demand deposits and interest-bearing demand and savings accounts, are equal to the amount payable on demand. The fair value of time deposits is based on the higher of discounted value of contractual cash flows or carrying value. The discount rate is estimated using the rates currently offered for deposits of similar remaining maturities.

## Short-Term Borrowings and Long-Term Debt

The fair value for a portion of our short-term borrowings is estimated by discounting scheduled cash flows using rates currently offered for securities of similar remaining maturities. The fair value of our long-term debt, primarily FHLB advances, is estimated by discounting scheduled cash flows over the contractual borrowing period at the estimated market rate for similar borrowing arrangements.

## Off-Balance Sheet Financial Instruments

The fair values of off-balance sheet financial instruments are estimated based on the fees currently charged to enter into similar agreements, taking into account the remaining terms of the agreements and the present creditworthiness of the counterparties, current settlement values or quoted market prices of comparable instruments.

For derivative financial instruments, the fair values are based upon current settlement values, if available. If there are no relevant comparables, fair values are based on pricing models using current assumptions for interest rate swaps and options.

## Limitations

Fair value estimates are made at a specific point in time based on relevant market information and information about the financial instrument. These estimates do not reflect any premium or discount that could result from offering for sale at one time our entire holdings of a particular financial instrument. Because no market exists for a significant portion of our financial instruments, fair value estimates are based on judgments regarding future expected loss experience, current economic conditions, risk characteristics of various financial instruments and other factors. These estimates are subjective in nature and involve uncertainties and matters of significant judgment and therefore cannot be determined with precision. Changes in assumptions could significantly affect the estimates.

Fair value estimates are based on existing on- and off-balance sheet financial instruments without attempting to estimate the value of future business and the value of assets and liabilities that are not considered financial instruments. For example, significant assets and liabilities that are not considered financial assets or liabilities include deferred tax assets, premises and equipment and intangible assets. In addition, the tax ramifications related to the realization of the unrealized gains and losses can have a significant effect on fair value estimates and have not been considered in many of the estimates.


## SFAS 157, Fair Value Measurements

Effective January 1, 2008, we partially adopted the provisions of SFAS 157. The statement defines fair value, establishes a consistent framework for measuring fair value and expands disclosure requirements for fair value measurements.

Under SFAS 157, we group our financial assets and liabilities at fair value into three levels based on the markets in which the financial assets and liabilities are traded and the reliability of the assumptions used to determine fair value as follows:

- Level 1 - Valuation is based upon quoted prices (unadjusted) for identical assets or liabilities traded in active markets. A quoted price in an active market provides the most reliable evidence of fair value and shall be used to measure fair value whenever available.
- Level 2 - Valuation is based upon quoted prices for similar instruments in active markets, quoted prices for identical or similar instruments in markets that are not active, and model-based valuation techniques for which all significant assumptions are observable in the market.
- Level 3 - Valuation is generated from model-based techniques that use significant assumptions not observable in the market. These unobservable assumptions reflect our own estimates of assumptions that market participants would use in pricing the asset or liability. Valuation techniques include use of discounted cash flow models and similar techniques that requires the use of significant judgment or estimation.

Under SFAS 157, we base our fair values on the price that we would expect to receive if an asset were sold or pay to transfer a liability in an orderly transaction between market participants at the measurement date. As required under SFAS 157, we maximize the use of observable inputs and minimize the use of unobservable inputs when developing fair value measurements.

We use fair value measurements to record adjustments to certain financial assets and liabilities and to determine fair value disclosures. Available for sale securities and derivatives are recorded at fair value on a recurring basis. From time to time, we may be required to record other financial assets at fair value on a nonrecurring basis such as loans held for sale, impaired loans and mortgage servicing rights. These nonrecurring fair value adjustments typically involve application of the lower of cost or fair value accounting or write-downs of individual assets.

The following table below presents the balances of assets and liabilities measured at fair value on a recurring basis:

|  | December 31, 2008 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Level 1 |  | Level 2 |  | Level 3 |  | Total |  |
|  | (Dollars in thousands) |  |  |  |  |  |  |  |
| Available for sale securities | \$ | 882 | \$ | 621,383 | \$ | 14,244 | \$ | 636,509 |
| Available for sale privately-issued mortgage-backed securities |  | - |  | - |  | 106,091 |  | 106,091 |
| Net derivatives |  | - |  | 29,403 |  | - |  | 29,403 |
| Total | \$ | 882 | \$ | 650,786 | \$ | 120,335 | \$ | 772,003 |

The changes in Level 3 assets and liabilities measured at fair value on a recurring basis are summarized as follows:

|  | Available for <br> sale securities | Available for sale <br> privately-issued <br> mortgage-backed <br> securities (1) |
| :--- | :--- | :--- | :--- |

(1) Represents available for sale privately-issued mortgage-backed securities previously classified as Level 2 for which the market became inactive during 2008; therefore the fair value measurement was derived from discounted cash flow models using unobservable inputs and assumptions.

For assets measured at fair value on a nonrecurring basis that were recorded at fair value on our balance sheet at December 31, 2008, the following table provides the level of valuation assumptions used to determine the respective fair values:

(1) Represents carrying value and related write-downs of loans for which adjustments are based on agreed upon purchase prices for the loans or the appraised value of the collateral.
(2) Represents fair market value of mortgage servicing rights, net of an impairment charge of $\$ 3.4$ million.

## 25. DECLARATION OF DIVIDENDS AND DIVIDEND POLICY

We initiated regular semi-annual cash dividends on the common stock in 1958. Beginning in 1988, we commenced paying regular quarterly cash dividends. Our Board of Directors, at a meeting held on October 29, 2008, declared a fourth quarter cash dividend of $\$ 0.10$ per share, in addition to the three quarterly cash dividends previously declared, for a total of $\$ 0.70$ per share for the year ended December 31, 2008. Restrictions on dividends are discussed in Note 27.

On January 28, 2009, our Board of Directors elected to suspend the payment of cash dividends effective immediately.

## 26. SEGMENT INFORMATION

We have three reportable segments: Commercial Real Estate, Hawaii Market and Treasury. The segments reported are consistent with internal functional reporting lines and are managed separately because each unit has different target markets, technological requirements, marketing strategies and specialized skills.

The Commercial Real Estate segment includes construction and real estate development lending in the markets we serve. The Hawaii Market segment includes retail branch offices, commercial lending, residential mortgage lending and servicing, indirect auto lending, trust services and retail brokerage services, and provides for a full range of deposit and loan products, as well as various other banking services. The Treasury segment is responsible for managing the Company's investment securities portfolio and wholesale funding activities. The All Others category includes activities such as electronic banking, data processing and management of bank owned properties.

The accounting policies of the segments are consistent with those described in Note 1 . The majority of our net income is derived from net interest income. Accordingly, management focuses primarily on net interest income, rather than gross interest income and expense amounts, in evaluating segment profitability. Beginning in 2005, intersegment net interest income (expense) was allocated to each segment based upon a funds transfer pricing process that assigns costs of funds to assets and earnings credits to liabilities based on market interest rates that reflect interest rate sensitivity and maturity characteristics. All administrative and overhead expenses are allocated to the segments at cost. Cash, investment securities, loans and their related balances are allocated to the segment responsible for acquisition and maintenance of those assets. Segment assets also include all premises and equipment used directly in segment operations.

Segment profits (losses) and assets are provided in the following table for the periods indicated:

|  | Commercial Real Estate |  | Hawaii Market |  | Treasury |  | All Others |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | (Dollars in thousands) |  |  |  |  |  |  |  |  |  |
| Year ended December 31, 2008: |  |  |  |  |  |  |  |  |  |  |
| Net interest income | \$ | 129,432 | \$ | \$ 77,004 | \$ | $(4,481)$ | \$ | - | \$ | 201,955 |
| Intersegment net interest income (expense) |  | $(83,506)$ |  | 58,883 |  | 8,618 |  | 16,005 |  | - |
| Provision for loan and lease losses |  | $(160,600)$ |  | $(11,068)$ |  | - |  | - |  | $(171,668)$ |
| Other operating income |  | 350 |  | 44,202 |  | 10,875 |  | (619) |  | 54,808 |
| Goodwill impairment |  | $(94,279)$ |  | - |  | - |  | - |  | $(94,279)$ |
| Other operating expense (excluding goodwill impairment) |  | $(44,590)$ |  | $(81,102)$ |  | $(5,499)$ |  | $(47,352)$ |  | $(178,543)$ |
| Administrative and overhead expense allocation |  | $(5,672)$ |  | $(38,563)$ |  | (367) |  | 44,602 |  | - |
| Income taxes |  | 63,034 |  | $(9,670)$ |  | $(3,167)$ |  | (884) |  | 49,313 |
| Net income (loss) | \$ | (195,831) | \$ | \$ 39,686 | \$ | 5,979 | \$ | 11,752 | \$ | $(138,414)$ |
| At December 31, 2008 |  |  |  |  |  |  |  |  |  |  |
| Investment securities | \$ | - | \$ | \$ | \$ | 751,297 | \$ | - | \$ | 751,297 |
| Loans (including loans held for sale) |  | 2,083,543 |  | 1,986,831 |  | - |  | - |  | 4,070,374 |
| Other |  | $(7,136)$ |  | 217,146 |  | 300,810 |  | 99,870 |  | 610,690 |
| Total assets | \$ | 2,076,407 |  | \$ 2,203,977 | \$ | 1,052,107 | \$ | 99,870 | \$ | 5,432,361 |
| Year ended December 31, 2007: |  |  |  |  |  |  |  |  |  |  |
| Net interest income | \$ | 176,543 |  | \$ 50,810 | \$ | $(15,455)$ | \$ | - | \$ | 211,898 |
| Intersegment net interest income (expense) |  | $(111,590)$ |  | 80,155 |  | 7,135 |  | 24,300 |  | - |
| Provision for loan and lease losses |  | $(44,766)$ |  | $(8,235)$ |  | - |  | - |  | $(53,001)$ |
| Other operating income |  | 269 |  | 36,847 |  | 7,651 |  | 1,037 |  | 45,804 |
| Goodwill impairment |  | $(48,000)$ |  | - |  | - |  | - |  | $(48,000)$ |
| Other operating expense (excluding goodwill impairment) |  | $(11,086)$ |  | $(66,179)$ |  | $(2,291)$ |  | $(49,000)$ |  | $(128,556)$ |
| Administrative and overhead expense allocation |  | $(7,203)$ |  | $(37,190)$ |  | (721) |  | 45,114 |  | - |
| Income taxes |  | (636) |  | $(16,490)$ |  | 1,080 |  | $(6,293)$ |  | $(22,339)$ |
| Net income (loss) | \$ | $(46,469)$ | \$ | \$ 39,718 | \$ | (2,601) | \$ | 15,158 | \$ | 5,806 |
| At December 31, 2007 |  |  |  |  |  |  |  |  |  |  |
| Investment securities | \$ | - | \$ | \$ | \$ | 881,254 | \$ | - | \$ | 881,254 |
| Loans (including loans held for sale) |  | 2,228,739 |  | 1,950,538 |  | - |  | - |  | 4,179,277 |
| Other |  | 36,301 |  | 232,295 |  | 247,525 |  | 103,734 |  | 619,855 |
| Total assets | \$ | 2,265,040 |  | $\underline{\text { 2,182,833 }}$ | \$ | 1,128,779 | \$ | $\underline{103,734}$ | \$ | 5,680,386 |
| Year ended December 31, 2006: |  |  |  |  |  |  |  |  |  |  |
| Net interest income | \$ | 154,957 | \$ | \$ 61,679 | \$ | $(5,787)$ | \$ | - | \$ | 210,849 |
| Intersegment net interest income (expense) |  | $(92,849)$ |  | 71,536 |  | $(2,753)$ |  | 24,066 |  | - |
| Provision for loan and lease losses |  | (71) |  | $(1,279)$ |  | - |  | - |  | $(1,350)$ |
| Other operating income |  | 302 |  | 36,019 |  | 4,992 |  | 1,843 |  | 43,156 |
| Other operating expense |  | $(8,222)$ |  | $(63,111)$ |  | $(2,426)$ |  | $(58,404)$ |  | $(132,163)$ |
| Administrative and overhead expense allocation |  | $(7,218)$ |  | $(40,392)$ |  | (456) |  | 48,066 |  | - |
| Income taxes |  | $(16,080)$ |  | $(22,098)$ |  | 2,205 |  | $(5,339)$ |  | $(41,312)$ |
| Net income (loss) | \$ | 30,819 | \$ | \$ 42,354 | \$ | (4,225) | \$ | 10,232 | \$ | 79,180 |

## 27. PARENT COMPANY AND REGULATORY RESTRICTIONS

At December 31, 2008, retained earnings of the parent company, Central Pacific Financial Corp., included $\$ 61.2$ million of equity in undistributed income of CPB.

CPB, as a Hawaii state-chartered bank, is prohibited from declaring or paying dividends greater than its retained earnings. As of December 31, 2008, retained earnings of the bank totaled $\$ 58.9$ million.

In December 2008, the members of the Board of Directors of Central Pacific Bank entered into a Memorandum of Understanding ("MOU") with the FDIC and the DFI to address certain issues that arose in the bank's most recent regulatory examination in August 2008. The issues required to be addressed by management include, among other matters, to review and establish more comprehensive policies and methodologies relating to the adequacy of the allowance for loan and lease losses and the re-evaluation, development and implementation of plans and the requirement to increase the bank's leverage capital ratio to $9 \%$ within 120 days. The MOU also requires the bank to obtain approval from the FDIC and DFI for the payment of cash dividends by the bank to Central Pacific Financial Corp. We also must obtain approval from the FRB for the payment of cash dividends.

Section 131 of the Federal Deposit Insurance Corporation Improvement Act ("FDICIA") required the Federal Reserve Board, the FDIC, the Comptroller of the Currency and the Office of Thrift Supervision (collectively, the "Agencies") to develop a mechanism to take prompt corrective action to resolve the problems of insured depository institutions. The final rules to implement FDICIA's Prompt Corrective Action provisions established minimum regulatory capital standards to determine an insured depository institution's capital category. However, the Agencies may impose higher minimum standards on individual institutions or may downgrade an institution from one capital category to a lower capital category because of safety and soundness concerns.

The Prompt Corrective Action provisions impose certain restrictions on institutions that are undercapitalized. The restrictions become increasingly more severe as an institution's capital category declines from undercapitalized to critically undercapitalized. As of December 31, 2008 and 2007, the Company's and the bank's regulatory capital ratios exceeded the minimum thresholds for a "wellcapitalized" institution.

The following table sets forth actual and required capital and capital ratios for the Company and the bank as of the dates indicated:

|  | Actual |  |  | Minimum required for capital adequacy purposes |  |  | Minimum required to be well-capitalized |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount |  | Ratio | Amount |  | Ratio | Amount |  | Ratio |
|  |  |  |  |  | Dollars in | sands) |  |  |  |
| Company |  |  |  |  |  |  |  |  |  |
| As of December 31, 2008: |  |  |  |  |  |  |  |  |  |
| Tier 1 risk-based capital | \$ | 466,465 | 10.4\% | \$ | 178,693 | 4.0\% | \$ | 268,040 | 6.0\% |
| Total risk-based capital |  | 523,162 | 11.7 |  | 357,387 | 8.0 |  | 446,734 | 10.0 |
| Leverage capital |  | 466,465 | 8.8 |  | 211,648 | 4.0 |  | 264,560 | 5.0 |
| As of December 31, 2007: |  |  |  |  |  |  |  |  |  |
| Tier 1 risk-based capital | \$ | 535,670 | 11.5\% | \$ | 187,049 | 4.0\% | \$ | 280,574 | 6.0\% |
| Total risk-based capital |  | 594,620 | 12.7 |  | 374,098 | 8.0 |  | 467,623 | 10.0 |
| Leverage capital |  | 535,670 | 9.8 |  | 218,477 | 4.0 |  | 273,096 | 5.0 |
| Central Pacific Bank |  |  |  |  |  |  |  |  |  |
| As of December 31, 2008: |  |  |  |  |  |  |  |  |  |
| Tier 1 risk-based capital | \$ | 449,845 | 10.1\% | \$ | 178,323 | 4.0\% | \$ | 267,485 | 6.0\% |
| Total risk-based capital |  | 506,427 | 11.4 |  | 356,646 | 8.0 |  | 445,808 | 10.0 |
| Leverage capital |  | 449,845 | 8.5 |  | 210,707 | 4.0 |  | 263,384 | 5.0 |
| As of December 31, 2007: |  |  |  |  |  |  |  |  |  |
| Tier 1 risk-based capital | \$ | 518,923 | 11.1\% | \$ | 186,743 | 4.0\% | \$ | 280,115 | 6.0\% |
| Total risk-based capital |  | 577,779 | 12.4 |  | 373,487 | 8.0 |  | 466,859 | 10.0 |
| Leverage capital |  | 518,923 | 9.5 |  | 218,143 | 4.0 |  | 272,679 | 5.0 |
|  |  |  | 104 |  |  |  |  |  |  |

## Central Pacific Financial Corp.

 Condensed Balance Sheets|  | December 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2008 |  | 2007 |  |
|  | (Dollars in thousands) |  |  |  |
| Assets |  |  |  |  |
| Cash and cash equivalents | \$ | 10,270 | \$ | 13,519 |
| Investment securities available for sale |  | 1,238 |  | 1,085 |
| Investment in subsidiary bank, at equity in underlying net assets |  | 613,917 |  | 762,251 |
| Investment in other subsidiaries, at equity in underlying assets |  | 516 |  | 371 |
| Accrued interest receivable and other assets |  | 12,702 |  | 8,818 |
| Total assets | \$ | 638,643 | \$ | 786,044 |
| Liabilities and Shareholders' Equity |  |  |  |  |
| Long-term debt | \$ | 108,249 | \$ | 108,249 |
| Other liabilities |  | 4,103 |  | 3,392 |
| Total liabilities |  | 112,352 |  | 111,641 |
| Shareholders' equity: |  |  |  |  |
| Preferred stock, no par value, authorized 1,000,000 shares, none issued |  | - |  | - |
| Common stock, no par value, authorized 100,000,000 shares; issued and outstanding 28,732,259 and 28,756,647 shares at |  |  |  |  |
| December 31, 2008 and 2007, respectively |  | 403,176 |  | 403,304 |
| Surplus |  | 55,963 |  | 54,669 |
| Retained earnings |  | 63,762 |  | 222,644 |
| Accumulated other comprehensive income (loss) |  | 3,390 |  | $(6,214)$ |
| Total shareholders' equity |  | 526,291 |  | 674,403 |
| Total liabilities and shareholders' equity | \$ | 638,643 | \$ | 786,044 |

## Central Pacific Financial Corp.

Condensed Statements of Income

|  | Year Ended December 31, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2008 |  | 2007 |  | 2006 |  |
|  | (Dollars in thousands) |  |  |  |  |  |
| Income: |  |  |  |  |  |  |
| Dividends from subsidiary banks | \$ | 24,900 | \$ | 74,098 | \$ | 20,473 |
| Dividends from other subsidiaries |  | 9 |  | 38 |  | 39 |
| Interest income: |  |  |  |  |  |  |
| Interest and dividends on investment securities |  | 18 |  | 19 |  | 19 |
| Interest from subsidiary banks |  | 44 |  | 51 |  | 61 |
| Other income |  | 337 |  | 273 |  | 253 |
| Total income |  | 25,308 |  | 74,479 |  | 20,845 |
| Expense: |  |  |  |  |  |  |
| Interest on long-term debt |  | 6,567 |  | 8,781 |  | 8,448 |
| Other expenses |  | 5,614 |  | 4,378 |  | 3,987 |
| Total expenses |  | 12,181 |  | 13,159 |  | 12,435 |
| Income before income taxes and equity in undistributed income of subsidiaries |  | 13,127 |  | 61,320 |  | 8,410 |
| Income taxes |  | $(6,408)$ |  | $(6,881)$ |  | $(7,125)$ |
| Income before equity in undistributed income of subsidiaries |  | 19,535 |  | 68,201 |  | 15,535 |
| Equity in undistributed income (loss) of subsidiary banks |  | $(157,973)$ |  | $(62,228)$ |  | 64,059 |
| Equity in undistributed income (loss) of other subsidiaries |  | 24 |  | (167) |  | (414) |
| Net income (loss) | \$ | $(138,414)$ | \$ | 5,806 | \$ | 79,180 |

## Central Pacific Financial Corp.

## Condensed Statements of Cash Flows

## Cash flows from operating activities

Net income (loss)
Adjustments to reconcile net income (loss) to net cash provided by operating activities:
Deferred income tax expense (benefit)
Equity in undistributed (income) loss of subsidiary banks
Equity in undistributed (income) loss of other subsidiaries
Share-based compensation
Other, net
Net cash provided by operating activities

Cash flows from investing activities
Investment in and advances to subsidiaries
Distribution of capital by subsidiaries

| - | - | $(10,000)$ |
| ---: | ---: | ---: |
| 6 | 1,940 | - |
| 15 | - | - |
| $(751)$ | $(1,362)$ | $(3,004)$ |
|  | 578 |  |

Cash flows from financing activities
Proceeds from stock option exercises
Repurchases of common stock
Dividends paid
Net cash used in financing activities

Net increase (decrease) in cash and cash equivalents

## Cash and cash equivalents

At beginning of year
At end of year

| 20082007 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| (Dollars in thousands) |  |  |  |  |  |
| \$ | $(138,414)$ | \$ | 5,806 | \$ | 79,180 |
|  | $(2,009)$ |  | $(1,768)$ |  | 2,154 |
|  | 157,973 |  | 62,228 |  | $(64,059)$ |
|  | (24) |  | 167 |  | 414 |
|  | - |  | 130 |  | 130 |
|  | 1,227 |  | 18,511 |  | 1,689 |
|  | 18,753 |  | 85,074 |  | 19,508 |

Distribution from unconsolidated subsidiaries
Contributions to unconsolidated subsidiaries
Net cash provided by (used in) investing activities
(730) $-578-(13,004)$

|  | 13,519 |  | 9,691 |
| :--- | :--- | :--- | :--- |
|  |  |  | 26,426 |

## 28. UNAUDITED QUARTERLY FINANCIAL INFORMATION

|  | First <br> Quarter |  | Second <br> Quarter |  | Third <br> Quarter |  | Fourth <br> Quarter |  | Full Year |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | (Dollars in thousands, except per share data) |  |  |  |  |  |  |  |  |  |
| 2008: |  |  |  |  |  |  |  |  |  |  |
| Interest income | \$ | 81,125 | \$ | 76,608 | \$ | 74,486 | \$ | 71,733 | \$ | 303,952 |
| Interest expense |  | 30,268 |  | 25,224 |  | 23,902 |  | 22,603 |  | 101,997 |
| Net interest income |  | 50,857 |  | 51,384 |  | 50,584 |  | 49,130 |  | 201,955 |
| Provision for loan and lease losses |  | 34,272 |  | 87,800 |  | 22,900 |  | 26,696 |  | 171,668 |
| Net interest income (loss) after provision for loan and lease losses |  | 16,585 |  | $(36,416)$ |  | 27,684 |  | 22,434 |  | 30,287 |
| Investment securities gains |  | - |  | 253 |  | 12 |  | - |  | 265 |
| Income (loss) before income taxes |  | (596) |  | $(184,768)$ |  | 1,929 |  | $(4,292)$ |  | $(187,727)$ |
| Net income (loss) |  | 1,658 |  | $(146,258)$ |  | 3,041 |  | 3,145 |  | $(138,414)$ |
| Basic earnings (loss) per share |  | 0.06 |  | (5.10) |  | 0.11 |  | 0.10 |  | (4.83) |
| Diluted earnings (loss) per share |  | 0.06 |  | (5.10) |  | 0.11 |  | 0.10 |  | (4.83) |
| 2007: |  |  |  |  |  |  |  |  |  |  |
| Interest income | \$ | 86,417 | \$ | 87,533 | \$ | 88,417 | \$ | 87,510 | \$ | 349,877 |
| Interest expense |  | 32,730 |  | 34,650 |  | 35,587 |  | 35,012 |  | 137,979 |
| Net interest income |  | 53,687 |  | 52,883 |  | 52,830 |  | 52,498 |  | 211,898 |
| Provision for loan and lease losses |  | 2,600 |  | 1,000 |  | 21,200 |  | 28,201 |  | 53,001 |
| Net interest income after provision for loan and lease losses |  | 51,087 |  | 51,883 |  | 31,630 |  | 24,297 |  | 158,897 |
| Investment securities losses |  | - |  | - |  | - |  | $(1,715)$ |  | $(1,715)$ |
| Income before income taxes |  | 31,763 |  | 32,090 |  | 11,829 |  | $(47,537)$ |  | 28,145 |
| Net income |  | 20,135 |  | 21,016 |  | 9,107 |  | $(44,452)$ |  | 5,806 |
| Basic earnings (loss) per share |  | 0.66 |  | 0.69 |  | 0.30 |  | (1.51) |  | 0.19 |
| Diluted earnings (loss) per share |  | 0.65 |  | 0.68 |  | 0.30 |  | (1.51) |  | 0.19 |

Net income in the fourth quarter of 2007 included an income tax benefit of $\$ 2.0$ million related to true up adjustments recorded to correct certain prior period income tax errors which were considered immaterial to each of the respective periods (see Note 1).

## 29. SUBSEQUENT EVENTS

On January 9, 2009, we issued and sold 135,000 shares of the Company's Fixed Rate Cumulative Perpetual Preferred Stock to the United States Department of the Treasury (the "U.S. Treasury") for an aggregate purchase price of $\$ 135.0$ million in cash under the Troubled Asset Relief Program of the Emergency Economic Stabilization Act of 2008. In connection with the purchase, we also issued to the U.S. Treasury a ten-year warrant to purchase up to $1,585,748$ shares of the Company's voting common stock at an exercise price of $\$ 12.77$ per share.

On February 20, 2009, we sold certain residential mortgage loans with an aggregate carrying value of $\$ 98.4$ million. The proceeds received equaled the carrying value of these loans. Accordingly, no gain or loss was recognized in connection with the sale.

## ITEM 9. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE

None.

## ITEM 9A.

 CONTROLS AND PROCEDURESEvaluation of Disclosure Controls and Procedures. Under the supervision and with the participation of the Company's management, including the principal executive officer and principal financial officer, the Company conducted an evaluation of the effectiveness of its disclosure controls and procedures (as defined in Rule 13a-15(e) promulgated under the Securities Exchange Act of 1934, as amended) as of the end of the period covered by this report, or the Evaluation Date. Based on that evaluation, the principal executive officer and principal financial officer concluded that, as of the Evaluation Date, the Company's disclosure controls and procedures are effective such that information required to be disclosed by the Company in reports that it files with the SEC pursuant to the Securities Exchange Act of 1934, as amended, is recorded, processed, summarized and reported within the time periods specified in SEC rules and forms, subject to management's completion of its assessment of internal control over financial reporting.

Management's Report on Internal Control Over Financial Reporting. Management of Central Pacific Financial Corp., together with its consolidated subsidiaries, is responsible for establishing and maintaining adequate internal control over financial reporting. The Company's internal control over financial reporting is a process designed under the supervision of the Company's principal executive and principal financial officers to provide reasonable assurance regarding the reliability of financial reporting and the preparation of the Company's financial statements for external reporting purposes in accordance with U.S. generally accepted accounting principles.

As of the end of the Company's 2008 fiscal year, management conducted an assessment of the effectiveness of the Company's internal control over financial reporting based on the framework established in Internal Control-Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission. Based on this assessment, management has determined that the Company's internal control over financial reporting as of December 31, 2008 is effective.

Our internal control over financial reporting includes policies and procedures that pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect transactions and dispositions of assets; provide reasonable assurances that transactions are recorded as necessary to permit preparation of financial statements in accordance with U.S. generally accepted accounting principles, and that receipts and expenditures are being made only in accordance with authorizations of management and the directors of the Company; and provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use or disposition of the Company's assets that could have a material effect on our financial statements.

The Company's internal control over financial reporting as of December 31, 2008 has been audited by KPMG LLP, an independent registered public accounting firm, as stated in their report appearing herein under the heading "Report of Independent Registered Public Accounting Firm."

Changes in Internal Control Over Financial Reporting. There have not been any changes in the Company's internal control over financial reporting, as such term is defined in Rule 13a-15(f) under the Exchange Act during the Company's fiscal quarter ended December 31, 2008 that have materially affected, or are reasonable likely to materially affect, the Company's internal control over financial reporting.

## ITEM 9B. OTHER INFORMATION

None.

## PART III

## ITEM 10. DIRECTORS AND EXECUTIVE OFFICERS OF THE REGISTRANT

Except as hereinafter noted, the information concerning directors and executive officers of the Company is incorporated by reference from the section entitled "DIRECTORS' AND EXECUTIVE OFFICERS' INFORMATION" of the Company's Proxy Statement to be filed with the SEC within 120 days of the fiscal year ended December 31, 2008. Information concerning the Company's Code of Conduct and Ethics is set forth above under "Available Information" and incorporated by reference from the section entitled "CORPORATE GOVERNANCE AND BOARD MATTERS - Code of Conduct \& Ethics" of the Company's Proxy Statement to be filed with the SEC within 120 days of the fiscal year ended December 31, 2008.

## ITEM 11. EXECUTIVE COMPENSATION

Information concerning executive compensation is incorporated by reference from the section entitled "COMPENSATION OF DIRECTORS AND EXECUTIVE OFFICERS" of the Company's Proxy Statement to be filed with the SEC within 120 days of the fiscal year ended December 31, 2008.

Information concerning the members of the Compensation Committee of the Company is incorporated by reference from the section entitled "COMPENSATION COMMITTEE INTERLOCKS AND INSIDER PARTICIPATION" of the Company's Proxy Statement to be filed with the SEC within 120 days of the fiscal year ended December 31, 2008.

Information concerning the report of the Compensation Committee of the Company is incorporated by reference from the section entitled "COMPENSATION COMMITTEE REPORT" of the Company's Proxy Statement to be filed with the SEC within 120 days of the fiscal year ended December 31, 2008.

## ITEM 12. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT AND RELATED STOCKHOLDER MATTERS

Information concerning security ownership of certain beneficial owners and management is incorporated by reference from the sections entitled "INTRODUCTION—Principal Shareholders," and "INTRODUCTION—Security Ownership of Directors, Nominees and Executive Officers" of the Company's Proxy Statement to be filed with the SEC within 120 days of the fiscal year ended December 31, 2008.

The following table provides information as of December 31, 2008 regarding securities issued under our equity compensation plans that were in effect during fiscal 2008.

| Plan Category | (a) <br> Number of securities to be issued upon exercise of outstanding options, warrants and rights | (b) <br> Weighted-average exercise price of outstanding options, warrants and rights |  | (c) <br> Number of securities remaining available for future issuance under equity compensation plans (excluding securities reflected in column (a)) |
| :---: | :---: | :---: | :---: | :---: |
| Equity compensation plans approved by security holders | 1,142,259 | \$ | 25.30 | 1,433,348 |
| Equity compensation plans not approved by security holders | - |  | - |  |
| Total | 1,142,259 | \$ | 25.30 | 1,433,348 |
|  | 110 |  |  |  |

Information concerning certain relationships and related transactions is incorporated by reference from the section entitled "ELECTION OF DIRECTORS" and "CORPORATE GOVERNANCE AND BOARD MATTERS - Director Independence and Relationships, and Loans to Related Persons" of the Company's Proxy Statement to be filed with the SEC within 120 days of the fiscal year ended December 31, 2008.

Information concerning director independence is incorporated by reference from the section entitled "CORPORATE GOVERNANCE AND BOARD MATTERS - Director Independence and Relationships" of the Company's Proxy Statement to be filed within 120 days of the fiscal year ended December 31, 2008.

## ITEM 14. PRINCIPAL ACCOUNTING FEES AND SERVICES

Information concerning principal accounting fees and services is incorporated by reference from the section entitled "DISCUSSION OF PROPOSALS RECOMMENDED BY THE BOARD OF DIRECTORS - PROPOSAL 2 - RATIFICATION OF THE APPOINTMENT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM - Services Rendered By and Fees Paid To Independent Registered Public Accounting Firm" of the Company's Proxy Statement to be filed with the SEC within 120 days of the fiscal year ended December 31, 2008.

## PART IV

## ITEM 15. EXHIBITS AND FINANCIAL STATEMENT SCHEDULES

## (a) 1. Financial Statements

The following consolidated financial statements are included in Item 8 of this report:
Central Pacific Financial Corp. and Subsidiaries:
Report of Independent Registered Public Accounting Firm
Consolidated Balance Sheets at December 31, 2008 and 2007

Consolidated Statements of Income for the Years ended December 31, 2008, 2007 and 2006
Consolidated Statements of Changes in Shareholders' Equity and Comprehensive Income for the Years ended December 31, 2008, 2007 and 2006

Consolidated Statements of Cash Flows for the Years ended December 31, 2008, 2007 and 2006
Notes to Consolidated Financial Statements

## (a) 2. All schedules required by this Item 15(a) 2 are omitted because they are not applicable, not material or because the information is included in the consolidated financial statements or the notes thereto.

(a) 3. Exhibits

Exhibit No. Document
3.1
3.2 Bylaws of the Registrant, as amended *
4.1 Rights Agreement dated as of August 26, 1998 between Registrant and the Rights Agent (2).
4.2
4.3 Statement of Issuance of Shares of Preferred or Special Classes in Series Relating to the Fixed Rate Cumulative Preferred Stock, dated as of December 31, 2008 (4).

Warrant to purchase up to $1,585,748$ shares of Common Stock, issued on January 9, 2009 (5).
Amendment Two to Rights Agreement, dated as of February 25, 2009, by and between Central Pacific Financial Corp. and Wells Fargo Bank, N.A. *

License and Service Agreement dated December 23, 2004 by and between the Registrant and Fiserv Solutions, Inc. *
Split Dollar Life Insurance Plan (6)(13).
Central Pacific Bank Supplemental Executive Retirement Plan (7)(13).
The Registrant's 1997 Stock Option Plan, as amended (7)(13).
The Registrant's Directors' Deferred Compensation Plan (8)(13).
The Registrant's 2004 Stock Compensation Plan, as amended (9)(13).

Exhibit No.
10.8 Employment Agreement, effective as of September 14, 2004, by and between the Registrant and Clinton L. Arnoldus (10)(13).

Employment Agreement, effective as of August 1, 2008, by and between the Registrant and Ronald K. Migita (portions of this exhibit have been omitted pursuant to a request for confidential treatment) *

Employment Agreement, effective as of September 14, 2004, by and between the Registrant and Blenn A. Fujimoto (10)(13).

Employment Agreement, effective as of September 14, 2004, by and between the Registrant and Denis K. Isono (10)(13).

Employment Agreement, effective as of September 14, 2004, by and between the Registrant and Dean K. Hirata (11)(13).

Form of Restricted Stock Award Agreement (9)(13).
Supplemental Executive Retirement Agreement for Blenn A. Fujimoto, effective July 1, 2005 (12)(13).
Amendment No. 1 to the Supplemental Executive Retirement Agreement for Blenn A. Fujimoto, effective December 31, 2008 (13) *

Supplemental Executive Retirement Agreement for Dean K. Hirata, effective July 1, 2005 (12)(13).
Amendment No. 1 to the Supplemental Executive Retirement Agreement for Dean K. Hirata, effective December 31, 2008 (13) *

The Registrant's Long-Term Executive Incentive Plan (13)(14).
Amendment No. 2008-1 to the Registrant's Long-Term Executive Incentive Plan (13) *
The Registrant's 2004 Annual Executive Incentive Plan (13)(15).
Amendment No. 2008-1 to the Registrant's 2004 Annual Executive Incentive Plan Dated December 31, 2008 (13) * Retirement Agreement of Clint Arnoldus dated March 10, 2008 (13)(16).

Advances, Security and Deposit Agreement with Federal Home Loan Bank Seattle dated June 23, 2004 (17).
Letter Agreement, dated January 9, 2009, including the Securities Purchase Agreement - Standard Terms incorporated by reference therein, between the Company and the U.S. Treasury (18).

Change in Control Severance Agreement dated March 11, 2008 by and between the Registrant and Denis K. Isono (13) *

Change in Control Severance Agreement dated March 11, 2008 by and between the Registrant and Curtis Chinn (13) *
The Registrant's Code of Conduct and Ethics (19).
The Registrant's Code of Conduct and Ethics for Senior Financial Officers (19).
Subsidiaries of the Registrant *
Consent of Independent Registered Public Accounting Firm *
113

Exhibit No.
Document
Rule 13a-14(a) Certification of Chief Executive Officer in accordance with Section 302 of the Sarbanes-Oxley Act of 2002 *
31.2
32.1
32.2 Rule 13a-14(a) Certification of Chief Financial Officer in accordance with Section 302 of the Sarbanes-Oxley Act of 2002 *
. 1 Section 1350 Certification of Chief Executive Officer in accordance with Section 906 of the Sarbanes-Oxley Act of 2002 **

Section 1350 Certification of Chief Financial Officer in accordance with Section 906 of the Sarbanes-Oxley Act of 2002 **

* Filed herewith.
** Furnished herewith.
(1) Filed as Exhibit 3.1 to the Registrant's Quarterly Report on Form 10-Q for the quarter ended June 30, 2005, filed with the Securities and Exchange Commission on August 9, 2005.
(2) Filed as Exhibit 4.1 to the Registrant's Registration Statement on Form-8A, filed with the Securities and Exchange Commission on September 16, 1998.
(3) Filed as Exhibit 4.1 to the Registrant's Current Report on Form 8-K, filed with the Securities and Exchange Commission on August 26, 2008.
(4) Filed as Exhibit 4.1 to the Registrant's Current Report on Form 8-K, filed with the Securities and Exchange Commission on January 12, 2009.
(5) Filed as Exhibit 4.2 to the Registrant's Current Report on Form 8-K, filed with the Securities and Exchange Commission on January 12, 2009.
(6) Filed as Exhibit 10.16 to the Registrant's Annual Report on Form 10-K for the fiscal year ended December 31, 1991, filed with the Securities and Exchange Commission on March 27, 1992.
(7) Filed as Exhibits 10.8 and 10.9 to the Registrant's Annual Report on Form 10-K for the fiscal year ended December 31, 1996, filed with the Securities and Exchange Commission on March 28, 1997.
(8) Filed as Exhibit 10.12 to the Registrant's Annual Report on Form 10-K for the fiscal year ended December 31, 2000, filed with the Securities and Exchange Commission on March 30, 2001.
(9) Filed as Exhibits 10.8 and 10.20 to the Registrant's Annual Report on Form 10-K for the fiscal year ended December 31, 2004, filed with the Securities and Exchange Commission on March 16, 2005.
(10) Filed as Exhibits $10.3,10.7$ and 10.8 to the Registrant's Quarterly Report on Form 10-Q for the quarter ended September 30, 2004, filed with the Securities and Exchange Commission on November 9, 2004.
(11) Filed as Exhibit 10.9 to Amendment No. 1 to the Registrant's Quarterly Report on Form 10-Q for the quarter ended September 30, 2004, filed with the Securities and Exchange Commission on December 13, 2004.
(12) Filed as Exhibits 99.1 and 99.2 to the Registrant's Current Report on Form 8-K, filed with the Securities and Exchange Commission on January 31, 2006.
(13) Denotes management contract or compensation plan or arrangement.
(14) Filed as Exhibit 10.19 to the Registrant's Annual Report on Form 10-K for the fiscal year ended December 31, 2005, filed with the Securities and Exchange Commission on March 15, 2006.
(15) Filed as Exhibit 10.9 to the Registrant's Annual Report on Form 10-K for the fiscal year ended December 31, 2004, filed with the Securities and Exchange Commission on March 16, 2005.
(16) Filed as Exhibit 10.1 to the Registrant's Current Report on Form 8-K, filed with the Securities and Exchange Commission on March 10, 2008.
(17) Filed as Exhibit 10.1 to the Registrant's Quarterly Report on Form 10-Q for the quarter ended September 30, 2008, filed with the Securities and Exchange Commission on November 7, 2008.
(18) Filed as Exhibit 10.1 to the Registrant's Current Report on Form 8-K, filed with the Securities and Exchange Commission on January 12, 2009.
(19) Filed as Exhibits 14.1 and 14.2 to the Registrant's Annual Report on Form 10-K for the fiscal year ended December 31, 2005, filed with the Securities and Exchange Commission on March 15, 2006.


## SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Exchange Act, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Dated: February 27, 2009

CENTRAL PACIFIC FINANCIAL CORP.<br>(Registrant)<br>/s/ Ronald K. Migita<br>Ronald K. Migita<br>Chairman, President and Chief Executive Officer

Pursuant to the requirements of the Exchange Act, this report has been signed below by the following persons on behalf of the registrant in the capacities and on the dates indicated.

| Signature | Title | Date |
| :---: | :---: | :---: |
| /s/ Ronald K. Migita | Chairman, President and Chief Executive Officer (Principal Executive Officer) | February 27, 2009 |
| Ronald K. Migita |  |  |
| /s/ Dean K. Hirata | Chief Financial Officer (Principal Financial Officer and Principal Accounting Officer) | February 27, 2009 |
| Dean K. Hirata |  |  |
| /s/ Richard J. Blangiardi | Director | February 27, 2009 |
| Richard J. Blangiardi |  |  |
| /s/ Christine H. H. Camp | Director | February 27, 2009 |
| Christine H. H. Camp |  |  |
| /s/ Earl E. Fry | Director | February 27, 2009 |
| Earl E. Fry |  |  |
| /s/ B. Jeannie Hedberg | Director | February 27, 2009 |
| B. Jeannie Hedberg |  |  |
| /s/ Dennis I. Hirota | Director | February 27, 2009 |
| Dennis I. Hirota |  |  |
|  | Director | February 27, 2009 |
| Paul J. Kosasa |  |  |
| /s/ Colbert M. Matsumoto | Director | February 27, 2009 |
| Colbert M. Matsumoto |  |  |
| /s/ Crystal K. Rose | Director | February 27, 2009 |
| Crystal K. Rose |  |  |
| /s/ Mike K. Sayama | Director | February 27, 2009 |
| Mike K. Sayama |  |  |
| /s/ Maurice H. Yamasato | Director | February 27, 2009 |
| Maurice H. Yamasato |  |  |
| /s/ Dwight L. Yoshimura | Director | February 27, 2009 |
| Dwight L. Yoshimura |  |  |

